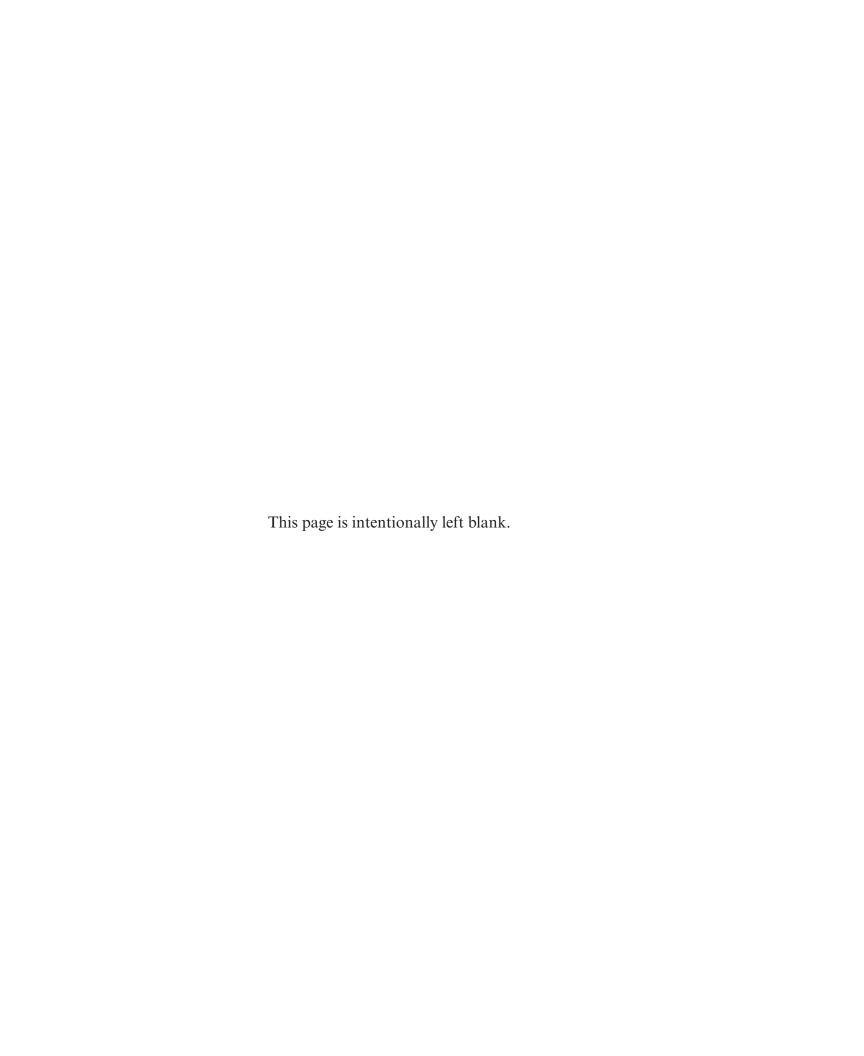


ANITA WOOLFOLK



THIRTEENTH EDITION

Educational Psychology

ANITA WOOLFOLK

The Ohio State University



PEARSON

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ISBN 10: 0-13-354992-5 ISBN 13: 978-0-13-354992-8 To my mother,

Marion Wieckert Pratt.

A remarkable educator, An adventurous world traveler, A courageous advocate for all in need, And a wonderful guide in life—

Thank you.

About the Author



So you will know your author a bit better, here is some information.

Anita Woolfolk Hoy was born in Fort Worth, Texas, where her mother taught child development at TCU and her father was an early worker in the computer industry. She is a Texas Longhorn—all her degrees are from the University of Texas, Austin, the last one a PhD. After graduating, she was a psychologist working with children in elementary and secondary schools in 15 counties of central Texas. She began her career in higher education as a professor of educational psychology at Rutgers University, and then moved to The Ohio State University in 1994. Today she is Professor Emerita at Ohio State. Anita's research focuses on motivation and cognition, specifically, students' and teachers' sense of efficacy and teachers' beliefs about education. For many years she was the editor of *Theory Into Practice*, a journal that brings the best ideas from research to practicing educators. With students and colleagues, she has published over 80 books, book chapters, and research articles. Anita has served as Vice-President for Division K (Teaching & Teacher Education) of the American Educational Research Association and President of Division 15 (Educational Psychology) of the American Psychological Association. Just before completing this thirteenth edition of *Educational Psychology*, she collaborated with Nancy Perry, University of British Columbia, to write the second edition of *Child Development* (Pearson, 2015), a book for all those who work with and love children.

Preface

Many of you reading this book are enrolled in an educational psychology course as part of your professional preparation for teaching, counseling, speech therapy, nursing, or psychology. The material in this text should be of interest to everyone who is concerned about education and learning, from the nursery school volunteer to the instructor in a community program for adults with disabilities. No background in psychology or education is necessary to understand this material. It is as free of jargon and technical language as possible, and many people have worked to make this edition clear, relevant, and interesting.

Since the first edition of *Educational Psychology* appeared, there have been many exciting developments in the field. The thirteenth edition continues to emphasize the educational implications and applications of research on child development, cognitive science, learning, motivation, teaching, and assessment. Theory and practice are not separated in the text, but are considered together. The book is written to show how information and ideas drawn from research in educational psychology can be applied to solve the everyday problems of teaching. To help you explore the connections between research and practice, you will find in these pages a wealth of examples, lesson segments, case studies, guidelines, and even practical tips from experienced teachers. As you read this book, I believe you will see the immense value and usefulness of educational psychology. The field offers unique and crucial knowledge to any who dare to teach and to all who love to learn.

NEW CONTENT IN THE THIRTEENTH EDITION

Across the book, there is increased coverage of a number of important topics. Some of these include:

- New explorations of current research on teaching and models of expert teaching, introduced
 in Chapter 1 and continued throughout the book.
- Increased coverage of the **brain, neuroscience, and teaching** emphasized in Chapter 2 and also integrated into several other chapters.
- Increased coverage of **the impact of technology and virtual learning environments** on the lives of students and teachers today.
- Increased emphasis on **diversity in today's classrooms** (see especially Chapters 1 to 6). Portraits of students in educational settings make diversity real and human for readers.

Key content changes in each chapter include:

- Chapter 1: My goal is that this text will provide the knowledge and skills that will enable you to build a solid foundation for an authentic sense of teaching efficacy in every context and for every student, so there is new information about three models of good teaching: Charlotte Danielson's Framework for Teaching, TeachingWorks from the University of Michigan, and the Gates Foundation Measure of Effective Teaching. Also, the section on research now examines different kinds of qualitative and quantitative research and what you can learn from each kind (see Table 1.2).
- Chapter 2: New information on the brain, synaptic plasticity, executive functioning, and implications for teaching, including an approach based on Vygotsky called *Tools of the Mind*.
- Chapter 3: New sections on **cultural differences in play**, **physical activity and students with disabilities**, **eating disorders** and the Web sites that promote them, **self-concept**, and Jonathan Haidt's **model of moral psychology**.
- Chapter 4: New sections on nine possible multiple intelligences, accommodations under Section 504, autism spectrum disorders, student drug use, and ways to identify students who are gifted and talented.

- Chapter 5: New information on learning to read, emergent literacy and language diversity, sheltered instruction, and student-led conferences.
- Chapter 6: New coverage of **homeless and highly mobile students**, expanded coverage of **poverty and school achievement**, **opportunity gaps**, and **stereotype threat**.
- Chapter 7: Expanded coverage of **teaching implications** of behavioral learning.
- Chapter 8: Updated coverage of working memory, developmental differences, and teaching implications of cognitive learning theories.
- Chapter 9: Updated sections on metacognition and learning strategies, creativity, and transfer, and a new section on Paul and Elder's model of critical thinking.
- Chapter 10: New material on **inquiry learning** and **teaching in a digital world**, including **Betty's Brain**—an example of a virtual learning environment, the **use of games** in teaching, and the initiative to teach **computational thinking and coding**.
- Chapter 11: Updated coverage of **self-efficacy**, **self-regulated learning**, and new material on **emotional self-regulation**.
- Chapter 12: Updated treatment of **self-determination theory** and **goal theory**, expanded coverage of **helping students cope with anxiety**, and new material on **flow** and **motivation**.
- Chapter 13: New sections on understanding your beliefs about classroom management, creating caring relationships, bullying, restorative justice, and Marvin Marshall's views on consequences and penalties.
- Chapter 14: Recent **research on teaching**, as well as new sections on the **Common Core** and **Understanding by Design**.
- Chapter 15: New sections on what teachers think about high-stakes testing, value-added assessment, and PARCC tests.

A CRYSTAL CLEAR PICTURE OF THE FIELD AND WHERE IT IS HEADED

The thirteenth edition maintains the lucid writing style for which the book is renowned. The text provides accurate, up-to-date coverage of the foundational areas within educational psychology: learning, development, motivation, teaching, and assessment, combined with intelligent examinations of emerging trends in the field and society that affect student learning, such as student diversity, inclusion of students with special learning needs, education and neuroscience, educational policy, and technology.

FEATURES OF THE BOOK

Advances in Digital Technologies Reflected in the Book's Pedagogy

Resources available in the etext enable readers to observe development in context and to apply and assess their understanding of the concepts in the book. These resources include (a) embedded assessments with feedback and (b) content extensions and examples.

EMBEDDED ASSESSMENTS WITH FEEDBACK. In every chapter, readers will find three types of assessments: Self-check quizzes, application exercises, and a licensure practice exercise.

• Short self-check quizzes appear at the end of each major text section. The quizzes are designed to help readers assess their mastery of the learning outcome or outcomes covered in the sections they've just read. When readers of the etext click on a highlighted link in the Pearson etext, an interactive multiple-choice quiz is displayed. Readers may answer the questions and then submit their quizzes to be scored, after which they can see the questions they've answered correctly, the questions they've answered incorrectly, and written feedback that includes rationales for the correct and incorrect answers.

- Application exercises, titled Practice Using What You Have Learned, are included after the summary in every chapter. Clicking on the "play" button in the Pearson etext opens the exercise, allowing readers to view a video and answer open-ended questions that encourage application of chapter content to teaching and learning in real classrooms. After readers submit their answers to these questions, they receive feedback in the form of model answers written by experts.
- Licensure practice exercises, titled Connect and Extend to Licensure, are modeled after the types of questions found on teacher licensure exams. At the end of each chapter, these exercises include multiple-choice questions on key concepts presented in the chapter and constructedresponse questions based on a short written case. Clicking on the licensure exam link allows readers to enter their responses and receive expert feedback.

PRACTICE USING WHAT YOU HAVE LEARNED

To access and complete the exercises, click the play buttons on the images below

Using Research to Understand and Improve Teaching







CONNECT AND EXTEND TO LICENSURE

MULTIPLE-CHOICE QUESTIONS

- Mr. Winstel was worried about his former star student, Ramon. As the seventh-grade year progressed, Ramon was frequently being called into the principals office for skateboard stunst that broke school rules and bordered on dangerous. Recently, that proke school rules and bordered on dangerous. Recently, that Ramon had been skipping school to hang out with some older boys in the neighborhood. Which of the following answers would typically best describe what is happening with Ramon?

 A. Ramon's culture demands that boys of his age begin to engage in behaviors that reflect fearlessesses.

 B. Ramon's limbic system is maturing, but his prefrontal lobe has not yet raught up.

 C. Ramon is engaging in deviant behaviors as a cry for attention from his parents.

 D. Ramon is undergoing a period of synaptic pruning, which causes adolescents to engage in risk-taking behavior.

 Miss McClintock discovered that five of the children in her 1 Mr. Winstel was worried about his former star student. Ramor

- 2. Miss McClintock discovered that five of the children in her class were developmentally advanced. All of the students' alraguage skills were expediengly athrough many of the students' alraguage skills were explodingly athrough many of the students still had trouble sharing, a few appeared to understand that by sharing, everyone could be happy. Finally, there was even one child who could solve conservation problems. According to Plagetian theory, in what stage are the students in Miss McClintock's class?

 A Formal Choestiene.
- A. Formal Operations
- B. Concrete Operations
- g accents to persuasive advertising methods, h of the following approaches would be most apt to lead to ent retention? In introducing students to persuasive advertising methods which of the following approaches would be most apt to lead to
- A. Determine what students already know about the topic, and connect new information to their prior knowledge.

- B. Have students initially watch several commercials and take
- C. Lecture students on the major persuasive techniques, and have a quiz to assess learning.
- D. Have students form groups to research persuasive techniques.
- A. There is no such thing as "left-brain" and "right-brain" thinking.

- thinking.

 B. The production of new neurons continues into adulthood.

 C. Using different modalities for instruction and activities that draw on different senses may support learning.

 D. Pruning can damage heavily used cognitive pathways.

CONSTRUCTED-RESPONSE QUESTIONS

When planning for instruction, Mr. Gething remembered that student When planning for instruction, Mr. Gething remembered that students should be neither bored nor finstrated. Although this made sense to him, he was unsure how he would compensate for the diverse group of students he had in his second-period language and sclass. Some students had difficulty with the finglish language, and other students planned to participate in the school's annual Shakespearean play. He knew that by grouping students of mixed ability, he could occasionally draw on the talents of his knowledgeable students to assist the less-advanced students. He also understood that without guidelines, students might not accomplish anything.

- Explain the theory of learning Mr. Gething is initially draw and identify the individual credited with it.
- What is the term for the assistance that the more knowledge-able class members may provide to the less-advanced students

ENHANCEDetext licensure exar

CONTENT EXTENSIONS AND EXAMPLES. This enhanced etext includes both videos and podcasts that extend and expand on the chapter content.

 The video examples allow readers to see many concepts and principles in action—for instance, in students' behaviors and verbal reflections, in teachers' classroom strategies, and in adultchild interactions.



Video 1.1

A bilingual teacher conducts a discussion with immigrant high school students. She asks students to discuss what teachers can do to help English learners and students from different cultures.

ENHANCEDetext video example

• The Anita Talks podcasts are direct links to relevant selections from Anita Talks about Teaching, a series of podcasts in which Dr. Woolfolk discusses how chapters of this text relate to the profession of teaching.

PODCAST 1.1

In this podcast, textbook author Anita Woolfolk talks about the importance of teachers in students' lives. Did you know that "teacher involvement and caring is the most significant predictor of a student's engagement in school from 1st grade through 12th grade?" Listen to learn more.

ENHANCEDetext podcast

Additional Text Features

With an unswerving emphasis on educational psychology's practical relevance for teachers and students in classrooms, the text is replete with current issues and debates, examples, lesson segments, case studies, and practical ideas from experienced teachers.

POINT/COUNTERPOINT

What Should Schools Do to Encourage Students' Self-Esteem?

There are over 2,000 books describing how to increase selfesteem. Schools and mental health facilities continue to develop self-esteem programs (Slater, 2002). The attempts to improve students' self-esteem have taken three main forms: personal development activities such as sensitivity training; self-esteem programs where the curriculum focuses directly on improving self-esteem; and structural changes in schools that place greater emphasis on cooperation, student participation, community involvement, and ethnic pride. Are these efforts valuable?

POINT The self-esteem movement has big problems.

Some people have accused schools of developing programs where the main objective is "to dole out a huge heaping of praise, regardless of actual accomplishments" (Slater, 2002, p. 45). Frank Pajares and Dale Schunk (2002) point to another problem. "[W]hen what is communicated to children from an early age is that nothing matters quite as much as how they feel or how confident they should be, one can rest assured that the world will sooner or later teach a lesson in humility that may not easily be learned. An obsession with one's sense of self is responsible for an alarming increase in depression and other mental difficulties (p. 16). Sensitivity training and self-esteem courses assume that we encourage self-esteem by changing the individual's beliefs, Self-Esteem," suggests that we rethink self-esteem and move toward honest self-appraisal that will lead to self-control. She suggests, "Maybe self-control should replace self-esteem as a primary peg to reach for" (p. 47).

COUNTERPOINT The self-esteem movement

has promise Erik Erikson (1980) warned years ago: "Children cannot be fooled by empty praise and condescending encouragement. They may have to accept artificial bolstering of their self-esteem in lieu of something better. . . ." Erikson explained that a strong and positive identity comes only from "wholehearted and consistent recognition of real accomplishment, that is, achievement that has meaning in their culture" (p. 95). A study that followed 322 sixth-grade students for 2 years found that students' satisfaction with school, their sense that classes were interesting and teachers cared, and teacher feedback and evaluations influenced students' self-esteem. In PE, teachers' opinions were especially powerful in shaping students' conceptions of their athletic abilities (Hoge, Smit, & Hanson, 1990). Being placed in a low-ability group or being held back in school seems to have a negative impact on students' self-esteem, but learning in collaborative and cooperative settings seems to have a positive effect (Covington, 1992; Deci & Ryan, 1985). Interestingly, special pro

Point/Counterpoint sections in each chapter present two perspectives on a controversial question related to the field; topics include debates on the kinds of research that should guide education (p. 19), brain-based education (p. 40), the self-esteem movement (p. 104), pills or skills for students with ADHD (p. 144), the best way to teach English language learners (p. 193), tracking (p. 220), using rewards to encourage student learning (p. 280), what's wrong with memorization (p. 318), teaching critical thinking and problem solving (p. 358), problem-based education (p. 383), teacher efficacy (p. 423), the value of trying to make learning entertaining (p. 464), zero tolerance (p. 514), homework (p. 546), and holding children back (p. 590).

GUIDELINES

excess energy.

Take note of any sudden changes in behavior that might indicate problems at home.

- Be alert to physical symptoms such as repeated headaches or stomach pains, rapid weight gain or loss, fatigue, or
- Be aware of signs of emotional distress such as moodiness, temper tantrums, or difficulty in paying attention or concentrating.
- 3. Let parents know about the students' signs of stress.

Talk individually to students about their attitude or behavior changes. This gives you a chance to find out about unusual stress such as divorce.

- 1. Be a good listener. Students may have no other adult willing to hear their concern
- Let students know you are available to talk, and let the student set the agenda.

Watch your language to make sure you avoid stereotypes



3. The student may be angry with his or he The student may be angry with his or her parents, but may direct the anger at teachers. Don't take the student's anger

Find out what resources are available at your school

- Talk to the school psychologist, guidance counselor, social worker, or principal about students who seem to nee outside help.
- Consider establishing a discussion group, led by a trained adult, for students whose parents are going through a

Be sensitive to both parents' rights to information

writing.

- When parents have joint custody, both are entitled conferences.
- The noncustodial parent may still be concerned about the child's school progress. Check with your principal about state laws regarding the noncustodial parent's rights.

Guidelines appear throughout each chapter, providing concrete applications of theories or principles discussed. See, for example, pages 85, 198, 320.

GUIDELINES

Promoting Transfer

Keep families informed about their child's curriculum so they can support learning.

- At the beginning of units or major projects, send a letter summarizing the key goals, a few of the major assignments, and some common problems students have in learning the material for that unit.
- Ask parents for suggestions about how their child's interests could be connected to the curriculum topics.
- Invite parents to school for an evening of "strategy learning." Have the students teach their family members one of the strategies they have learned in school

Give families ideas for how they might encourage their children to practice, extend, or apply learning from school.

- 1. To extend writing, ask parents to encourage their children to write letters or e-mails to companies or civic organiza-tions asking for information or free products. Provide a shell letter form for structure and ideas, and include addresses of companies that provide free samples or information.
- 2. Ask family members to include their children in some



Show connections between learning in school and life outside school.

- Ask families to talk about and show how they use the skills their children are learning in their jobs, hobbies, or community involvement projects.
- 2. Ask family members to come to class to demonstrate how

Make families partners in practicing learning strategies.

- 1. Focus on one learning strategy at a time. Ask families to
- simply remind their children to use a particular strategy with homework that week. Develop a lending library of books and videotapes to teach families about learning strategies.
- Give parents a copy of the Guidelines: Becoming an Expert Student on page XXX, rewritten for your grad

Guidelines: Family and Community Partnerships sections offer specific guidelines for involving all families in their children's learning—especially relevant now, when demand for parental involvement is at an all-time high and the need for cooperation between home and school is critical. See, for example, pages 49, 200, 362.

Teachers' Casebook sections present students with realistic classroom scenarios at the beginning of each chapter and ask "What Would You Do?"-giving students the opportunity to apply all the important topics of the chapter to these scenarios via application questions. Students may then compare their responses to those of veteran teachers appearing at the end of each chapter. See, for example, pages 30, 208, 410.

TEACHERS' CASEBOOK

WHAT WOULD YOU DO? UNCRITICAL THINKING

This year's class is worse than any you've ever had. You assigned a research paper, and you find more and more students are using the Web for their information. In itself, using the Web is not bad, but the students appear to be completely uncritical about what they find on the Internet. "If it is on the Web, it must be right" is the attitude of most students. Their first drafts are filled with quotes that seem very biased to you, but there are no sources cited or listed. It is not just that students don't know how to reference their work. You are more concerned that they cannot critically evaluate what they are reading. And all they are reading is the Net!

CRITICAL THINKING

- How would you help your students evaluate the information they are finding on the Web?
- · Beyond this immediate issue, how will you help students think more critically about the subjects you are teaching?
- . How will you take into account the cultural beliefs and values of your students as you support their critical thinking?

Reaching Every Student sections present ideas for assessing, teaching, and motivating ALL of the students in today's inclusive classrooms. See, for example on page 65.

Reaching Every Student: Teaching in the "Magic Middle"

Both Piaget and Vygotsky probably would agree that students need to be taught in the magic middle (Berger, 2012), or the place of the "match" (J. Hunt, 1961)—where they are neither be nor frustrated. Students should be put in situations where they have to reach to understand but where support from other students, learning materials, or the teacher is also available. Sometimes the best teacher is another student who has just figured out how to solve the problem, because this student is probably operating in the learner's ZPD. Having a student work with someone who is just a bit better at the activity would be a good idea because both students benefit in the exchange of explanations, elaborations, and questions. In addition, students should be encou guage to organize their thinking and to talk about what they are trying to accomplish. Dialogue and discussion are important avenues to learning (Karpov & Bransford, 1995; Kozulin & Presseisen 1995; Wink & Putney, 2002). The Guidelines: Applying Vygotsky's Ideas in Teaching on the next page gives more ideas for applying Vygotsky's insights.

Lessons for Teachers are succinct and usable principles for teaching based on the research. See, for example, on page 66.

Cognitive Development: Lessons for Teachers

In spite of cross-cultural differences in cognitive development and the different theories of development, there are some convergences. Piaget, Vygotsky, and more recent researchers studying cogni tive development and the brain probably would agree with the following big ideas

- 1. Cognitive development requires both physical and social stimulation
- To develop thinking, children have to be mentally, physically, and linguistically active. They need to experiment, talk, describe, reflect, write, and solve problems. But they also benefit from teaching, guidance, questions, explanations, demonstrations, and challenges to their
- 3. Teaching students what they already know is boring. Trying to teach what the student isn't ready to learn is frustrating and ineffective.
- 4. Challenge with support will keep students engaged but not fearful.

SUPPLEMENTS

This thirteenth edition of Educational Psychology provides a comprehensive and integrated collection of supplements to assist students and professors alike in maximizing learning and instruction. Together, these materials immerse students in the content of the text, allowing them and their instructors to benefit from a deeper and more meaningful learning experience. The following resources are available for instructors to download from www.pearsonhighered.com/educator. Enter the author, title of the text, or the ISBN number, then select this text, and click on the "Resources" tab. Download the supplement you need. If you require assistance in downloading any resources, contact your Pearson representative.

INSTRUCTOR'S RESOURCE MANUAL. The *Instructor's Resource Manual* synthesizes all of the resources available for each chapter and sifts through the materials to match the delivery method (e.g., semester, quarter) and areas of emphasis for the course. This manual includes activities and strategies designed to help prospective teachers—and others seeking a career working with children or adolescents—to apply the developmental concepts and strategies they have learned.

POWERPOINT® SLIDES. Slide sets for each chapter include chapter objectives, key concepts, summaries of content, and graphic aids, each designed to support class lectures and help students organize, synthesize, and remember core content. All PowerPoint® slides have been updated for consistency and reflect current content in this new edition.

TEST BANK. Built from the course objectives, the test bank questions offer both lowerlevel questions that ask students to identify or explain concepts, principles, and theories about development and higher-level questions that require students to apply concepts, principles, and theories to student behavior and teaching strategies.

TESTGEN®. TestGen is a powerful test generator available exclusively from Pearson Education publishers. You install TestGen on your personal computer (Windows or Macintosh) and create your own tests for classroom testing and for other specialized delivery options, such as over a local area network or on the Web. A test bank, which is also called a Test Item File (TIF), typically contains a large set of test items, organized by chapter and ready for your use in creating a test, based on the associated textbook material. Assessments may be created for both print and testing online.

The tests can be downloaded in the following formats:

TestGen Testbank file—PC TestGen Testbank file—MAC TestGen Testbank—Blackboard 9 TIF TestGen Testbank—Blackboard CE/Vista (WebCT) TIF Angel Test Bank (zip) D2L Test Bank (zip) Moodle Test Bank Sakai Test Bank (zip)

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As I made decisions about how to revise this edition, I benefited from the ideas of colleagues around the country who took the time to complete surveys, answer my questions, and review chapters.

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In a project of this size, so many people make essential contributions. Carrie Mollette, Jorgensen Fernandez, and Janet Woods worked diligently, often through weekends, to obtain permissions for the material reproduced in this text and the supplements. The text designer, Diane Lorenzo, made the look of this book the best yet—hard to do after 12 editions. Project Managers Roxanne Klaas from S4Carlisle and Lauren Carlson from Pearson kept all aspects of the project moving forward with amazing skill, grace, and good humor. Somehow they brought sanity to what could have been chaos and fun to what might have been drudgery. Now the book is in the able hands of marketing managers Christopher Barry and Krista Clark. I can't wait to see what they are planning for me now! What a talented and creative group—I am honored to work with them all.

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—ANITA WOOLFOLK HOY

Brief Contents

Learning, Teaching, and Educational Psychology 2

PART I: STUDENTS

- 2 Cognitive Development 30
- **?** The Self, Social, and Moral Development 72
- 4 Learner Differences and Learning Needs 118
- 5 Language Development, Language Diversity, and Immigrant Education 170
- 6 Culture and Diversity 208

PART II: LEARNING AND MOTIVATION

- Behavioral Views of Learning 250
- Cognitive Views of Learning 288
- O Complex Cognitive Processes 326
- The Learning Sciences and Constructivism 368
- Social Cognitive Views of Learning and Motivation 410
- Motivation in Learning and Teaching 442

PART III: TEACHING AND ASSESSING

- **13** Creating Learning Environments 486
- 4 Teaching Every Student 528
- 15 Classroom Assessment, Grading, and Standardized Testing 568

Contents

Learning, Teaching, and Educational Psychology 2

Teachers' Casebook—Leaving No Student Behind: What Would You Do? 2

Overview and Objectives 3

Learning and Teaching Today 4

Students Today: Dramatic Diversity and Remarkable Technology $\,4\,$

Confidence in Every Context 5

High Expectations for Teachers and Students 5

Do Teachers Make a Difference? 7

Teacher-Student Relationships 7

The Cost of Poor Teaching 7

What Is Good Teaching? 8

Inside Three Classrooms 8

A Bilingual First Grade 8

A Suburban Fifth Grade 8

An Inclusive Class 9

So What Is Good Teaching 9

Models of Good Teaching 9

Measures of Effective Teaching 12

Beginning Teachers 12

The Role of Educational Psychology 13

In the Beginning: Linking Educational Psychology and Teaching 13 Educational Psychology Today 14

Is It Just Common Sense? 14

Helping Students 14

Answer Based on Research 14

Skipping Grades 14

Answer Based on Research 15

Students in Control 15

Answer Based on Research 15

Obvious Answers? 15

Using Research to Understand and Improve Learning 16

Correlation Studies 16

Experimental Studies 16

Single-Subject Experimental Designs 17

Clinical Interviews and Case Studies 17

Ethnography 17

The Role of Time in Research 18

Quantitative Versus Qualitative Research 18

Point/Counterpoint: What Kind of Research Should Guide

Education? 19

Teachers as Researchers 20

Theories for Teaching 21

Supporting Student Learning 22

Summary 24

Practice Using What You Have Learned 26

Key Terms 26

Teachers' Casebook—Leaving No Student Behind: What Would

They Do? 27

PART I: STUDENTS

2 Cognitive Development 30

Teachers' Casebook—Symbols and Cymbals: What Would You Do? 30

Overview and Objectives 31

A Definition of Development 32

Three Questions Across the Theories 32

What Is the Source of Development? Nature Versus Nurture 32

What Is the Shape of Development? Continuity Versus

Discontinuity 33

Timing: Is It Too Late? Critical Versus Sensitive Periods 33

Beware of Either/Or 33

General Principles of Development 34

The Brain and Cognitive Development 34

The Developing Brain: Neurons 35

The Developing Brain: Cerebral Cortex 37

Adolescent Development and the Brain 38

Putting It All Together: How the Brain Works 39

Neuroscience, Learning, and Teaching 39

Point/Counterpoint: Brain-Based Education 40

Instruction and Brain Development 41

The Brain and Learning to Read 42

Emotions, Learning, and the Brain 43

Lessons for Teachers: General Principles 43

Piaget's Theory of Cognitive Development 44

Influences on Development 45

Basic Tendencies in Thinking 45

Organization 45

Adaptation 46

Equilibration 46

Four Stages of Cognitive Development 46

Infancy: The Sensorimotor Stage 46

Early Childhood to the Early Elementary Years:

The Preoperational Stage 47

Guidelines: Family and Community Partnerships—Helping Families Care for Preoperational Children 49

Later Elementary to the Middle School Years:

The Concrete-Operational Stage 49

High School and College: Formal Operations 51

Physical Activity and Students with Disabilities 77

Guidelines: Teaching the Concrete-Operational Child 51		Challenges in Physical Development 77
Do We All Reach the Fourth Stage? 53		Obesity 77
Info	rmation Processing, Neo-Piagetian, and Neuroscience	Eating Disorders 78
	Views of Cognitive Development 53	Guidelines: Supporting Positive Body Images in
	delines: Helping Students to Use Formal Operations 53	Adolescents 80
	ne Limitations of Piaget's Theory 54	Bronfenbrenner: The Social Context for Development 80
Т	he Trouble with Stages 54	The Importance of Context and the Bioecological Model 81
	Inderestimating Children's Abilities 55	Families 81
Cognitive Development and Culture 56		Family Structure 81
Vygotsky's Sociocultural Perspective 56		Parenting Styles 82
The Social Sources of Individual Thinking 57		Culture and Parenting 83
Cultural Tools and Cognitive Development 58		Attachment 83
Technical Tools in a Digital Age 58		Guidelines: Family and Community Partnerships 84
Psychological Tools 59		Divorce 84
The Role of Language and Private Speech 59		Guidelines: Helping Children of Divorce 85
Private Speech: Vygotsky's and Piaget's Views Compared 59		Peers 85
The Zone of Proximal Development 61		Cliques 85
Р	Private Speech and the Zone 61	Crowds 85
The Role of Learning and Development 61		Peer Cultures 86
Limi	itations of Vygotsky's Theory 61	Friendships 86
Implications of Piaget's and Vygotsky's Theories for Teachers 62		Popularity 86
Piag	get: What Can We Learn? 62	Causes and Consequences of Rejection 87
L	Inderstanding and Building on Students' Thinking 62	Aggression 88
Δ	Activity and Constructing Knowledge 63	Relational Aggression 88
Vyg	otsky: What Can We Learn? 63	Media, Modeling, and Aggression 89
Т	he Role of Adults and Peers 64	Video Games and Aggressive Behavior 89
Assisted Learning 64		Reaching Every Student: Teacher Support 89
An Example Curriculum: Tools of the Mind 64		Guidelines: Dealing with Aggression and Encouraging
Rea	ching Every Student: Teaching in the "Magic Middle" 65	Cooperation 90
Guidelines: Applying Vygotsky's Ideas in Teaching 66		Academic and Personal Caring 90
Cognitive Development: Lessons for Teachers 66		Teachers and Child Abuse 91
Summary 66		Society and Media 92
Practic	e Using What You Have Learned 69	Identity and Self-Concept 93
	rms 69	Erikson: Stages of Psychosocial Development 93
-	ers' Casebook—Symbols and Cymbals: What Would	The Preschool Years: Trust, Autonomy, and Initiative 94
	They Do? 70	The Elementary and Middle School Years:
	•	Industry Versus Inferiority 95
		Adolescence: The Search for Identity 95
2	The Self, Social, and	Guidelines: Encouraging Initiative and Industry 96
	Moral Development 72	Identity and Technology 97
	1	Guidelines: Supporting Identity Formation 98
Teache	ers' Casebook—Mean Girls: What Would You Do? 72	Beyond the School Years 98
Overview and Objectives 73		Racial-Ethnic Identity 99
	al Development 74	Ethnic Identities: Outcome and Process 99
_	sical and Motor Development 74	Racial Identity: Outcome and Process 99
Young Children 74		Racial and Ethnic Pride 100
Elementary School Years 74		Self-Concept 100
The Adolescent Years 75		The Structure of Self-Concept 100
Early and Later Maturing 75		How Self-Concept Develops 101
Guidelines: Dealing with Physical Differences in the Classroom 76		Self-Concept and Achievement 102
Play, Recess, and Physical Activity 76		Sex Differences in Self-Concept of Academic Competence 102
Cultural Differences in Play 76		Self-Esteem 103
Exercise and Recess 77		Point/Counterpoint: What Should Schools Do to Encourage
_		

Students' Self-Esteem? 104

Understanding Others and Moral Development 105 Cautions About Learning Styles 132 The Value of Considering Learning Styles 133 Theory of Mind and Intention 105 Moral Development 105 Beyond Either/Or 133 Individual Differences and the Law 134 Kohlberg's Theories of Moral Development 105 **IDEA 134** Criticisms of Kohlberg's Theory 106 Least Restrictive Environment 134 Moral Judgments, Social Conventions, and Personal Individualized Education Program 135 Choices 107 The Rights of Students and Families 136 Moral Versus Conventional Domains 107 Section 504 Protections 136 Implications for Teachers 108 Guidelines: Family and Community Partnerships—Productive Diversity in Moral Reasoning 109 Conferences 138 Beyond Reasoning: Haidt's Social Intuitionist Model of Moral Students with Learning Challenges 139 Psychology 109 Neuroscience and Learning Challenges 139 Moral Behavior and the Example of Cheating 110 Students with Learning Disabilities 140 Who Cheats? 111 Student Characteristics 140 Dealing with Cheating 111 Teaching Students with Learning Disabilities 142 Personal/Social Development: Lessons for Teachers 112 Students with Hyperactivity and Attention Disorders 142 Summary 112 Definitions 143 Practice Using What You Have Learned 115 Treating ADHD with Drugs 143 Key Terms 115 Alternatives/Additions to Drug Treatments 143 Teachers' Casebook—Mean Girls: What Would They Do? 116 Point/Counterpoint: Pills or Skills for Children with ADHD? 144 Lessons for Teachers: Learning Disabilities and ADHD 145 Learner Differences Students with Communication Disorders 145 Speech Disorders 146 and Learning Needs 118 Language Disorders 146 Students with Emotional or Behavioral Difficulties 147 Teachers' Casebook—Including Every Student: What Would Suicide 148 You Do? 118 Guidelines: Disciplining Students with Emotional Problems 149 Overview and Objectives 119 Drug Abuse 149 Intelligence 120 Prevention 150 Language and Labels 120 Students with Intellectual Disabilities 151 Disabilities and Handicaps 120 Guidelines: Teaching Students with Intellectual Disabilities 152 Person-First Language 121 Students with Health and Sensory Impairments 152 Possible Biases in the Application of Labels 121 Cerebral Palsy and Multiple Disabilities 152 What Does Intelligence Mean? 122 Seizure Disorders (epilepsy) 153 Intelligence: One Ability or Many? 122 Other Serious Health Concerns: Asthma, HIV/AIDS, and Diabetes 153 Multiple Intelligences 123 Students with Vision Impairments 154 What Are These Intelligences 123 Students Who Are Deaf 154 Critics of Multiple Intelligences Theory 125 Autism Spectrum Disorders and Asperger Syndrome 155 Gardner Responds 125 Interventions 155 Multiple Intelligences Go to School 125 Response to Intervention 156 Multiple Intelligences: Lessons for Teachers 126 Students Who Are Gifted and Talented 156 Intelligence as a Process 126 Who Are These Students? 158 Measuring Intelligence 127 What Is the Origin of These Gifts? 158 Binet's Dilemma 127 What Problems Do Students Who Are Gifted Face? 159 What Does an IQ Score Mean? 128 Identifying Students Who Are Gifted and Talented 159 Group Versus Individual IQ Tests 128 Recognizing Gifts and Talents 159 The Flynn Effect: Are We Getting Smarter? 128 Teaching Students with Gifts and Talents 161 Guidelines: Interpreting IQ Scores 129 Acceleration 161 Intelligence and Achievement 129 Methods and Strategies 162 Gender Differences in Intelligence 130 Summary 163 Heredity or Environment? 131 Practice Using What You Have Learned 166 Being Smart About IQ Tests 131

Key Terms 167

They Do? 168

Teachers' Casebook—Including Every Student: What Would

Learning and Thinking Styles 131

Learning Styles/Preferences 132

5 Language Development, Language Diversity, and Immigrant Education 170

Teachers' Casebook—Cultures Clash in the Classroom:

What Would You Do? 170

Overview and Objectives 171

The Development of Language 172

What Develops? Language and Cultural Differences 172

The Puzzle of Language 172

When and How Does Language Develop? 172

Sounds and Pronunciation 172

Vocabulary and Meaning 173

Grammar and Syntax 174

Pragmatics: Using Language in Social Situations 174

Metalinguistic Awareness 175

Emergent Literacy 175

Inside-Out and Outside-In Skills 176

Building a Foundation 177

When There Are Persistent Problems 177

Emergent Literacy and Language Diversity 177

Languages and Emergent Literacy 178

Guidelines: Supporting Language and Promoting Literacy 178

Bilingual Emergent Literacy 179

Diversity in Language Development 179

Dual-Language Development 179

Second-Language Learning 180

Benefits of Bilingualism 180

Language Loss 181

Signed Languages 182

What Is Involved in Being Bilingual? 183

Contextualized and Academic Language 184

Guidelines: Promoting Language Learning 185

Dialect Differences in the Classroom 186

Dialects 186

Dialects and Pronunciation 186

Dialects and Teaching 187

Genderlects 187

Teaching Immigrant Students 187

Immigrants and Refugees 188

Classrooms Today 189

Four Student Profiles 189

Generation 1.5: Students in Two Worlds 190

Teaching Students Who Are English Language Learners 191

Two Approaches to English Language Learning 192

Research on Bilingual Education 192

Bilingualism for All: Two-Way Immersion 192

Point/Counterpoint: What Is the Best Way to Teach Students

Who Are ELLs? 193

Sheltered Instruction 195

Affective and Emotional/Social Considerations 197

Guidelines: Providing Emotional Support and Increasing Self-Esteem for Students Who Are ELLs 198

Working with Families: Using the Tools of the Culture 199

Funds of Knowledge and Welcome Centers 199

Student-Led Conferences 199

Guidelines: Family and Community Partnerships 200

Special Challenges: Students Who Are English Language Learners with Disabilities and Special Gifts 200

Students Who Are English Language Learners with

Disabilities 201

Reaching Every Student: Recognizing Giftedness in Bilingual Students 201

Summary 203

Practice Using What You Have Learned 205

Key Terms 205

Teachers' Casebook—Cultures Clash in the Classroom: What Would They Do? 206



Culture and Diversity 208

Teachers' Casebook—White Girls Club: What Would You Do? 208

Overview and Objectives 209

Today's Diverse Classrooms 210

American Cultural Diversity 210

Meet Four More Students 211

Cautions: Interpreting Cultural Differences 213

Cultural Conflicts and Compatibilities 214

Dangers in Stereotyping 214

Economic and Social Class Differences 214

Social Class and Socioeconomic Status 215

Extreme Poverty: Homeless and Highly Mobile

Students 215

Poverty and School Achievement 215

Health, Environment, and Stress 218

Low Expectations—Low Academic Self-Concept 218

Peer Influences and Resistance Cultures 218

Home Environment and Resources 219

Summer Setbacks 219

Tracking: Poor Teaching 219

Point/Counterpoint: Is Tracking an Effective Strategy? 220

Guidelines: Teaching Students Who Live

in Poverty 221

Ethnicity and Race in Teaching and Learning 221

Terms: Ethnicity and Race 221

Ethnic and Racial Differences in School Achievement 222

The Legacy of Discrimination 224

What Is Prejudice? 225

The Development of Prejudice 225

Continuing Discrimination 226

Stereotype Threat 227

Who Is Affected by Stereotype Threat? 227

Short-Term Effects: Test Performance 228

Long-Term Effects: Disidentification 229
Combating Stereotype Threat 229

Gender in Teaching and Learning 230
Sex and Gender 230
Sexual Orientation 230
Gender Roles 232
Gender Bias in Curriculum Materials 233
Gender Bias in Teaching 233
Guidelines: Avoiding Gender Bias in Teaching 234

Multicultural Education: Creating Culturally Compatible Classrooms 235

Culturally Relevant Pedagogy 235

Fostering Resilience 237

Resilient Students 237

Resilient Classrooms 237

Self-Agency Strand 238

Relationship Strand 239

Guidelines: Family and Community Partnerships 239

Diversity in Learning 240

Social Organization 240

Cultural Values and Learning Preferences 240

Cautions (Again) About Learning Styles Research 241

Sociolinguistics 241

Sources of Misunderstandings 241

Lessons for Teachers: Teaching Every Student 242

Know Your Students 242 Respect Your Students 242 Teach Your Students 242

Guidelines: Culturally Relevant Teaching 243

Summary 244

Practice Using What You Have Learned 246

Key Terms 246

Teachers' Casebook—White Girls Club: What Would They Do? 247

PART II: LEARNING AND MOTIVATION

Behavioral Views of Learning 250

Teachers' Casebook—Sick of Class: What Would You Do? 250 Overview and Objectives 250

Understanding Learning 252

Neuroscience of Behavioral Learning 252 Learning Is Not Always What It Seems 253

Early Explanations of Learning: Contiguity and Classical Conditioning 254

Guidelines: Applying Classical Conditioning 255

Operant Conditioning: Trying New Responses 256

Types of Consequences 256

Reinforcement 257

Punishment 258

Reinforcement Schedules 258

Extinction 260

Antecedents and Behavior Change 260

Effective Instruction Delivery 261

Cueing 261

Prompting 261

Putting It All Together to Apply Operant Conditioning: Applied Behavior Analysis 262

Methods for Encouraging Behaviors 263

Reinforcing with Teacher Attention 263

Selecting Reinforcers: The Premack Principle 263

Guidelines: Applying Operant Conditioning:

Using Praise Appropriately 264

Shaping 265

Guidelines: Applying Operant Conditioning:

Encouraging Positive Behaviors 266

Positive Practice 266

Contingency Contracts, Token Reinforcement, and Group

Consequences 266

Contingency Contracts 267

Token Reinforcement Systems 268

Group Consequences 268

Handling Undesirable Behavior 269

Negative Reinforcement 270

Reprimands 270

Response Cost 270

Social Isolation 271

Some Cautions About Punishment 271

Reaching Every Student: Severe Behavior Problems 271

Guidelines: Applying Operant Conditioning: Using Punishment 272

Contemporary Applications: Functional Behavioral Assessment, Positive Behavior Supports, and Self-Management 273

Discovering the "Why": Functional Behavioral

Assessments 274

Positive Behavior Supports 275

Self-Management 276

Goal Setting 276

Monitoring and Evaluating Progress 277

Self-Reinforcement 277

Guidelines: Family and Community Partnerships—Applying
Operant Conditioning: Student Self-Management 278

Challenges, Cautions, and Criticisms 278

Beyond Behaviorism: Bandura's Challenge and Observational Learning 278

Enactive and Observational Learning 278

Learning and Performance 279

Criticisms of Behavioral Methods 279

Point/Counterpoint: Should Students Be Rewarded

for Learning? 280

Ethical Issues 281

Goals 281

Strategies 281

Behavioral Approaches: Lessons for Teachers 282

XX CONTENTS			
Summary 282 Practice Using What You Have Learned 284 Key Terms 285 Teachers' Casebook—Sick of Class: What Would They Do? 286			
Cognitive Views of Learning 288			
Teachers' Casebook—Remembering the Basics: What Would You Do? 288			
Overview and Objectives 289 Elements of the Cognitive Perspective 290			
Comparing Cognitive and Behavioral Views 290			
Views of Learning 290			
Goals 290			

The Brain and Cognitive Learning 290

The Importance of Knowledge in Cognition 291

General and Specific Knowledge 291

Cognitive Views of Memory 292

Sensory Memory 294

Capacity, Duration, and Contents of Sensory Memory 294

Perception 294

The Role of Attention 295

Attention and Multitasking 295

Attention and Teaching 296

Guidelines: Gaining and Maintaining Attention 297

Working Memory 297

The Central Executive 298

The Phonological Loop 298

The Visuospatial Sketchpad 299

The Episodic Buffer 299

The Duration and Contents of Working Memory 300

Cognitive Load and Retaining Information 300

Three Kinds of Cognitive Load 300

Retaining Information in Working Memory 300

Levels of Processing Theory 301

Forgetting 302

Individual Differences in Working Memory 302

Developmental Differences 302

Individual Differences 303

Long-Term Memory 304

Capacity, Duration, and Contents of Long-Term

Memory 304

Contents: Declarative, Procedural, and Self-Regulatory

Knowledge 304

Explicit Memories: Semantic and Episodic 306

Propositions and Propositional Networks 306

Images 306

Two Are Better than One: Words and Images 306

Prototypes, Exemplars, and Theory-Based Categories 307

Schemas 308

Episodic Memory 309

Implicit Memories 309

Retrieving Information in Long-Term Memory 310

Spreading Activation 311

Reconstruction 311

Forgetting and Long-Term Memory 311

Individual Differences in Long-Term Memory 311

Teaching for Deep, Long-Lasting Knowledge:

Basic Principles and Applications 312

Constructing Declarative Knowledge: Making Meaningful

Connections 312

Elaboration, Organization, Imagery, and Context 312

Guidelines: Family and Community Partnerships—Organizing

Learning 313

Imagery 313

Reaching Every Student: Make it Meaningful 315

Mnemonics 316

Rote Memorization 316

Development of Procedural Knowledge 317

Point/Counterpoint: What's Wrong

with Memorizing? 318

Automated Basic Skills 319

Domain-Specific Strategies 319

Guidelines: Helping Students Understand and Remember 320

Summary 320

Practice Using What You Have Learned 322

Key Terms 323

Teachers' Casebook—Remembering the Basics: What Would

They Do? 324

Complex Cognitive Processes 326

Teachers' Casebook—Uncritical Thinking: What Would You Do? 326 Overview and Objectives 327

Metacognition 328

Metacognitive Knowledge and Regulation 328

Individual Differences in Metacognition 329

Lessons for Teachers: Developing Metacognition 329

Metacognitive Development for Younger Students 329

Metacognitive Development for Secondary and College

Students (Like You) 331

Learning Strategies 331

Being Strategic About Learning 331

Deciding What Is Important 332

Summaries 332

Underlining and Highlighting 333

Taking Notes 333

Visual Tools for Organizing 334

Reading Strategies 336

Applying Learning Strategies 337

Appropriate Tasks 337

Valuing Learning 337

Effort and Efficacy 337

Reaching Every Student: Learning Strategies
for Struggling Students 337

Guidelines: Becoming an Expert Student 338

Problem Solving 339

Identifying: Problem Finding 340

Defining Goals and Representing the Problem 341

Focusing Attention on What Is Relevant 341

Understanding the Words 341

Understanding the Whole Problem 342

Translation and Schema Training: Direct Instruction in

Schemas 342

Translation and Schema Training:

Worked Examples 343

The Results of Problem Representation 344

Searching for Possible Solution Strategies 345

Algorithms 345

Heuristics 345

Anticipating, Acting, and Looking Back 346

Factors That Hinder Problem Solving 346

Some Problems with Heuristics 347

Guidelines: Applying Problem Solving 348

Expert Knowledge and Problem Solving 348

Knowing What Is Important 348

Memory for Patterns and Organization 349

Procedural Knowledge 349

Planning and Monitoring 349

Creativity: What It Is and Why It Matters 350

Assessing Creativity 350

OK, But So What: Why Does Creativity Matter? 350

What Are the Sources of Creativity? 351

Creativity and Cognition 352

Creativity and Diversity 352

Creativity in the Classroom 352

The Big C: Revolutionary Innovation 353

Guidelines: Applying and Encouraging Creativity 354

Critical Thinking and Argumentation 355

One Model of Critical Thinking: Paul and Elder 355

Applying Critical Thinking in Specific Subjects 356

Argumentation 357

Point/Counterpoint: Should Schools Teach Critical Thinking and Problem Solving? 358

Teaching for Transfer 359

The Many Views of Transfer 359

Teaching for Positive Transfer 360

What Is Worth Learning? 360

How Can Teachers Help? 361

Stages of Transfer for Strategies 361

Guidelines: Family and Community Partnerships—Promoting

Transfer 362

Summary 362

Practice Using What You Have Learned 364

Key Terms 365

Teachers' Casebook—Uncritical Thinking: What Would

They Do? 366

10 The Learning Sciences and Constructivism 368

Teachers' Casebook—Learning to Cooperate: What Would You Do? 368

Overview and Objectives 369

The Learning Sciences 370

What Are the Learning Sciences? 370

Basic Assumptions of the Learning Sciences 370

Embodied Cognition 371

Cognitive and Social Constructivism 372

Constructivist Views of Learning 373

Psychological/Individual/Cognitive Constructivism 373

Vygotsky's Social Constructivism 374

Constructionism 375

How Is Knowledge Constructed? 375

Knowledge: Situated or General? 376

Common Elements of Constructivist Student-Centered

Teaching 377

Complex Learning Environments and Authentic Tasks 377

Social Negotiation 378

Multiple Perspectives and Representations of Content 378

Understanding the Knowledge Construction Process 378

Student Ownership of Learning 378

Applying Constructivist Perspectives 378

Inquiry and Problem-Based Learning 379

Examples of Inquiry 380

Problem-Based Learning 380

Research on Inquiry and Problem-Based Learning 382

Cognitive Apprenticeships and Reciprocal Teaching 382

Point/Counterpoint: Are Inquiry and Problem-Based Learning

Effective Teaching Approaches? 383

Cognitive Apprenticeships in Reading: Reciprocal Teaching 385

Applying Reciprocal Teaching 385

Collaboration and Cooperation 385

Collaboration, Group Work, and Cooperative Learning 386

Beyond Groups to Cooperation 386

What Can Go Wrong: Misuses of Group Learning 387

Tasks for Cooperative Learning 387

Highly Structured, Review, and Skill-Building Tasks 388

III-Structured, Conceptual, and Problem-Solving Tasks 388

Social Skills and Communication Tasks 388

Preparing Students for Cooperative Learning 388

Setting Up Cooperative Groups 389

Giving and Receiving Explanations 389

Assigning Roles 390

Designs for Cooperation 391

Reciprocal Questioning 391

Jigsaw 392

Constructive/Structured Controversies 392

Reaching Every Student: Using Cooperative Learning Wisely 393

Guidelines: Using Cooperative Learning 394

Dilemmas of Constructivist Practice 394

Service Learning 395

Guidelines: Family and Community Partnerships—Service Learning 396

Learning in a Digital World 397

Technology and Learning 397

Technology-Rich Environments 398

Virtual Learning Environments 398

Personal Learning Environments 399

Immersive Virtual Learning Environments 399

Games 400

Developmentally Appropriate Computer Activities for Young

Children 400

Computers and Older Students 401

Computational Thinking and Coding 401

Guidelines: Using Computers 402

Media/Digital Literacy 403

Guidelines: Supporting the Development of Media Literacy 404

Summary 404

Practice Using What You Have Learned 406

Key Terms 407

Teachers' Casebook—Learning to Cooperate: What Would

They Do? 408

Social Cognitive Views of Learning and Motivation 410

Teachers' Casebook—Failure to Self-Regulate: What Would You Do? 410

Overview and Objectives 411

Social Cognitive Theory 412

A Self-Directed Life: Albert Bandura 412

Beyond Behaviorism 412

Triarchic Reciprocal Causality 413

Modeling: Learning by Observing Others 414

Elements of Observational Learning 415

Attention 415

Retention 416

Production 416

Motivation and Reinforcement 416

Observational Learning in Teaching 417

Directing Attention 417

Fine Tuning Already-Learned Behaviors 417

Strengthening or Weakening Inhibitions 417

Teaching New Behaviors 417

Arousing Emotion 417

Guidelines: Using Observational Learning 418

Self-Efficacy and Agency 418

Self-Efficacy, Self-Concept, and Self-Esteem 419

Sources of Self-Efficacy 419

Self-Efficacy in Learning and Teaching 420

Guidelines: Encouraging Self-Efficacy 421

Teachers' Sense of Efficacy 422

Self-Regulated Learning 422

Point/Counterpoint: Are High Levels of Teacher Efficacy Beneficial? 423

What Influences Self-Regulation? 424

Knowledge 424

Motivation 424

Volition 425

Development of Self-Regulation 425

Models of Self-Regulated Learning and Agency 425

An Individual Example of Self-Regulated Learning 427

Two Classrooms 428

Writing 428

Math Problem Solving 428

Technology and Self-Regulation 429

Reaching Every Student: Families

and Self-Regulation 429

Another Approach to Self-Regulation: Cognitive Behavior

Modification 429

Guidelines: Family and Community Partnerships 430

Emotional Self-Regulation 431

Guidelines: Encouraging Emotional Self-Regulation 432

Teaching Toward Self-Efficacy and Self-Regulated

Learning 433

Complex Tasks 434

Control 434

Self-Evaluation 435

Collaboration 435

Bringing It All Together: Theories of Learning 436

Summary 437

Practice Using What You Have Learned 439

Key Terms 440

Teachers' Casebook—Failure to Self-Regulate: What Would

They Do? 440

Motivation in Learning and Teaching 442

Teachers' Casebook—Motivating Students When Resources Are Thin: What Would You Do? 442

Overview and Objectives 443

What Is Motivation? 444

Meeting Some Students 444

Intrinsic and Extrinsic Motivation 445

Five General Approaches to Motivation 446

Behavioral Approaches to Motivation 446

Humanistic Approaches to Motivation 446

Trainamente Approaches to Motivation Tra

Cognitive Approaches to Motivation 447 Social Cognitive Theories 447

Sociocultural Conceptions of Motivation 447

Needs 448

Maslow's Hierarchy of Needs 448

Self-Determination: Need for Competence, Autonomy, Grouping, Evaluation, and Time 474 and Relatedness 449 Grouping and Goal Structures 474 Self-Determination in the Classroom 450 Evaluation 474 Information and Control 450 Time 475 Guidelines: Supporting Self-Determination and Putting It All Together 475 Autonomy 451 Diversity in Motivation 477 The Need for Relatedness 451 Lessons for Teachers: Strategies to Encourage Needs: Lessons for Teachers 452 Motivation 477 **Goal Orientations 452** Can I Do It? Building Confidence and Positive Types of Goals and Goal Orientations 452 Expectations 478 Four Achievement Goal Orientations in School 453 Do I Want to Do It? Seeing the Value of Learning 478 Wait—Are Performance Goals Always Bad? 454 What Do I Need to Do to Succeed? Staying Focused Beyond Mastery and Performance 455 on the Task 479 Goals in Social Context 455 Do I Belong in This Classroom? 479 Guidelines: Motivation to Learn: Family and Community Feedback, Goal Framing, and Goal Acceptance 456 Goals: Lessons for Teachers 456 Partnerships 480 Beliefs and Self-Perceptions 456 Summary 480 Beliefs About Knowing: Epistemological Beliefs 456 Practice Using What You Have Learned 483 Beliefs About Ability 457 Key Terms 484 Beliefs About Causes and Control: Attribution Theory 458 Teachers' Casebook—Motivating Students When Resources Attributions in the Classroom 459 Are Thin: What Would They Do? 485 Teacher Actions and Student Attributions 459 Beliefs About Self-Worth 460 PART III: TEACHING Learned Helplessness 460 AND ASSESSING Self-Worth 460 Creating Learning Guidelines: Encouraging Self-Worth 462 Beliefs and Attributions: Lessons for Teachers 462 Environments 486 Interests, Curiosity, Emotions, and Anxiety 462 Tapping Interests 463 Teachers' Casebook—Bullies and Victims: What Would Catching and Holding Interests 463 Point/Counterpoint: Does Making Learning Fun Make for You Do? 486 Good Learning? 464 Overview and Objectives 487 Curiosity: Novelty and Complexity 465 The What and Why of Classroom Management 488 Flow 465 The Basic Task: Gain Their Cooperation 490 Emotions and Anxiety 465 The Goals of Classroom Management 491 Neuroscience and Emotion 465 Access to Learning 491 Guidelines: Building on Students' Interests and Curiosity 466 More Time for Learning 491 Achievement Emotions 467 Management for Self-Management 492 Arousal and Anxiety 467 Creating a Positive Learning Environment 493 Some Research Results 493 Anxiety in the Classroom 468 How Does Anxiety Interfere with Achievement? 468 Routines and Rules Required 494 Reaching Every Student: Coping with Anxiety 469 Routines and Procedures 494 Rules 494 Guidelines: Coping with Anxiety 470 Curiosity, Interests, and Emotions: Lessons for Teachers 470 Rules for Elementary School 494 Motivation to Learn in School: On Target 471 Guidelines: Establishing Class Routines 495 Tasks for Learning 472 Rules for Secondary School 496 Task Value 472 Consequences 496 Beyond Task Value to Genuine Appreciation 472 Who Sets the Rules and Consequences 496 Authentic Tasks 472 Planning Spaces for Learning 497 Supporting Autonomy and Recognizing Personal Territories 498

Interest Areas 498

Guidelines: Designing Learning Spaces 499 Getting Started: The First Weeks of Class 499

Accomplishment 473

Recognizing Accomplishment 473

Supporting Choices 473

They Do? 526

Effective Managers for Elementary Students 499 Effective Managers for Secondary Students 501	14 Teaching Every Student 528
Maintaining a Good Environment for Learning 501	
Encouraging Engagement 501	Teachers' Casebook—Reaching and Teaching Every Student:
Guidelines: Keeping Students Engaged 502	What Would You Do? 528
Prevention Is the Best Medicine 502	Overview and Objectives 529
Withitness 503	Research on Teaching 530
Overlapping and Group Focus 503	Characteristics of Effective Teachers 530
Movement Management 503	Clarity and Organization 530
Student Social Skills as Prevention 503	Warmth and Enthusiasm 530
Caring Relationships: Connections with School 504	Knowledge for Teaching 531
School Connections 504	Recent Research on Teaching 531
Creating Communities of Care for Adolescents 504	The First Step: Planning 533
Guidelines: Creating Caring Relationships 505	Research on Planning 533
Dealing with Discipline Problems 506	Objectives for Learning 534
Stopping Problems Quickly 506	An Example of Standards: The Common Core 534
Guidelines: Imposing Penalties 507	An Example of Standards for Teachers: Technology 535
Bullying and Cyberbullying 508	Classrooms: Instructional Objectives 536
Victims 508	Mager: Start with the Specific 536
Why Do Students Bully? 510	Gronlund: Start with the General 536
Bullying and Teasing 510	Flexible and Creative Plans—Using Taxonomies 537
Changing Attributions 511	The Cognitive Domain 537
Cyberbullying 511	The Affective Domain 538
Special Problems with High School	The Psychomotor Domain 538
Students 512	Guidelines: Using Instructional Objectives 539
Guidelines: Handling Potentially Explosive	Planning from a Constructivist Perspective 539
Situations 513	Teaching Approaches 540
Point/Counterpoint: Is Zero Tolerance	Direct Instruction 540
a Good Idea? 514	Rosenshine's Six Teaching Functions 541
The Need for Communication 515	Advance Organizers 541
Message Sent—Message Received 515	Why Does Direct Instruction Work? 542
Diagnosis: Whose Problem Is It? 516	Evaluating Direct Instruction 542
Counseling: The Student's Problem 516	Seatwork and Homework 543
Confrontation and Assertive Discipline 517	Seatwork 543
"I" Messages 517	Guidelines: Effective Direct Instruction 544
Assertive Discipline 517	Homework 545
Confrontations and Negotiations 518	Questioning, Discussion, and Dialogue 545
Reaching Every Student: Peer Mediation	Point/Counterpoint: Is Homework a Valuable Use of Time? 546
and Restorative Justice 518	Guidelines: Family and Community Partnerships—Homework 547
Peer Mediation 519	Kinds of Questions 547
Restorative Justice 519	Fitting the Questions to the Students 547
The 4 RS 519	Responding to Student Answers 549
Research on Management Approaches 520	Group Discussion 549
Integrating Ideas 520	Fitting Teaching to Your Goals 550
Guidelines: Family and Community	Putting It All Together: Understanding by Design 550
Partnerships—Classroom Management 520	Guidelines: Productive Group Discussions 551
Connecting with Families About Classroom	Differentiated Instruction and Adaptive Teaching 553
Management 521	Within-Class and Flexible Grouping 553
Diversity: Culturally Responsive Management 521	The Problems with Ability Grouping 553
Summary 522	Flexible Grouping 553
Practice Using What You Have Learned 524	Guidelines: Using Flexible Grouping 554
Key Terms 525	Adaptive Teaching 554
Teachers' Casebook—Bullies and Victims: What Would	Reaching Every Student: Differentiated Instruction in Inclusive
	in the state of th

Classrooms 555

Technology and Differentiation 557 Guidelines: Creating Portfolios 582 Guidelines: Teachers as Mentors 558 Evaluating Portfolios and Performances 582 Mentoring Students as a Way of Differentiating Scoring Rubrics 582 Teaching 559 Guidelines: Developing a Rubric 583 **Teacher Expectations 559** Reliability, Validity, Generalizability 584 Two Kinds of Expectation Effects 559 Diversity and Bias in Performance Assessment 585 Sources of Expectations 560 Informal Assessments 585 Do Teachers' Expectations Really Affect Students' Journals 585 Achievement? 560 Involving Students in Assessments 586 Instructional Strategies 561 Grading 587 Norm-Referenced versus Criterion-Referenced Teacher-Student Interactions 561 Lessons for Teachers: Communicating Appropriate Grading 587 Effects of Grading on Students 588 Expectations 561 Guidelines: Avoiding the Negative Effects of Teacher The Value of Failing? 589 Expectations 562 Retention in Grade 589 Summary 563 Grades and Motivation 589 Practice Using What You Have Learned 565 Point/Counterpoint: Should Children Be Held Back? 590 Key Terms 565 Beyond Grading: Communicating with Families 591 Teachers' Casebook—Reaching and Teaching Every Student: Guidelines: Using Any Grading System 592 What Would They Do? 566 Standardized Testing 593 Types of Scores 593 Measurements of Central Tendency and Standard Classroom Assessment, Grading, and Standardized Testing 568 Deviation 593 The Normal Distribution 594 Percentile Rank Scores 595 Teachers' Casebook—Giving Meaningful Grades: What Would Grade-Equivalent Scores 595 You Do? 568 Standard Scores 595 Overview and Objectives 569 Interpreting Standardized Test Reports 597 Basics of Assessment 570 Discussing Test Results with Families 598 Measurement and Assessment 570 Accountability and High-Stakes Testing 598 Formative and Summative Assessment 570 Guidelines: Family and Community Partnerships— Norm-Referenced Test Interpretations 571 Conferences and Explaining Test Results 599 Criterion-Referenced Test Interpretations 572 Making Decisions 599 Assessing the Assessments: Reliability and Validity 573 What Do Teachers Think? 600 Reliability of Test Scores 573 Documented Problems with High-Stakes Testing 600 Error in Scores 573 Using High-Stakes Testing Well 601 Confidence Interval 573 Guidelines: Preparing Yourself and Your Students for Testing 602 Validity 574 Reaching Every Student: Helping Students with Disabilities Absence of Bias 574 Prepare for High-Stakes Tests 603 Classroom Assessment: Testing 575 Current Directions: Value-Added and PARCC 603 Using the Tests from Textbooks 576 Value-Added Measures 603 Objective Testing 576 PARCC Tests 604 Using Multiple-Choice Tests 577 Lessons for Teachers: Quality Assessment 604 Writing Multiple-Choice Questions 577 Summary 605 Essay Testing 577 Practice Using What You Have Learned 607 Constructing Essay Tests 577 Key Terms 607 Guidelines: Writing Objective Test Items 578 Teachers' Casebook—Giving Meaningful Grades: What Would Evaluating Essays 578 They Do? 608 The Value of Traditional Testing 579 Appendix A-1

Criticisms of Traditional Tests 579 Glossary G-1 **Authentic Classroom Assessments 580** References R-1 Portfolios and Exhibitions 580 Name Index N-1 Portfolios 581 Subject Index S-1 Exhibitions 581

Special Features

TEACHERS' CASEBOOK: WHAT WOULD YOU DO?

Leaving No Student Behind 2

Leaving No Student Behind 27

Symbols and Cymbals 30

Symbols and Cymbals 70

Mean Girls 72

Mean Girls 116

Including Every Student 118

Including Every Student 168

Cultures Clash in the Classroom 170

Cultures Clash in the Classroom 206

White Girls Club 208

White Girls Club 247

Sick of Class 250

Sick of Class 286

Remembering the Basics 288

Remembering the Basics 324

Uncritical Thinking 326

Uncritical Thinking 366

Learning to Cooperate 368

Learning to Cooperate 408

Failure to Self-Regulate 410

Failure to Self-Regulate 440

Motivating Students When Resources Are Thin 442

Motivating Students When Resources Are Thin 485

Bullies and Victims 486

Bullies and Victims 526

Reaching and Teaching Every Student 528

Reaching and Teaching Every Student 566

Giving Meaningful Grades 568

Giving Meaningful Grades 608

GUIDELINES

Family and Community Partnerships—Helping Families Care for Preoperational Children 49

Teaching the Concrete-Operational Child 51

Helping Students to Use Formal Operations 53

Applying Vygotsky's Ideas in Teaching 66

Dealing with Physical Differences in the Classroom 76

Supporting Positive Body Images in Adolescents 80

Family and Community Partnerships—Connecting with

Families 84

Helping Children of Divorce 85

Dealing with Aggression and Encouraging Cooperation 90

Encouraging Initiative and Industry 96

Supporting Identity Formation 98

Interpreting IQ Scores 129

Family and Community Partnerships—Productive

Conferences 138

Disciplining Students with Emotional Problems 149

Teaching Students with Intellectual Disabilities 152

Supporting Language and Promoting Literacy 178

Promoting Language Learning 185

Providing Emotional Support and Increasing Self-Esteem

for Students Who Are ELLs 198

Family and Community Partnerships—Welcoming all

Families 200

Teaching Students Who Live in Poverty 221

Avoiding Gender Bias in Teaching 234

Family and Community Partnerships 239

Culturally Relevant Teaching 243

Applying Classical Conditioning 255

Applying Operant Conditioning: Using Praise

Appropriately 264

Applying Operant Conditioning: Encouraging Positive

Behaviors 266

Applying Operant Conditioning: Using Punishment 272

Family and Community Partnerships—Applying Operant

Conditioning: Student Self-Management 278

Gaining and Maintaining Attention 297

Family and Community Partnerships—Organizing Learning 313

Helping Students Understand and Remember 320

Becoming an Expert Student 338

Applying Problem Solving 348

Applying and Encouraging Creativity 354

Family and Community Partnerships—Promoting Transfer 362

Using Cooperative Learning 394

Family and Community Partnerships—Service Learning 396

Using Computers 402

Supporting the Development of Media Literacy 404

Using Observational Learning 418

Encouraging Self-Efficacy 421

Family and Community Partnerships—Supporting Self-Regulation at Home and in School 430

Encouraging Emotional Self-Regulation 432

Supporting Self-Determination and Autonomy 451

Encouraging Self-Worth 462

Building on Students' Interests and Curiosity 466

Coping with Anxiety 470

Motivation to Learn: Family and Community Partnerships—

Understand family goals for children 480

Establishing Class Routines 495

Designing Learning Spaces 499

Keeping Students Engaged 502

Creating Caring Relationships 505

Imposing Penalties 507

Handling Potentially Explosive Situations 513

Family and Community Partnerships—Classroom

Management 520

Using Instructional Objectives 539

Effective Direct Instruction 544

Family and Community Partnerships—Homework 547

Productive Group Discussions 551

Using Flexible Grouping 554

Teachers as Mentors 558

Avoiding the Negative Effects of Teacher Expectations 562

Writing Objective Test Items 578

Creating Portfolios 582

Developing a Rubric 583

Using Any Grading System 592

Family and Community Partnerships—Conferences

and Explaining Test Results 599

Preparing Yourself and Your Students for Testing 602

POINT/COUNTERPOINT

What Kind of Research Should Guide Education? 19

Brain-Based Education 40

What Should Schools Do to Encourage Students'

Self-Esteem? 104

Pills or Skills for Children with ADHD? 144

What Is the Best Way to Teach Students Who Are ELLs? 193

Is Tracking an Effective Strategy? 220

Should Students Be Rewarded for Learning? 280

What's Wrong with Memorizing? 318

Should Schools Teach Critical Thinking and Problem

Solving? 358

Are Inquiry and Problem-Based Learning Effective Teaching

Approaches? 383

Are High Levels of Teacher Efficacy Beneficial? 423

Does Making Learning Fun Make for Good Learning? 464

Is Zero Tolerance a Good Idea? 514

Is Homework a Valuable Use of Time? 546

Should Children Be Held Back? 590

1 | LEARNING, TEACHING, AND EDUCATIONAL PSYCHOLOGY

TEACHERS' CASEBOOK

WHAT WOULD YOU DO? LEAVING NO STUDENT BEHIND

It is your second year as a teacher in the Davis East school district. Over the last 4 years, the number of students from immigrant families has increased dramatically in your school. In your class, you have two students who speak Somali, one Hmong, one Farsi, and three Spanish speakers. Some of them know a little English, but many have very few words other than "OK." If there had been more students from each of the language groups, the district would have given your school additional resources and special programs in each language, providing you extra help, but there are not quite enough students speaking most of the languages to meet the requirements. In addition, you have several students with

special needs; learning disabilities, particularly problems in reading, seem to be the most common. Your state and district require you to prepare *all* your students for the achievement tests in the spring, and the national emphasis is on readiness for college and career by the end of high school—*for everyone*. Your only possible extra resource is a student intern from the local college.

CRITICAL THINKING

- What would you do to help all your students to progress and prepare for the achievement tests?
- How would you make use of the intern so that both she and your students learn?
- How could you involve the families of your non-English speaking students and students with learning disabilities to support their children's learning?



OVERVIEW AND **OBJECTIVES**

Like many students, you may begin this course with a mixture of anticipation and wariness. Perhaps you are required to take educational psychology as part of a program in teacher education, speech therapy, nursing, or counseling. You may have chosen this class as an elective. Whatever your reason for enrolling, you probably have questions about teaching, schools, students—or even about yourself—that you hope this course may answer. I have written the 13th edition of Educational Psychology with questions such as these in mind.

In this first chapter, we begin with the state of education in today's world. Teachers have been both criticized as ineffective and lauded as the best hope for young people. Do teachers make a difference in students' learning? What characterizes good teaching—how do truly effective teachers think and act? What do they believe about student, learning, and themselves? Only when you are aware of the challenges and possibilities of teaching and learning today can you appreciate the contributions of educational psychology.

After a brief introduction to the world of the teacher, we turn to a discussion of educational psychology itself. How

can principles identified by educational psychologists benefit teachers, therapists, parents, and others who are interested in teaching and learning? What exactly is the content of educational psychology, and where does this information come from? Finally, we consider an overview of a model that organizes research in educational psychology to identify the key student and school factors related to student learning (J. Lee & Shute, 2010). My goal is that you will become a confident and competent beginning teacher, so by the time you have completed this chapter, you should be able to:

- Objective 1.1 Describe the key elements of and changes to the No Child Left Behind Act.
- Objective 1.2 Discuss the essential features of effective teaching, including different frameworks describing what good teachers do.
- Objective 1.3 Describe the methods used to conduct research in the field of educational psychology and the kinds of questions each method can address.
- Objective 1.4 Recognize how theories and research in development and learning are related to educational practice.

LEARNING AND TEACHING TODAY

Welcome to my favorite topic—educational psychology—the study of development, learning, motivation, teaching, and assessment in and out of schools. I believe this is the most important course you will take to prepare for your future as an educator in the classroom or the consulting office, whether your "students" are children or adults learning how to read or individuals discovering how to improve their diets. In fact, there is evidence that new teachers who have course work in development and learning are twice as likely to stay in teaching (National Commission on Teaching and America's Future, 2003). This may be a required course for you, so let me make the case for educational psychology, first by introducing you to classrooms today.

Students Today: Dramatic Diversity and Remarkable Technology

Who are the students in American classrooms today? Here are a few statistics about the United States and Canada (Children's Defense Fund, 2012; Dewan, 2010; Freisen, 2010; Meece & Kurtz-Costes, 2001; National Center for Child Poverty, 2013; National Center for Education Statistics, 2013; U.S. Census Bureau, 2010a).

- In 2010, 13% of the people living in the United States were born outside of the United States, and 20% spoke a language other than English at home—about 60% of these families spoke Spanish. Today, about 22% of children under the age of 18 are Latino. By 2050, Latinos will comprise about one quarter of the U.S. population (U.S. Census Bureau, 2010b).
 - In Canada, projections are that by 2031, one in three Canadians will belong to
 a visible minority, with South Asians being the largest group represented. About
 17% of the population report that their first language is not French or English
 but instead is one of over 100 other languages.
 - In the 2011–2012 school year, about 60% of students with disabilities spent most of their time in general education classrooms.
 - In America, more than 16 million children—about 22% of all children—live in poverty, defined in 2013 by the U.S. Department of Health and Human Services as an income of \$23,550 for a family of four (\$29,440 in Alaska and \$27,090 in Hawaii). Of those over 16 million, over 7 million live in extreme poverty. The United States has the *second highest* rate of child poverty among the economically advantaged countries of the world. Only Romania has a higher rate of child poverty. Iceland, the Scandinavian countries, Cyprus, and the Netherlands have the lowest rates of child poverty, about 7% or less (UNICEF, 2012; U.S. Census Bureau, 2011a).
 - The average wealth of White households is 18 times the wealth of Hispanic households and 20 times higher than Black households. These are the largest gaps observed since these data were first published a quarter century ago (Children's Defense Fund, 2012).
 - About one in six American children have a mild-to-severe developmental disability such as speech and language impairments, intellectual disabilities, cerebral palsy, or autism (Centers for Disease Control, 2013).
 - Out of 100 graduates in the high school class of 2013, about 71 had experienced physical assault; 51 had used alcohol, cigarettes, or illicit drugs in the previous 30 days, and 7 smoked marijuana every day; 48 were sexually active, but only 27 used condoms the last time they had sex; 39 had been bullied physically or emotionally; 20 watched 4 hours or more of television every day; 17 were employed; 16 had carried a weapon in the previous year; 12 had attention-deficit hyperactivity disorder (ADHD); and 4 had an eating disorder (Child Trends, 2013).

In contrast, because of the effects of mass media, these diverse students share many similarities today, particularly the fact that most are far more technologically literate than their teachers. For example:

 Infants to 8-year-olds spend an average of almost 2 hours each day watching TV or videos, 29 minutes listening to music, and 25 minutes working with

OUTLINE

Teachers' Casebook—Leaving No Student Behind: What Would You Do?

Overview and Objectives

Learning and Teaching Today

Students Today: Dramatic Diversity

Confidence in Every Context

High Expectations for Teachers and Students

Do Teachers Make a Difference?

What Is Good Teaching?

Inside Three Classrooms

Beginning Teachers

The Role of Educational Psychology

In the Beginning: Linking Educational Psychology and Teaching

Educational Psychology Today

Is It Just Common Sense?

Using Research to Understand

Theories for Teaching

Supporting Student Learning

Summary and Key Terms

The Casebook—Leaving No Student Behind: What Would They Do?

- computers or computer games. In 2013, 75% of homes with children under age 8 had a smartphone, tablet, or other mobile device (Common Sense Media, 2012, 2013).
- Among teens, 77% have a cell phone; about one third of these are smartphones. And 90% of 13- to 17-year-olds use social media (Common Sense Media, 2012).

These statistics are dramatic but a bit impersonal. As a teacher, counselor, recreational worker, speech therapist, or family member, you will encounter real children. In this book, you will meet many individuals such as Felipe, a fifth-grade boy from a Spanish-speaking family who is working to learn school subjects and make friends in a language that is new to him; Ternice, an outspoken African American girl in an urban middle school who is hiding her giftedness; Benjamin, a good high school athlete diagnosed with ADHD whose wealthy parents have very high expectations for him and his teachers; Trevor, a second-grade student who has trouble with the meaning of *symbol*; Allison, head of a popular clique and tormentor of the outcast Stephanie; Davy, a shy, struggling reader who is already falling behind in all his second-grade work; Eliot, a bright sixth-grade student with severe learning disabilities; and Jessie, a student in a rural high school who just doesn't seem to care about her sinking grade-point average (GPA) or school in general.

Even though students in classrooms are increasingly diverse in race, ethnicity, language, and economic level, teachers are much less diverse—the percentage of White teachers is increasing (now about 91%), while the percentage of Black teachers is falling, down to about 7%. Clearly, it is important for all teachers to know and be able to work effectively with all their students. Several chapters in this book are devoted to understanding these diverse students. In addition, many times within each chapter, we will explore student diversity and inclusion through research, cases, and practical applications.

Confidence in Every Context

Schools are about teaching and learning; all other activities are secondary to these basic goals. But teaching and learning in the contexts just described can be challenging for both teachers and students. This book is about understanding the complex processes of development, learning, motivation, teaching, and assessment so that you can become a capable and confident teacher.

Much of my own research has focused on **teachers' sense of efficacy**, defined as a teacher's belief that he or she can reach even difficult students to help them learn. This confident belief appears to be one of the few personal characteristics of teachers that predict student achievement (Çakıroğlu, Aydın, & Woolfolk Hoy, 2012; Tschannen-Moran & Woolfolk Hoy, 2001; Tschannen-Moran, Woolfolk Hoy, & Hoy, 1998; Woolfolk & Hoy, 1990; Woolfolk Hoy, Hoy, & Davis, 2009). Teachers with a high sense of efficacy work harder and persist longer even when students are difficult to teach, in part because these teachers believe in themselves and in their students. Also, they are less likely to experience burnout and more likely to be satisfied with their jobs (Fernet, Guay, Senécal, & Austin, 2012; Fives, Hamman, & Olivarez, 2005; Klassen & Chiu, 2010).

I have found that prospective teachers tend to increase in their personal sense of efficacy as a consequence of completing student teaching. But sense of efficacy may decline after the first year as a teacher, perhaps because the support that was there for you in student teaching is gone (Woolfolk Hoy & Burke-Spero, 2005). Teachers' sense of efficacy is higher in schools when the other teachers and administrators have high expectations for students and the teachers receive help from their principals in solving instructional and management problems (Capa, 2005). Another important conclusion from our research is that efficacy grows from real success with students, not just from the moral support or cheerleading of professors and colleagues. Any experience or training that helps you succeed in the day-to-day tasks of teaching will give you a foundation for developing a sense of efficacy in your career. This book was written to provide the knowledge and skills that form a solid foundation for an authentic sense of efficacy in teaching.

High Expectations for Teachers and Students

On January 8, 2002, President George W. Bush signed into law the No Child Left Behind (NCLB) Act. Actually, NCLB was the most recent authorization of the Elementary and Secondary Education Act (ESEA), first passed in 1965. In a nutshell, NCLB required that all students in grades 3 through 8

and once more in high school must take annual standardized achievement tests in reading and mathematics. In addition, they must be tested in science—one test a year in each of three grade spans (3 to 5, 6 to 9, 10 to 12). Based on these test scores, schools were judged to determine if their students were making adequate yearly progress (AYP) toward becoming proficient in the subjects tested. States had some say in defining proficiency and in setting AYP standards. But no matter how states defined these standards, NCLB required that all students must reach proficiency by the end of the 2013–2014 school year. Schools also had to develop AYP goals and report scores separately for several groups, including racial and ethnic minority students, students with disabilities, students whose first language is not English, and students from low-income homes.

For a while, NCLB dominated education. Testing expanded. Often schools and teachers were punished if they did not perform; NCLB was widely criticized. "To date, NCLB's test based accountability and status bar, 100% proficiency targets have been blunt instruments, generating inaccurate performance results, perverse incentives, and unintended negative consequences" (Hopkins et al., 2013, p. 101). For example, expecting students whose first language is not English to perform at the same level as native speakers on tests given in English set the students up for failure and frustration. Under NCLB, too many schools were labeled as failing. Many educators suggested that accountability measures should focus on growth, not a narrow definition of achievement (McEachin & Polikoff, 2012).

NCLB was supposed to be reauthorized in 2007 or 2008. On March 13, 2010, the Obama Administration released *A Blueprint for Reform: The Reauthorization of the Elementary and Secondary Education Act* (2.ed.gov/policy/elsec/leg/blueprint/publicationtoc.html) to describe a vision for the reauthorization of NCLB. One of the major changes suggested was to move from a punishment-based system to one that rewards excellent teaching and student growth. The Blueprint described five priorities (U.S. Department of Education, 2010):

- 1. College- and career-ready students. Regardless of their income, race, ethnic or language background, or disability status, every student should graduate from high school ready for college or a career. To accomplish this goal, the Blueprint recommends improved assessments and turnaround grants to transform schools. In addition, Arne Duncan, the Secretary of Education, waived the requirement to reach 100% proficiency for states that can demonstrate they have adopted their own testing and accountability programs and are making progress toward the goal of college or career readiness for all their high school graduates (Dillon, 2011).
- 2. Great teachers and leaders in every school. "Research shows that top-performing teachers can make a dramatic difference in the achievement of their students, and suggests that the impact of being assigned to top-performing teachers year after year is enough to significantly narrow achievement gaps" (U.S. Department of Education, 2010, p. 13). To support this goal, the Blueprint proposed a Teacher and Leader Improvement Fund of competitive grants and new pathways for preparing educators. The focus of this book is to create great leaders in every school.
- 3. Equity and opportunity for all students. All students will be included in an accountability system that builds on college- and career-ready standards, rewards progress and success, and requires rigorous interventions in the lowest performing schools.
- 4. Raise the bar and reward excellence. Race to the Top, a series of competitive grants for schools, provided incentives for excellence by encouraging state and local leaders to work together on ambitious reforms, make tough choices, and develop comprehensive plans that change policies and practices to improve outcomes for students.
- 5. Promote innovation and continuous improvement. In addition to the Race to the Top grants, an Investing in Innovation Fund will support local and nonprofit leaders as they develop and scale up programs that have demonstrated success and discover the next generation of innovative solutions.

Time will tell how these proposals unfold, especially in the challenging economic environment we have experienced lately. One possible change in the next reauthorization of the law may be to focus on the bottom 5% of schools, those that have low achievement year after year (McEachin & Polikoff, 2012).

It seems likely that capable and confident teachers will be required to reach these goals. Is that true? But do teachers really make a difference? Good question.

Do Teachers Make a Difference?

You saw in the statistics presented earlier that in America many children are growing up in poverty. For a while, some researchers concluded that wealth and social status, not teaching, were the major factors determining who learned in schools (e.g., Coleman, 1966). In fact, much of the early research on teaching was conducted by educational psychologists who refused to accept these claims that teachers were powerless in the face of poverty and societal problems (Wittrock, 1986).

How can you decide whether teaching makes a difference? Perhaps one of your teachers influenced your decision to become an educator. Even if you had such a teacher, and I hope you did, one of the purposes of educational psychology in general and this text in particular is to go beyond individual experiences and testimonies, powerful as they are, to examine larger groups. The results of many studies speak to the power of teachers in the lives of students. You will see several examples next.

TEACHER-STUDENT RELATIONSHIPS. Bridgett Hamre and Robert Pianta (2001) followed all the children who entered kindergarten one year in a small school district and continued in that district through the eighth grade. The researchers concluded that the quality of the teacherstudent relationship in kindergarten (defined in terms of level of conflict with the child, the child's dependency on the teacher, and the teacher's affection for the child) predicted a number of academic and behavioral outcomes *through the eighth grade*, particularly for students with many behavior problems. Even when the gender, ethnicity, cognitive ability, and behavior ratings of the student were accounted for, the relationship with the teacher still predicted aspects of school success. So students with significant behavior problems in the early years are less likely to have problems later in school if their first teachers are sensitive to their needs and provide frequent, consistent feedback. In another study that followed children from third through fifth grade, Pianta and his colleagues found that two factors helped children with lower skills in mathematics begin to close the achievement gap. The factors were higher-level (not just basic skills) instruction and positive relationships with teachers (Crosnoe, Morrison, Burchinal, Pianta, Keating, Friedman, & Clarke-Stewart, 2010).

It appears that the connection between teacher relationships and student outcomes is wide-spread. Deborah Roorda and her colleagues (2011) reviewed research from 99 studies around the world that examined the connections between teacher—student relationships and student engagement. Positive teacher relationships predicted positive student engagement at every grade, but the relationships were especially strong for students who were at risk academically and for older students. So evidence is mounting for a strong association between the quality of teacher—child relationships and school performance.

THE COST OF POOR TEACHING. In a widely publicized study, researchers examined how students are affected by having several effective or ineffective teachers in a row (Sanders & Rivers, 1996). They looked at fifth graders in two large metropolitan school systems in Tennessee. Students who had highly effective teachers for third, fourth, and fifth grades scored at the 83rd percentile on average on a standardized mathematics achievement test in one district and at the 96th percentile in the other (99th percentile is the highest possible score). In contrast, students who had the least effective teachers 3 years in a row averaged at the 29th percentile in math achievement in one district and 44th percentile in the other—a difference of over 50 percentile points in both cases! Students who had average teachers or a mixture of teachers with low, average, and high effectiveness for the 3 years had math scores between these extremes. Sanders and Rivers concluded that the best teachers encouraged good-to-excellent gains in achievement for all students, but lower-achieving students were the first to benefit from good teaching. The effects of teaching were cumulative and residual; that is, better teaching in a later grade could partially make up for less effective teaching in earlier grades, but could not erase all the deficits. In fact, one study found that at least 7% of the differences in test score gains for students could be traced to their teachers (Hanushek, Rivkin, & Kain, 2005; Rivkin, Hanushek, & Kain, 2001).

PODCAST 1.1

In this podcast, textbook author Anita Woolfolk talks about the importance of teachers in students' lives. Did you know that "teacher involvement and caring is the most significant predictor of a student's engagement in school from 1st grade through 12th grade?" Listen to learn more.

ENHANCEDetext podcast



Video 1.1
A bilingual teacher conducts a discussion with immigrant high school students. She asks students to discuss what teachers can do to help English learners and students from different cultures.

ENHANCEDetext video example

Another study about test score gains from the Los Angeles public schools may be especially interesting to you. Robert Gordon and his colleagues (2006) measured the test performance of elementary school students in *beginning teachers*' classes. Teachers were ranked into quartiles based on how well their students performed during the teachers' first 2 years. Then the researchers looked at the test performance of students in classes with the top 25% of the teachers and the bottom 25% during their third year of teaching. After controlling for the effects of students' prior test scores, their families' wealth, and other factors, the students working with the top 25% of the teachers gained an average of 5 percentile points more compared to students with similar beginning of the year test scores, while students in the bottom 25% lost an average of 5 percentile points. So students working with a less effective teacher could be an average of 10 percentile points behind the students working with an effective teacher. If these losses accumulate, then students working with poorer teachers would fall farther and farther behind. In fact, the researchers speculated that "... having a top-quartile teacher four years in a row would be enough to close the black-white test score gap" [of about 34 percentile points] (R. Gordon, Kane, & Staiger, 2006, p. 8).

Effective teachers who establish positive relationships with their students appear to be a powerful force in those students' lives. Students who have problems seem to benefit the most from good teaching. So an important question is, "What makes a teacher effective? What is good teaching?"

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WHAT IS GOOD TEACHING?

Educators, psychologists, philosophers, novelists, journalists, filmmakers, mathematicians, scientists, historians, policy makers, and parents, to name only a few groups, have examined this question; there are hundreds of answers. And good teaching is not confined to classrooms. It occurs in homes and hospitals, museums and sales meetings, therapists' offices, and summer camps. In this book, we are primarily concerned with teaching in classrooms, but much of what you will learn applies to other settings as well.

Inside Three Classrooms

To begin our examination of good teaching, let's step inside the classrooms of three outstanding teachers. The three situations are real. The first two teachers worked with my student teachers in local elementary and middle schools and were studied by one of my colleagues, Carol Weinstein (Weinstein & Romano, 2015). The third teacher became an expert at helping students with severe learning difficulties, with the guidance of a consultant.

A BILINGUAL FIRST GRADE. Most of the 25 students in Viviana's class have recently emigrated from the Dominican Republic; the rest come from Nicaragua, Mexico, Puerto Rico, and Honduras. Even though the children speak little or no English when they begin school, by the time they leave in June, Viviana has helped them master the normal first-grade curriculum for their district. She accomplishes this by teaching in Spanish early in the year to aid understanding and then gradually introducing English as the students are ready. Viviana does not want her students segregated or labeled as disadvantaged. She encourages them to take pride in their Spanish-speaking heritage and uses every available opportunity to support their developing English proficiency.

Both Viviana's expectations for her students and her commitment to them are high. She has an optimism that reveals her dedication: "I always hope that there's somebody out there that I will reach and that I'll make a difference" (Weinstein & Romano, 2015, p. 15). For Viviana, teaching is not just a job; it is a way of life.

A SUBURBAN FIFTH GRADE. Ken teaches fifth grade in a suburban school in central New Jersey. Students in the class represent a range of racial, ethnic, family income, and language backgrounds. Ken emphasizes "process writing." His students complete first drafts, discuss them with others in

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the class, revise, edit, and "publish" their work. The students also keep daily journals and often use them to share personal concerns with Ken. They tell him of problems at home, fights, and fears; he always takes the time to respond in writing. Ken also uses technology to connect lessons to real life. Students learn about ocean ecosystems by using a special interactive software program. For social studies, the class plays two simulation games that focus on history. One is about coming of age in Native American cultures, and the other focuses on the colonization of America.

Throughout the year, Ken is very interested in the social and emotional development of his students; he wants them to learn about responsibility and fairness as well as science and social studies. This concern is evident in the way he develops his class rules at the beginning of the year. Rather than specifying dos and don'ts, Ken and his students devise a "Bill of Rights" for the class, describing the rights of the students. These rights cover most of the situations that might need a "rule."

AN INCLUSIVE CLASS. Eliot was bright and articulate. He easily memorized stories as a child, but he could not read by himself. His problems stemmed from severe learning difficulties with auditory and visual integration and long-term visual memory. When he tried to write, everything got jumbled. Dr. Nancy White worked with Eliot's teacher, Mia Russell, to tailor intensive tutoring that specifically focused on Eliot's individual learning patterns and his errors. With his teachers' help, over the next years, Eliot became an expert on his own learning and was transformed into an independent learner; he knew which strategies he had to use and when to use them. According to Eliot, "Learning that stuff is not fun, but it works!" (Hallahan & Kauffman, 2006, pp. 184–185).

What do you see in these three classrooms? The teachers are confident and committed to their students. They must deal with a wide range of students: different languages, different home situations, and different abilities and learning challenges. They must adapt instruction and assessment to students' needs. They must make the most abstract concepts, such as ecosystems, real and understandable for their particular students. The whole time that these experts are navigating through the academic material, they also are taking care of the emotional needs of their students, propping up sagging self-esteem, and encouraging responsibility. If we followed these teachers from the first day of class, we would see that they carefully plan and teach the basic procedures for living and learning in their classes. They can efficiently collect and correct homework, regroup students, give directions, distribute materials, and deal with disruptions—and do all of this while also making a mental note to find out why one of their students is so tired. Finally, they are reflective—they constantly think back over situations to analyze what they did and why, and to consider how they might improve learning for their students.

SO WHAT IS GOOD TEACHING? Is good teaching science or art, the application of research-based theories or the creative invention of specific practices? Is a good teacher an expert explainer—"a sage on the stage" or a great coach—"a guide by the side"? These debates have raged for years. In your other education classes, you probably will encounter criticisms of the scientific, teacher-centered sages. You will be encouraged to be inventive, student-centered guides. *But beware of eitherlor choices*. Teachers must be both knowledgeable and inventive. They must be able to use a range of strategies, and they must also be capable of inventing new strategies. They must have some basic research-based routines for managing classes, but they must also be willing and able to break from the routine when the situation calls for change. They must know the research on student development, and they also need to know their own particular students who are unique combinations of culture, gender, and geography. Personally, I hope you all become teachers who are both sages and guides, wherever you stand.

Another answer to "What is good teaching?" involves considering what different models and frameworks for teaching have to offer. We look at this next.

MODELS OF GOOD TEACHING. In the last few years, educators, policy makers, government agencies, and philanthropists have spent millions of dollars identifying what works in teaching and specifically how to identify good teaching. These efforts have led to a number of models for teaching and teacher evaluation systems. We will briefly examine three to help answer the question, "What is good teaching?" Another reason to consider these models is that when you become a teacher, you



Video 1.2

Teachers must be both knowledgeable and inventive. They must be able to use a range of strategies, and they must also be capable of inventing new strategies. In this video, the teacher knows her students and uses strategies that help each student learn. Observe how she supports students who are English language learners, and observe her method of grouping students to meet diverse needs.

ENHANCEDetext video example

may be evaluated based on one of these approaches, or something like them—teacher evaluation is a very hot topic these days! We will look at Charlotte Danielson's Framework for Teaching, the high-leverage practices identified by TeachingWorks at the University of Michigan, and the Measures of Effective Teaching project sponsored by the Bill and Melinda Gates Foundation.

Danielson's Frameworks for Teaching. The Framework for Teaching was first published in 1996 and has been revised three times since then, the latest in 2013 (see danielsongroup.org for information about Charlotte Danielson and the Framework for Teaching). According to Charlotte Danielson (2013):

The Framework for Teaching identifies those aspects of a teacher's responsibilities that have been documented through empirical studies and theoretical research as promoting improved student learning. While the Framework is not the only possible description of practice, these responsibilities seek to define what teachers should know and be able to do in the exercise of their profession. (p. 3)

Danielson's Framework has four domains or areas of responsibility: Planning and Preparation, Classroom Environment, Instruction, and Professional Responsibilities. Each domain is further divided into components, as you can see in Figure 1.1.

When the Framework is used for teacher evaluation, each of these 22 components is further divided into elements (76 in all), and several indicators are specified for each component. For example, component 1b, demonstrating knowledge of students, includes the elements describing knowledge of

- child and adolescent development
- the learning process
- students' skills, knowledge, and language proficiency
- students' interests and cultural heritage
- students' special needs (p. 13)

Indicators of this knowledge of students includes the formal and informal information about students that the teacher gathers in planning instruction, the student interests and needs the teacher

FIGURE 1.1

CHARLOTTE DANIELSON'S FRAMEWORK FOR TEACHING

Danielson's Framework for Teaching divides the complex task of teaching into the 22 components shown here, clustered into four domains of teaching responsibility: Planning and Preparation, Classroom Environment, Instruction, and Professional Responsibilities. The two domains of Classroom Environment and Instruction can be observed as teachers work with their classes, but success in all four domains is necessary for distinguished teaching.

Domain 1: Planning and Preparation

- 1a Demonstrating Knowledge of Content and Pedagogy
- 1b Demonstrating Knowledge of Students
- 1c Setting Instructional Outcomes
- 1d Demonstrating Knowledge of Resources
- 1e Designing Coherent Instruction
- 1f Designing Student Assessments

Domain 3: Instruction

- 3a Communicating with Students
- 3b Using Questioning and Discussion Techniques
- 3c Engaging Students in Learning
- 3d Using Assessment in Instruction
- 3e Demonstrating Flexibility and Responsiveness

Domain 2: Classroom Environment

- 2a Creating an Environment of Respect and Rapport
- 2b Establishing a Culture for Learning
- 2c Managing Classroom Procedures
- 2d Managing Student Behavior
- 2e Organizing Physical Space

Domain 4: Professional Responsibilities

- 4a Reflecting on Teaching
- 4b Maintaining Accurate Records
- 4c Communicating with Families
- 4d Participating in a Professional Community
- 4e Growing and Developing Professionally
- 4f Showing Professionalism

Source: Reprinted with permission from Danielson, C. (2013). The Framework for Teaching Evaluation Instrument: 2013 Edition. Princeton, NJ: The Danielson Group. Retrieved from http://www.danielsongroup.org/article.aspx?page=frameworkforteaching

identifies, the teacher's participation in community cultural events, opportunities the teacher has designed for families to share their cultural heritages, and any databases the teacher has for students with special needs (Danielson, 2013).

The evaluation system further defines four levels of proficiency for each of the 22 components: unsatisfactory, basic, proficient, and distinguished, with a definition, critical attributes, and possible examples of what each level might look like in action. Two examples of distinguished knowledge of students are teachers who plan lessons with three different follow-up activities designed to match different students' abilities and a teacher who attends a local Mexican heritage event to meet members of her students' extended families. Many other examples are possible, but these two give a sense of distinguished knowledge of students (component 1b).

You can see that it would take extensive training to use this framework well for teacher evaluation. When you become a teacher, you may learn more about this conception of good teaching because your school district is using it. For now, be assured that you will gain knowledge and skills in all 22 components in this text. For example, you will gain knowledge of students (component 1b) in Chapters 2 through 6.

TeachingWorks. TeachingWorks is a national project based at the University of Michigan and dedicated to improving teaching practice. Project members working with experienced teachers have identified 19 high-leverage teaching practices, defined as actions that are central to teaching and useful across most grades levels, academic subjects, and teaching situations. The TeachingWorks researchers call these practices "a set of 'best bets,' warranted by research evidence, wisdom of practice, and logic" (teachingworks.org/work-of-teaching/high-leverage-practices). These practices are specific enough to be taught and observed, so they can be a basis for teacher education and evaluation. See Figure 1.2 for these 19 practices. Again, you will develop skills and knowledge about all of these practices in this text. (For a more complete description of the 19 high-leverage practices, see teachingworks.org/work-of-teaching/high-leverage-practices.)

FIGURE 1.2

TEACHINGWORKS 19 HIGH-LEVERAGE TEACHING PRACTICES

These practices are based on research evidence, the wisdom of practice, and logic.

- 1. Making content (e.g., specific texts, problems, ideas, theories, processes) explicit through explanation, modeling, representations, and examples
- 2. Leading a whole-class discussion
- 3. Eliciting and interpreting individual students' thinking
- 4. Establishing norms and routines for classroom discourse and work that are central to the subject-matter domain
- 5. Recognizing particular common patterns of student thinking and development in a subject-matter domain
- 6. Identifying and implementing an instructional response or strategy in response to common patterns of student thinking
- 7. Teaching a lesson or segment of instruction
- 8. Implementing organizational routines, procedures, and strategies to support a learning environment
- 9. Setting up and managing small group work
- 10. Engaging in strategic relationship-building conversations with student
- 11. Setting long- and short-term learning goals for students referenced to external benchmarks
- 12. Appraising, choosing, and modifying tasks and texts for a specific learning goal
- 13. Designing a sequence of lessons toward a specific learning goal
- 14. Selecting and using particular methods to check understanding and monitor student learning during and across lessons
- 15. Composing, selecting, and interpreting and using information from quizzes, tests, and other methods of summative assessment
- 16. Providing oral and written feedback to students on their work
- 17. Communicating about a student with a parent or guardian
- 18. Analyzing instruction for the purpose of improving it
- 19. Communicating with other professionals

Source: Reprinted with permission from TeachingWorks (2014), High-leverage practices. Retrieved from http://www.teachingworks.org/work-of-teaching/high-leverage-practices

When you compare the 19 high-leverage practices in Figure 1.2 with the 22 Danielson components in Figure 1.1, do you see similarities and overlaps?

MEASURES OF EFFECTIVE TEACHING. In 2009, the Bill and Melinda Gates Foundation launched the Measures of Teaching Effectiveness (MET) Project, a research partnership between 3,000 teachers and research teams at dozens of institutions. The goal was clear from the title—to build and test measures of effective teaching. The Gates Foundation tackled this problem because research shows that teachers matter; they matter more than technology or funding or school facilities. In pursuing the goal, the project members made a key assumption. Teaching is complex; multiple measures will be needed to capture effective teaching and provide useful feedback for personnel decisions and professional development. In addition to using student achievement gains on state tests, the MET researchers examined many established and newer measures of effectiveness including the Tripod Student Perception Survey developed by Ron Ferguson at Harvard University (R. F. Ferguson, 2008), the Content Knowledge for Teaching (CKT) test from the University of Michigan (Ball, Thames, & Phelps, 2008), and several classroom observations systems, the Danielson (2013) Framework for Teaching described earlier, and the Classroom Assessment Scoring System (CLASS, Pianta, LaParo, & Hamre, 2008) described in Chapter 14. The MET researchers also examined several other observation approaches specific to certain subjects such as the Stanford University's Protocol for Language Arts Teaching Observations (PLATO) (Stanford University, 2013) and the University of Texas UTeach Teacher Observation Protocol (UTOP) (Marder & Walkington, 2010) for assessing math and science instruction. The final report of the project (MET Project, 2013) identified the following three measures used together as a valid and reliable way of assessing teaching that leads to student learning:

- 1. Student gains on state tests.
- 2. Surveys of student perceptions of their teachers. The Tripod Student Perception Survey asks students to agree or disagree with statements such as "My teacher takes time to help us remember what we learn" (for K–2 students), "In class we learn to correct our mistakes (upper elementary students), and "In this class, my teacher accepts nothing less than our full effort" (secondary students) (from Cambridge Education, tripodproject.org/student-perception-surveys/sample-questions/; for more information about the Tripod Student Perception Survey, go to tripodproject .org/student-perception-surveys).
- 3. Classroom observations from the Danielson (2013) Framework for Teaching.

Remember, teaching is complex. To capture effective teaching, these measures have to be used accurately and together. Also, the best combination of reliability and prediction of student gains in both state tests and tests of higher-level thinking comes when gains on standardized tests are weighted between 33% and 50% in assessing effectiveness, with student perception and class observation results providing the rest of the information (MET Project, 2013).

Are you surprised that teacher's content knowledge for the subject taught did not make the cut in measuring teacher effectiveness? So far math seems to be the one area where teacher knowledge is related to student learning, but with better measures of teacher knowledge, we may find more relationships (Gess-Newsome, 2013; Goe, 2013; MET Project, 2013).

Is all this talk about expert teachers and effective teaching making you a little nervous? Viviana, Ken, and Mia are experts at the science and art of teaching, but they have years of experience. What about you?

Beginning Teachers

STOP & THINK Imagine walking into your first day of teaching. List the concerns, fears, and worries you have. What assets do you bring to the job? What would build your confidence to teach? •

Beginning teachers everywhere share many concerns, including maintaining classroom discipline, motivating students, accommodating differences among students, evaluating students' work, dealing

TABLE 1.1 • Advice for Student Teachers from Their Students

The students in Ms. Amato's first-grade class gave this advice as a gift to their student teacher on her last day.

- 1. Teach us as much as you can.
- 2. Give us homework.
- 3. Help us when we have problems with our work.
- 4. Help us to do the right thing.
- 5. Help us make a family in school.
- 6. Read books to us.
- 7. Teach us to read.
- 8. Help us write about faraway places.
- 9. Give us lots of compliments, like "Oh, that's so beautiful."
- 10. Smile at us.
- 11. Take us for walks and on trips.
- 12. Respect us.
- 13. Help us get our education.

Source: Nieto, Sonia, Affirming Diversity: The Sociopolitical Context of Multicultural Education, MyLabSchool Edition, 4th edition, © 2004. Reprinted by permission of Pearson Education, Inc. Upper Saddle River, NJ.

with parents, and getting along with other teachers (Conway & Clark, 2003; Melnick & Meister, 2008; Veenman, 1984). Many teachers also experience what has been called "reality shock" when they take their first job because they really cannot ease into their responsibilities. On the first day of their first job, beginning teachers face the same tasks as teachers with years of experience. Student teaching, while a critical element, does not really prepare prospective teachers for starting off a school year with a new class. If you listed any of these concerns in your response to the *Stop & Think* question, you shouldn't be troubled. They come with the job of being a beginning teacher (Borko & Putnam, 1996; Cooke & Pang, 1991).

With experience, hard work, and good support, seasoned teachers can focus on the students' needs and judge their success by the accomplishments of their students (Fuller, 1969; Pigge & Marso, 1997). One experienced teacher described the shift from concerns about yourself to concerns about your students: "The difference between a beginning teacher and an experienced one is that the beginning teacher asks, 'How am I doing?' and the experienced teacher asks, 'How are the children doing?'" (Codell, 2001, p. 191).

My goal in writing this book is to give you the foundation for becoming an expert as you gain experience. One thing experts do is listen to their students. Table 1.1 shows some advice a first-grade class gave to their student teacher: It looks like the students know about good teaching, too.

I began this chapter claiming that educational psychology is the most important course you will take. OK, maybe I am a bit biased—I have been teaching the subject for over four decades! So let me tell you more about my favorite topic.

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THE ROLE OF EDUCATIONAL PSYCHOLOGY

For as long as the formal study of educational psychology has existed—over 100 years—there have been debates about what it really is. Some people believe educational psychology is simply knowledge gained from psychology and applied to the activities of the classroom. Others believe it involves applying the methods of psychology to study classroom and school life (Brophy, 2003). A quick look at history shows that educational psychology and teaching have been closely linked since the beginning.

In the Beginning: Linking Educational Psychology and Teaching

In one sense, educational psychology is very old. Issues Plato and Aristotle discussed—the role of the teacher, the relationship between teacher and student, methods of teaching, the nature and

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- National Council of Teachers of English (ncte.org)
- International Reading Association (reading.org)
- National Science Teachers Association (nsta.org)
- National Council for the Social Studies (ncss.org)
- National Council of Teachers of Mathematics (nctm.org)

order of learning, the role of emotion in learning—are still topics in educational psychology today. But let's fast forward to recent history. From the beginning, psychology in the United States was linked to teaching. At Harvard in 1890, William James founded the field of psychology and developed a lecture series for teachers entitled *Talks to Teachers about Psychology*. These lectures were given in summer schools for teachers around the country and then published in 1899. James's student, G. Stanley Hall, founded the American Psychological Association. His dissertation was about children's understandings of the world; teachers helped him collect data. Hall encouraged teachers to make detailed observations to study their students' development—as his mother had done when she was a teacher. Hall's student John Dewey founded the Laboratory School at the University of Chicago and is considered the father of the progressive education movement (Berliner, 2006; Hilgard, 1996; Pajares, 2003). Another of William James's students, E. L. Thorndike, wrote the first educational psychology text in 1903 and founded the *Journal of Educational Psychology* in 1910.

In the 1940s and 1950s, the study of educational psychology concentrated on individual differences, assessment, and learning behaviors. In the 1960s and 1970s, the focus of research shifted to the study of cognitive development and learning, with attention to how students learn concepts and remember. More recently, educational psychologists have investigated how culture and social factors affect learning and development and the role of educational psychology in shaping public policy (Anderman, 2011; Pressley & Roehrig, 2003).

Educational Psychology Today

What is educational psychology today? The view generally accepted is that educational psychology is a distinct discipline with its own theories, research methods, problems, and techniques. Educational psychologists do research on learning and teaching and, at the same time, work to improve educational policy and practice (Anderman, 2011; Pintrich, 2000). To understand as much as possible about learning and teaching, educational psychologists examine what happens when someone (a teacher or parent or software designer) teaches something (math or weaving or dancing) to someone else (student or co-worker or team) in some setting (classroom or theater or gym) (Berliner, 2006; Schwab, 1973). So educational psychologists study child and adolescent development; learning and motivation—including how people learn different academic subjects such as reading or mathematics; social and cultural influences on learning; teaching and teachers; and assessment, including testing (Alexander & Winne, 2006).

But even with all this research on so many topics, are the findings of educational psychologists really that helpful for teachers? After all, most teaching is just common sense, isn't it? Let's take a few minutes to examine these questions.

Is It Just Common Sense?

In many cases, the principles set forth by educational psychologists—after spending much thought, time, and money—sound pathetically obvious. People are tempted to say, and usually do say, "Everyone knows that!" Consider these examples.

HELPING STUDENTS. When should teachers provide help for lower-achieving students as they do class work?

Commonsense Answer. Teachers should offer help often. After all, these lower-achieving students may not know when they need help or they may be too embarrassed to ask for help.

ANSWER BASED ON RESEARCH. Sandra Graham (1996) found that when teachers provide help before students ask, the students and others watching are more likely to conclude that the helped student does not have the ability to succeed. The student is more likely to attribute failures to lack of ability instead of lack of effort, so motivation suffers.

SKIPPING GRADES. Should a school encourage exceptionally bright students to skip grades or to enter college early?

Commonsense Answer. No! Very intelligent students who are several years younger than their classmates are likely to be social misfits. They are neither physically nor emotionally ready for

dealing with older students and would be miserable in the social situations that are so important in school, especially in the later grades.

ANSWER BASED ON RESEARCH. Maybe. The first two conclusions in the report A Nation Deceived: How Schools Hold Back America's Brightest Children are: (1) Acceleration is the most effective curriculum intervention for children who are gifted, and (2) for students who are bright, acceleration has long-term beneficial effects, both academically and socially (Colangelo, Assouline, & Gross, 2004). One example of the positive long-term effects is that mathematically talented students who skipped grades in elementary or secondary school were more likely to go on to earn advanced degrees and publish widely cited articles in scientific journals (Park, Lubinski, & Benbow, 2013). Whether acceleration is the best solution for a student depends on many specific individual characteristics, including the intelligence and maturity of the student as well as the other available options. For some students, moving quickly through the material and working in advanced courses with older students is a very good idea. See Chapter 4 for more on adapting teaching to students' abilities.

STUDENTS IN CONTROL. Does giving students more control over their own learning—more choices—help them learn?

Commonsense Answer. Of course! Students who choose their own learning materials and tasks will be more engaged and thus learn more.

ANSWER BASED ON RESEARCH. Not so fast! Sometimes giving students more control and choice can support learning, but sometimes not. For example, giving lower-ability students choice in learning tasks sometimes means the students just keep practicing what they already do well instead of tackling tougher assignments. This happened when hairdressing students were given choices. The lower-ability students kept practicing easy tasks such as washing hair but were reluctant to try more difficult projects such as giving permanents. When they developed portfolios to monitor their progress and received regular coaching and advice from their teachers, the students made better choices—so guided choice and some teacher control may be useful in some situations (Kicken, Brand-Gruwel, van Merriënboer, & Slot, 2009).

OBVIOUS ANSWERS? Years ago, Lily Wong (1987) demonstrated that just seeing research results in writing can make them seem obvious. She selected 12 findings from research on teaching. She presented 6 of the findings in their correct form and 6 in exactly the opposite form to both college students and experienced teachers. Both the college students and the teachers rated about half of the wrong findings as "obviously" correct. In a follow-up study, another group of subjects was shown the 12 findings and their opposites and was asked to pick which ones were correct. For 8 of the 12 findings, the subjects chose the wrong result more often than the right one.

Recently, Paul Kirschner and Joren van Merriënboer (2013) made a similar point when they challenged several "urban legends" in education about the assertion that learners (like the hairdressing students just described) know best how to learn. These strongly held beliefs about students today as self-educating digital natives who can multitask, have unique learning styles, and always make good choices about how to learn *have no strong basis in research*, but they are embraced nonetheless.

You may have thought that educational psychologists spend their time discovering the obvious. The preceding examples point out the danger of this kind of thinking. When a principle is stated in simple terms, it can sound simplistic. A similar phenomenon takes place when we see a professional dancer or athlete perform; the well-trained performer makes it look easy. But we see only the results of the training, not all the work that went into mastering the individual movements. And bear in mind that any research finding—or its opposite—may sound like common sense. The issue is not what *sounds* sensible, but what is *demonstrated* when the principle is put to the test in research—our next topic (Gage, 1991).

Using Research to Understand and Improve Learning

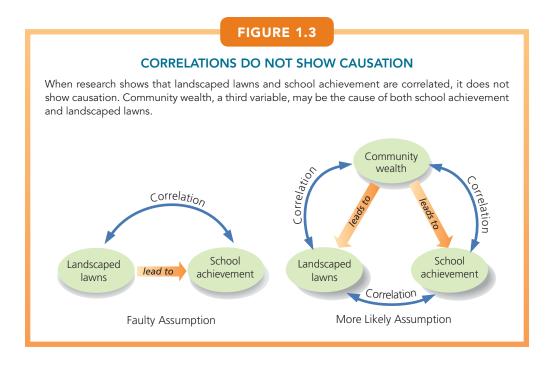
STOP & THINK Quickly, list all the different research methods you can think of. •

Educational psychologists design and conduct many different kinds of research studies. Some of these are **descriptive studies**—their purpose is simply to describe events in a particular class or several classes.

CORRELATION STUDIES. Often, the results of descriptive studies include reports of correlations. We will take a minute to examine this concept, because you will encounter many correlations in the coming chapters. A **correlation** is a number that indicates both the strength and the direction of a relationship between two events or measurements. Correlations range from 1.00 to -1.00. The closer the correlation is to either 1.00 or -1.00, the stronger the relationship. For example, the correlation between weight and height is about .70 (a strong relationship); the correlation between weight and number of languages spoken is about .00 (no relationship at all).

The sign of the correlation tells the direction of the relationship. A **positive correlation** indicates that the two factors increase or decrease together. As one gets larger, so does the other. Weight and height are positively correlated because greater weight tends to be associated with greater height. A **negative correlation** means that increases in one factor are related to *decreases* in the other, for example, the less you pay for a theater or concert ticket, the greater your distance from the stage. It is important to note that correlations do not prove cause and effect (see Figure 1.3). For example, weight and height are correlated—heavier people tend to be taller than lighter people. But gaining weight obviously does not cause you to grow taller. Knowing a person's weight simply allows you to make a general prediction about that person's height. Educational psychologists identify correlations so they can make predictions about important events in the classroom.

EXPERIMENTAL STUDIES. A second type of research—experimentation—allows educational psychologists to go beyond predictions and actually study cause and effect. Instead of just observing and describing an existing situation, the investigators introduce changes and note the results. First, a number of comparable groups of participants are created. In psychological research, the term participants (also called subjects) generally refers to the people being studied—such as teachers or eighth graders. One common way to make sure that groups of participants are essentially the same is to assign each person to a group using a random procedure. Random means each participant has



an equal chance of being in any group. Quasi-experimental studies meet most of the criteria for true experiments, with the important exception that the participants are not assigned to groups at random. Instead, existing groups such as classes or schools participate in the experiments.

In experiments or quasi-experiments, for one or more of the groups studied, the experimenters change some aspect of the situation to see if this change or "treatment" has an expected effect. The results in each group are then compared. Usually, statistical tests are conducted. When differences are described as **statistically significant**, it means that they probably did not happen simply by chance. For example, if you see p < .05 in a study, this indicates that the result reported could happen by chance less than 5 times out of 100, and p < .01 means less than 1 time in 100.

A number of the studies we will examine attempt to identify cause-and-effect relationships by asking questions such as this: If some teachers receive training in how to teach spelling using word parts (cause), will their students become better spellers than students whose teachers did not receive training (effect)? This actually was a field experiment because it took place in real classrooms and not a simulated laboratory situation. In addition, it was a quasi-experiment because the students were in existing classes and had not been randomly assigned to teachers, so we cannot be certain the experimental and control groups were the same before the teachers received their training. The researchers handled this by looking at improvement in spelling, not just final achievement level, and the results showed that the training worked (Hurry et al., 2005).

SINGLE-SUBJECT EXPERIMENTAL DESIGNS. The goal of **single-subject experimental studies** is to determine the effects of a therapy, teaching method, or other intervention. One common approach is to observe the individual for a baseline period (A) and assess the behavior of interest; try an intervention (B) and note the results; then remove the intervention and go back to baseline conditions (A); and finally reinstate the intervention (B). This form of single-subject design is called an ABAB experiment. For example, a teacher might record how much time students are out of their seats without permission during a week-long baseline period (A), and then try ignoring those who are out of their seats, but praising those who are seated and record how many are wandering out of their seats for the week (B). Next, the teacher returns to baseline conditions (A) and records results, and then reinstates the praise-and-ignore strategy (B) (Landrum & Kauffman, 2006). When this intervention was first tested, the praise-and-ignore strategy proved effective in increasing the time students spent in their seats (C. H. Madsen, Becker, Thomas, Koser, & Plager, 1968).

CLINICAL INTERVIEWS AND CASE STUDIES. Jean Piaget pioneered an approach called the *clinical interview* to understand children's thinking. The clinical interview uses open-ended questioning to probe responses and to follow up on answers. Questions go wherever the child's responses lead. Here is an example of a clinical interview with a 7-year-old. Piaget is trying to understand the child's thinking about lies and truth, so he asks, "What is a lie?"

"What is a lie?—What isn't true. What they say that they haven't done.—Guess how old I am.—Twenty. No, I'm thirty.—Was that a lie you told me?—I didn't do it on purpose.—I know. But is it a lie all the same, or not?—Yes, it is the same, because I didn't say how old you were.—Is it a lie?—Yes, because I didn't speak the truth.—Ought you be punished?—No.—Was it naughty or not naughty?—Not so naughty.—Why?—Because I spoke the truth afterwards!" (Piaget, 1965, p. 144).

Researchers also may employ case studies. A **case study** investigates one person or situation in depth. For example, Benjamin Bloom and his colleagues conducted in-depth studies of highly accomplished concert pianists, sculptors, Olympic swimmers, tennis players, mathematicians, and neurologists to try to understand what factors supported the development of outstanding talent. The researchers interviewed family members, teachers, friends, and coaches to build an extensive case study of each of these highly accomplished individuals (B. S. Bloom et al., 1985). Some educators recommend case study methods to identify students for gifted programs because the information gathered is richer than just test scores.

ETHNOGRAPHY. Ethnographic methods, borrowed from anthropology, involve studying the naturally occurring events in the life of a group to understand the meaning of these events

to the people involved. In educational psychology research, ethnographies might study how students in different cultural groups are viewed by their peers or how teachers' beliefs about students' abilities affect classroom interactions. In some studies the researcher uses **participant observation**, actually participating in the group, to understand the actions from the perspectives of the people in the situation. Teachers can do their own informal ethnographies to understand life in their classrooms.

THE ROLE OF TIME IN RESEARCH. Many things that psychologists want to study, such as cognitive development (Chapter 2), happen over several months or years. Ideally, researchers would study the development by observing their subjects over many years as changes occur. These are called *longitudinal studies*. They are informative, but time-consuming, expensive, and not always practical: Keeping up with participants over a number of years as they grow up and move can be impossible. As a consequence, much research is *cross-sectional*, focusing on groups of students at different ages. For example, to study how children's conceptions of numbers change from ages 3 to 16, researchers can interview children of several different ages, rather than following the same children for 14 years.

Longitudinal and cross-sectional research examines change over long periods of time. The goal of microgenetic studies is to intensively study cognitive processes in the midst of change—while the change is actually occurring. For example, researchers might analyze how children learn a particular strategy for adding two-digit numbers over the course of several weeks. The microgenetic approach has three basic characteristics: the researchers (a) observe the entire period of the change—from when it starts to the time it is relatively stable; (b) make many observations, often using videotape recordings, interviews, and transcriptions of the exact words of the individuals being studied; (c) put the observed behavior "under a microscope," that is, they examine it moment by moment or trial by trial. The goal is to explain the underlying mechanisms of change—for example, what new knowledge or skills are developing to allow change to take place (Siegler & Crowley, 1991). This kind of research is expensive and time-consuming, so often only one or two children are studied.

QUANTITATIVE VERSUS QUALITATIVE RESEARCH. There is a distinction that you will encounter in your journey through educational psychology—the contrast between **qualitative** and **quantitative research**. These are large categories, and, like many categories, a bit fuzzy at the edges, but here are some simplified differences.

Qualitative Research. Case studies and ethnographies are examples of qualitative research. This type of research uses words, dialogue, events, themes, and images as data. Interviews and observations are key procedures. The goal is not to discover general principles, but rather to explore specific situations or people in depth and to understand the meaning of the events to the people involved in order to tell their story. Qualitative researchers assume that no process of understanding meaning can be completely objective. They are more interested in interpreting subjective, personal, or socially constructed meanings.

Quantitative Research. Both correlational and experimental types of research generally are quantitative because measurements are taken and computations are made. Quantitative research uses numbers, measurement, and statistics to assess levels or sizes of relationships among variables or differences between groups. Quantitative researchers try to be as objective as possible and remove their own biases from their results. One advantage of good quantitative research is that results from one study can be generalized or applied to other similar situations or people.

One of the requirements of the landmark NCLB Act was that educational programs and practices receiving federal money had to be consistent with "scientifically based research." Specifically, the NCLB Act stated that scientifically based research:

- Uses observations or experiments to systematically gather valid and reliable data.
- Involves rigorous and appropriate procedures for analyzing the data.
- Is clearly described so it can be repeated by others.
- Has been rigorously reviewed by appropriate, independent experts.

This description of scientifically based research fits the quantitative experimental approach described earlier better than qualitative methods such as ethnographic research or case studies, but there is continuing debate about what this means, as you will see in the *Point/Counterpoint*.

POINT/COUNTERPOINT

What Kind of Research Should Guide Education?

In the past decade, policies in both health care and in the treatment of psychological problems have emphasized evidence-based practices (McHugh & Barlow, 2010). The American Psychological Association defines evidence-based practice in psychology (EBPP) as "the integration of the best available research with clinical expertise in the context of patient characteristics, culture, and preferences" (American Psychological Association Task Force on Evidence-Based Practice for Children and Adolescents, 2008, p. 5). What does this mean in education?

POINT Research should be scientific; educational reforms should be based on solid evidence.

According to Robert Slavin (2002), tremendous progress has occurred in fields such as medicine, agriculture, transportation, and technology because:

In each of these fields, processes of development, rigorous evaluation, and dissemination have produced a pace of innovation and improvement that is unprecedented in history. . . . These innovations have transformed the world. Yet education has failed to embrace this dynamic, and as a result, education moves from fad to fad. Educational practice does change over time, but the change process more resembles the pendulum swings of taste characteristic of art or fashion (think hemlines) rather than the progressive improvements characteristic of science and technology. (2002, p. 16)

The major reason for extraordinary advances in medicine and agriculture, according to Slavin, is that these fields base their practices on scientific evidence. Randomized clinical trials and replicated experiments are the sources of the evidence.

In his Presidential Address to the First Conference of the International Mind, Brain, and Education Society, Kurt Fischer (2009, pp. 3–4) said:

What happened to education? If research produces useful knowledge for most of the industries and businesses of the world, then shouldn't it be serving the same function for education? Somehow education has been mostly exempt from this grounding in research. Dewey (1896) proposed the establishment of laboratory schools to ground education in research through combining research with practice in schools, ensuring both formative evaluation and

democratic feedback. Unfortunately, his vision has never been realized. There is no infrastructure in education that routinely studies learning and teaching to assess effectiveness. If Revlon and Toyota can spend millions on research to create better products, how can schools continue to use alleged "best practices" without collecting evidence about what really works?

A recent article in the *New York Times* suggests lack of evidence is still a problem.

Most [educational] programs that had been sold as effective had no good evidence behind them. And when rigorous studies were done, as many as 90 percent of programs that seemed promising in small, unscientific studies had no effect on achievement or actually made achievement scores worse. For example, Michael Garet, the vice president of the American Institutes for Research, a behavioral and social science research group, led a study that instructed seventh-grade math teachers in a summer institute, helping them understand the math they teach—like why, when dividing fractions, do you invert and multiply? The teachers' knowledge of math improved, but student achievement did not. (Kolata, 2013, p. 3)

COUNTERPOINT Experiments are not the only or even the best source of evidence for education.

David Olson (2004) disagrees strongly with Slavin's position. He claims that we cannot use medicine as an analogy to education. "Treatments" in education are much more complex and unpredictable than administering one drug or another in medicine. And every educational program is changed by classroom conditions and the way it is implemented. Patti Lather, a colleague of mine at Ohio State, says, "In improving the quality of practice, complexity and the messiness of practice-in-context cannot be fantasized away. To try to do so yields impoverishment rather than improvement. That loss is being borne by the children, teachers, and administrators in our schools" (Lather, 2004, p. 30). David Berliner (2002) makes a similar point:

Doing science and implementing scientific findings are so difficult in education because humans in schools are embedded in complex and changing networks of social interaction. The participants in those networks have variable power to affect each other from day to day, and the ordinary events of life (a sick child, a messy divorce, a passionate love affair, migraine headaches, hot flashes, a birthday party, alcohol abuse, a new principal, a new child in the classroom, rain that keeps the children from a recess outside the school building) all affect doing science in school settings by limiting the generalizability of educational research findings. Compared to designing bridges and circuits or splitting either atoms or genes, the science to help change schools and classrooms is harder to do because context cannot be controlled (p. 19).

Berliner concludes that "A single method is not what the government should be promoting for educational researchers" (Berliner, 2002, p. 20).

BEWARE OF EITHER/OR: WHAT CAN YOU LEARN?

Complex problems in education need a whole range of methods for study. *Qualitative* research tells us specifically what happened in one or a few situations. Conclusions can be applied deeply, but only to what was studied. *Quantitative* research can tell us what generally happens under certain conditions. Conclusions can be applied more broadly. Today many researchers are using *mixed methods* or *complementary methods*—both qualitative and quantitative—to study questions both broadly and deeply. In the final analysis, the methods used—quantitative, qualitative, or a mixture of both—should fit the questions asked. Different approaches to research can ask different questions and provide different kinds of answers, as you can see in Table 1.2.

TABLE 1.2 • What Can We Learn?

Different approaches to research can ask and answer different questions.

RESEARCH METHOD	PURPOSES/QUESTIONS ADDRESSED	EXAMPLE	
Correlational	To assess the strength and direction of the relation between two variables; to make predictions.	Is average amount of homework completed weekly related to student performance on unit tests? If so, is the relation positive or negative?	
Experimental	To identify cause-and-effect relations; to test possible explanations for effects.	Will giving more homework cause students to learn more in science class?	
Single-Subject Experiment	To identify the effects of a treatment or intervention for one individual.	When Emily records the number of pages she reads each night, will she read more pages? If she stops recording, will her amount of reading return to the previous levels?	
Case Studies	To understand one or a few individuals or situations in depth.	How does one boy make the transition from a small rural elementary school to a large middle school? What are his main problems, concerns, issues, accomplishments, fears, supports, etc.?	
Ethnography	To understand experiences from the participants' point of view: what is their meaning?	How do new teachers make sense of the norms, expectations, and culture of their new school, and how do they respond?	
Mixed Methods	To ask complex questions involving causes, meanings, and relations among variables; to pursue both depth and breadth in research questions.	Based on an in-depth study of 10 classrooms, select the classes with the fewest behavior problems, then explore how teachers in those classes established a positive learning climate by interviewing teachers and students and analyzing videotapes made at the beginning of school.	

TEACHERS AS RESEARCHERS. Research also can be a way to improve teaching in one class-room or one school. The same kind of careful observation, intervention, data gathering, and analysis that occurs in large research projects can be applied in any classroom to answer questions such as "Which writing prompts seem to encourage the most creative writing in my class?" "When does Kenyon seem to have the greatest difficulty concentrating on academic tasks?" "Would assigning task roles in science groups lead to more equitable participation of girls and boys in the work?" This kind of problem-solving investigation is called **action research**. By focusing on a specific problem

and making careful observations, teachers can learn a great deal about both their teaching and their students.

You can find reports of the findings from all types of studies in journals that are referenced in this book. I have published articles in many of these journals and also have reviewed manuscripts to decide what will be published. For years I was editor of the *Theory Into Practice* journal (tip.ehe.osu .edu). I think this is a terrific journal to inspire and guide action research in classrooms. For a great overview of the past 50 years in educational research and practice, see the Special 50th Anniversary issue of *Theory Into Practice* (Gaskill, 2013).

Theories for Teaching

As we saw earlier, the major goal of educational psychology is to understand what happens when someone teaches something to someone else in some setting (Berliner, 2006; Schwab, 1973). Reaching this goal is a slow process. There are very few landmark studies that answer a question once and for all. There are so many different kinds of students, teachers, tasks, and settings; and besides, human beings are pretty complicated. To deal with this complexity, research in educational psychology examines limited aspects of a situation—perhaps a few variables at a time or life in one or two classrooms. If enough studies are completed in a certain area and findings repeatedly point to the same conclusions, we eventually arrive at a **principle**. This is the term for an established relationship between two or more factors—between a certain teaching strategy, for example, and student achievement.

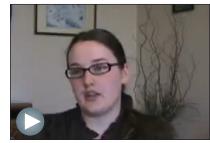
Another tool for building a better understanding of the teaching and learning processes is *theory*. The commonsense notion of theory (as in "Oh well, it was only a theory") is "a guess or hunch." But the scientific meaning of *theory* is quite different. "A **theory** in science is an interrelated set of concepts that is used to explain a body of data and to make predictions about the results of future experiments" (Stanovich, 1992, p. 21). Given a number of established principles, educational psychologists have developed explanations for the relationships among many variables and even whole systems of relationships. There are theories to explain how language develops, how differences in intelligence occur, and, as noted earlier, how people learn.

You will encounter many theories of development, learning, and motivation in this book. Theories are based on systematic research, and they are the beginning and ending points of the research cycle. In the beginning, theories provide the research *hypotheses* to be tested or the questions examined. A **hypothesis** is a prediction of what will happen in a research study based on theory and previous research. For example, two different theories might suggest two competing predictions that could be tested. Piaget's theory might suggest that instruction cannot teach young children to think more abstractly, whereas Vygotsky's theory might suggest that this is possible. Of course, at times, psychologists don't know enough to make predictions, so they just ask *research questions*. An example question might be: "Is there a difference in Internet usage by male and female adolescents from different ethnic groups?"

Research is a continuing cycle that involves:

- Clear specification of hypotheses, problems, or questions based on current understandings or theories
- Systematic gathering and analyzing of all kinds of information (data) about the questions from well-chosen research participants in carefully selected situations
- Interpreting and analyzing the data gathered using appropriate methods to answer the questions or solve the problems
- Modification and improvement of explanatory theories based on the results of those analyses, and
- Formulation of new and better questions based on the improved theories . . . and on and on.

This empirical process of collecting data to test and improve theories is repeated over and over. **Empirical** means "based on data." When researchers say that identifying an effective antibiotic or choosing a successful way to teach reading is an "empirical question," they mean that you



Video 1.3
A Spanish teacher conducts research in her classroom and explains the results and the impact on her students. Notice the types of changes her students reported after the teacher implemented formative assessments.

ENHANCEDetext video example

need data and evidence to make the call. Constructing decisions from empirical analyses protects psychologists from developing theories based on personal biases, rumors, fears, faulty information, or preferences (Mertler & Charles, 2005). Answering questions with carefully gathered data means that research is self-correcting. If predictions do not play out or if answers to carefully formulated questions do not support current best understandings (theories), then the theories have to be changed. You can use the same kind of systematic and self-correcting thinking in your work with students.

Few theories explain and predict perfectly. In this book, you will see many examples of educational psychologists taking different theoretical positions and disagreeing on the overall explanations of such broad topics as learning and motivation. Because no one theory offers all the answers, it makes sense to consider what each has to offer.

So why, you may ask, is it necessary to deal with theories? Why not just stick to principles? The answer is that both are useful. Principles of classroom management, for example, will give you help with specific problems. A good theory of classroom management, on the other hand, will give you a new way of thinking about discipline problems; it will give you cognitive tools for creating solutions to many different problems and for predicting what might work in new situations. A major goal of this book is to provide you with the best and the most useful theories of development, learning, motivation, and teaching—those that have solid evidence behind them. Although you may prefer some theories to others, consider them all as ways of understanding the challenges teachers face.

I began this chapter by asserting that Educational Psychology is my favorite topic, as well as a key source of knowledge and skills for teaching. I end this chapter with one more bit of evidence for my enthusiasm. Educational psychology will help you support student learning—the goal of all teaching.

Supporting Student Learning

In an article in the *Educational Psychologist*, a major journal in our field, Jihyun Lee and Valerie Shute (2010) reported sifting through thousands of studies of student learning conducted over the course of 60 years, seeking to identify those that had direct measures of student achievement in reading and mathematics. Then they narrowed their focus to studies with strong effects. About 150 studies met all their rigorous criteria. Using the results from these studies, Lee and Shute identified about a dozen variables that were directly linked to K–12 student achievement. The researchers grouped these factors into two categories: *student personal factors* and *school and social-contextual factors*, as you can see in Table 1.3. When I read this article, I was pleased to see that my favorite subject, educational psychology, provides a base for developing knowledge and skills in virtually every area except principal leadership (for that subject you have to consult a book I wrote with my husband on principals as instructional leaders—Woolfolk Hoy & Hoy, 2013).

As you can see in Table 1.3, this text should help you become a capable and confident teacher who can get students engaged in the classroom learning community—a community that respects its members. This book will guide you toward becoming a teacher who helps students develop into interested, motivated, self-regulated, and confident learners. As a consequence, you will be able to set high expectations for your students, rally the support of parents, and build your own sense of efficacy as a teacher.

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TABLE 1.3 • Research-Based Personal and Social-Contextual Factors that Support Student Achievement in K-12 Classrooms

STUDENT PERSONAL FACTORS	EXAMPLES	WHERE IN THIS TEXT
Student Engagement		
Engaging Students' Behavior	Make sure students attend classes, follow rules, and participate in school activities.	Chapters 5–7, 13
Engaging Students' Minds and Motivations	Design challenging tasks, tap intrinsic motivation, support student investment in learning, and nurture student self-efficacy and other positive academic beliefs.	Chapters 2, 3, 10, 12
Engaging Students' Emotions	Connect to student interest, pique curiosity, foster a sense of belonging and class connections, diminish anxiety, and increase enjoyment in learning.	Chapters 3, 5, 6, 10, 12
Learning Strategies		
Cognitive Strategies	Directly teach knowledge and skills that support student learning and deep processing of valuable information (e.g., summarizing, inferring, applying, and reasoning).	Chapters 7–9, 14
Metacognitive Strategies	Directly teach students to monitor, regulate, and evaluate their own cognitive processes, strengths, and weaknesses as learners; teach them about when, where, why, and how to use specific strategies.	Chapters 7–9, 11
Behavioral Strategies	Directly teach students strategies and tactics for managing, monitoring, and evaluating their action, motivation, affect, and environment, such as skills in: time management test taking help seeking note taking homework management	Chapters 7–14
SOCIAL-CONTEXTUAL FACTORS	EXAMPLES	WHERE IN THIS TEXT
School Climate		
Academic Emphasis	Set high expectations for your students, and encourage the whole school to do the same; emphasize positive relations with the school community.	Chapters 11–13
Teacher Variables	If possible, teach in a school with the positive qualities of collective efficacy, teacher empowerment, and sense of affiliation.	Chapters 1, 11, 13
Principal Leadership	If possible, teach in a school with the positive qualities of collegiality, high morale, and clearly conveyed goals.	See Woolfolk Hoy and Hoy (2013).
Social-Familial Influences		
Parental Involvement	Support parents in supporting their children's learning.	Chapters 3–6, 12
Peer Influences	Create class and school norms that honor achievement, encourage peer support, and discourage peer conflict.	Chapters 3, 10, 13, 15

Source: Based on Lee, J., & Shute, V. J. (2010). Personal and social-contextual factors in K–12 academic performance: An integrative perspective on student learning. Educational Psychologist, 45, 185–202.

SUMMARY

Learning and Teaching Today (pp. 4–8)

What are classrooms like today? In 2010, 13% of the people living in the United States were born in another country, and 20% spoke a language other than English at home half of these families speak Spanish. By 2050, there will be no majority race or ethnic group in the United States; every American will be a member of a minority group. About 22% of American children currently live in poverty. In the 2009–2010 school year, about 60% of school-age students with disabilities received most of their education in general education classrooms. Even though students in classrooms are increasingly diverse in race, ethnicity, language, and economic level, teachers are less diverse—the percentage of White teachers is increasing, while the percentage of Black teachers is falling. This book is about understanding the complex processes of development, learning, motivation, teaching, and assessment so that you can become a capable and confident teacher with a high but authentic sense of efficacy.

What is NCLB? The No Child Left Behind Act of 2002 required standardized achievement testing in reading and mathematics every year for all students in grades 3 through 8, and once more in high school. Science was tested once in each grade span: elementary, middle, and high school. Based on these test scores, schools were judged to determine if their students are making adequate yearly progress (AYP) toward becoming proficient in the subjects tested. The NCLB Act required that all students in the schools must reach proficiency by the end of the 2013–2014 school year; it didn't happen. NCLB was supposed to be reauthorized in 2007 or 2008. On March 13, 2010, The Obama Administration released ESEA Blueprint for Reform to describe a vision for the reauthorization of NCLB (U.S. Department of Education, 2010). Two ideas are for tests to assess growth, not absolute achievement, and to focus on the bottom 5% of schools.

What evidence is there that teachers make a difference? Several studies speak to the power of teachers in the lives of students. The first found that the quality of the teacher–student relationship in kindergarten predicted several aspects of school success through the eighth grade. The second study found similar results for students from preschool through fifth grade, a finding confirmed by almost 100 students in countries around the world. The third study examined math achievement for students in two large school districts as they moved through third, fourth, and fifth grades. Again, the quality of the teacher made a difference: Students who had three high-quality

teachers in a row were way ahead of peers who spent 1 or more years with less-competent teachers. In a study that followed children from third through fifth grade, two factors helped children with lower skills in mathematics begin to close the achievement gap: higher-level (not just basic skills) instruction and positive relationships with teachers. Similar findings hold for beginning teachers.

What Is Good Teaching? (pp. 8–13)

Good teachers are committed to their students. They must deal with a wide range of student abilities and challenges: different languages, different home situations, and different abilities and disabilities. They must adapt instruction and assessment to students' needs. The whole time that these experts are navigating through the academic material, they also are taking care of the emotional needs of their students, propping up sagging self-esteem, and encouraging responsibility. From the first day of class, they carefully plan and teach the basic procedures for living and learning in their classes.

What are some research-based models of effective teaching? Charlotte Danielson describes a Framework for Teaching, which has 22 components organized into four domains or areas of teaching responsibility: Planning and Preparation, Classroom Environment, Instruction, and Professional Responsibilities. This framework is the basis for a widely used system of teacher evaluation. TeachingWorks, a national project based at the University of Michigan and dedicated to improving teaching practice, has identified 19 high-leverage teaching practices, defined as actions that are central to teaching and useful across most grade levels, academic subjects, and teaching situations. Finally, the Bill and Melinda Gates Foundation launched the Measures of Teaching Effectiveness (MET) Project, a research partnership between 3,000 teachers and research teams at dozens of institutions, that has identified a three-part system for evaluating good teaching that includes gains on state achievement tests (weighted at about 33% to 50%), student perceptions of teachers, and classroom observations using the Danielson Framework for Teaching. The latter two make up the 66% to 50% of the weighting in the evaluations.

What are the concerns of beginning teachers? Learning to teach is a gradual process. The concerns and problems of teachers change as they grow in their ability. During the beginning years, attention tends to be focused on maintaining discipline, motivating students, accommodating differences among students, evaluating students' work,

dealing with parents, and getting along with other teachers. Even with these concerns, many beginning teachers bring creativity and energy to their teaching and improve every year. The more experienced teacher can move on to concerns about professional growth and effectiveness in teaching a wide range of students.

• The Role of Educational Psychology (pp. 13–23)

What is educational psychology? Educational psychology has been linked to teaching since it began in the United States over a century ago. The goals of educational psychology are to understand and to improve the teaching and learning processes. Educational psychologists develop knowledge and methods; they also use the knowledge and methods of psychology and other related disciplines to study learning and teaching in everyday situations. Educational psychologists examine what happens when someone/something (a teacher or parent or computer) teaches something (math or weaving or dancing) to someone else (student or co-worker or team) in some setting (classroom or theater or gym).

What are the research methods in educational psychology? Correlational methods identify relationships and allow predictions. A correlation is a number that indicates both the strength and the direction of a relationship between two events or measurements. The closer the correlation is to either 1.00 or -1.00, the stronger the relationship. Experimental studies allow researchers to detect causes, not just make predictions. Experimental studies should help teachers implement useful changes. Instead of just observing and describing an existing situation, the investigators introduce changes and note the results. Quasiexperimental studies meet most of the criteria for true experiments, with the important exception being that the participants are not assigned to groups at random. Instead, existing groups such as classes or schools participate in the experiments. In single-subject experimental designs, researchers examine the effects of treatments on one person, often by using a baseline/intervention/ baseline/intervention, or ABAB, approach. Clinical interviews, case studies, and ethnographies look in detail at the experiences of a few individuals or groups. If participants are studied over time, the research is called longitudinal. If researchers intensively study cognitive processes in the midst of change—as the change is actually happening over several sessions or weeks, then the research is microgenetic. No matter what method is used, results from the research are used to further develop and improve theories, so that even better hypotheses and questions can be developed to guide future research.

What is the difference between qualitative and quantitative research? There is a general distinction between qualitative and quantitative research. These are large categories and, like many categories, a bit fuzzy at the edges. Case studies and ethnographies are examples of qualitative research. This type of research uses words, dialogue, events, themes, and images as data. Interviews and observations are key procedures. The goal is not to discover general principles, but rather to explore specific situations or people in depth and to understand the meaning of the events to the people involved in order to tell their story. Both correlational and experimental types of research generally are quantitative because measurements are taken and computations are made. Quantitative research uses numbers, measurement, and statistics to assess levels or sizes of relationships among variables or differences between groups. Different types of research can answer different questions.

Scientifically based research, which is more consistent with quantitative research, systematically uses observations or experiments to gather valid and reliable data; involves rigorous and appropriate procedures for gathering and analyzing the data; is clearly described so it can be repeated by others; and has been rigorously reviewed by appropriate, independent experts. When teachers or schools make systematic observations or test out methods to improve teaching and learning for their students, they are conducting action research.

Distinguish between principles and theories. A principle is an established relationship between two or more factors—between a certain teaching strategy, for example, and student achievement. A theory is an interrelated set of concepts that is used to explain a body of data and to make predictions. The principles from research offer a number of possible answers to specific problems, and the theories offer perspectives for analyzing almost any situation that may arise. Research is a continuing cycle that involves clear specification of hypotheses or questions based on good theory, systematic gathering and analyzing of data, modification and improvement of explanatory theories based on the results, and the formulation of new, better questions based on the improved theories.

What key factors support student learning? A synthesis of about 150 studies of student learning found two broad categories of influence: student personal factors and school and social-contextual factors. When I read this article, I was pleased to see that my favorite subject, educational psychology, provides a base for developing knowledge and skills in virtually every area except principal leadership.

PRACTICE USING WHAT YOU HAVE LEARNED

To access and complete the exercises, click the link under the images below.

Using Research to Understand and Improve Teaching



ENHANCEDetext application exercise

Effective Teaching



ENHANCEDetext application exercise

KEY TERMS

Action research 20
Case study 17
Correlations 16
Descriptive studies 16
Educational psychology 14
Empirical 21
Ethnography 17
Evidence-based practice in psychology (EBPP) 19

Experimentation 16
Hypothesis/hypotheses 21
Microgenetic studies 18
Negative correlation 16
Participant observation 18
Participants/subjects 16
Positive correlation 16
Principle 21
Qualitative research 18

Quantitative research 18
Quasi-experimental studies 17
Random 16
Reflective 9
Single-subject experimental studies 17
Statistically significant 17
Teachers' sense of efficacy 5
Theory 21

CONNECT AND EXTEND TO LICENSURE

MULTIPLE-CHOICE QUESTIONS

- 1. Novice teachers face numerous tasks and scenarios with which they have little prior experience. For teachers currently entering the field, which of the following is not a challenge they are apt to encounter?
 - A. Students who may exhibit superior technology skills as compared to their teachers
 - B. An increasingly diverse population of students and families
 - C. Inadequate resources to ensure the safety of their students while using technology in the classroom
 - D. Students who face the challenges associated with living in poverty
- 2. Both students and teachers work harder and persist longer when they have a high sense of efficacy. Which of the

following does not enhance self-efficacy in both students and teachers?

- A. Formal school relationships that focus solely on skills
- B. Day-to-day success in achieving tasks
- C. High expectations from those in the environment
- D. Assistance from more knowledgeable partners
- 3. All the students in Ms. Clare's third-grade class engage in weekly test reviews. Ms. Clare believes that these reviews will enhance student retention when standardized testing occurs in the spring. Which of Ms. Clare's students under the No Child Left Behind Act will have his or her scores reported separately?
 - Susan Frasier, who was recently identified with a learning disability
 - B. Brendan Kincaid, who must wear corrected lenses in order to read

- C. Miranda Ruiz, whose English is excellent even though her parents moved to the United States from Mexico 10 years ago
- D. Lauren Stone, who is a member of the third grade's cohort of students who are gifted and talented

CONSTRUCTED-RESPONSE QUESTIONS

Case

Sandra Chapman was determined to add to her repertoire of teaching skills as she entered her second year of teaching. Her first year as a high school teacher proved to be more of a challenge than she expected. Her school, located in the heart of the city, drew students from all walks of life and economic circumstances. Last year, she initially hoped that all of her students would master the history curriculum that she had inherited, but by midyear several of her students were not attending class on a regular basis. In an

effort to increase attendance, she took points off students' grades when they missed class and intentionally ignored them when they returned. She believed that by not taking an interest in where they were, she would not reinforce their "skipping" behavior. She also thought that by continually reminding students of how much they did not know, she would encourage them to study. Sadly, these methods did not work well, and attendance only further declined. She is now in the process of designing some new strategies.

- 4. Identify the methods Sandra Chapman uses to encourage attendance, and explain why these methods might have been unsuccessful.
- 5. What advice would you offer Sandra Chapman as she prepares to develop new methods?

ENHANCEDetext licensure exam

TEACHERS' CASEBOOK

WHAT WOULD THEY DO? LEAVING NO STUDENT BEHIND

Here is how several expert teachers said they would prepare a highly diverse group of students for spring achievement tests and readiness for college and career.

BARBARA PRESLEY—Transition/Work Study Coordinator— High School Level

BESTT Program (Baldwinsville Exceptional Student Training and Transition Program), C. W. Baker High School, Baldwinsville, NY

As the Transition/Work Study Coordinator and the originator of the BESTT Program, my responsibility was to prepare students who are severely disabled for life post high school. The philosophy of the Baldwinsville School District supported an employment model for training. Employment sites at local businesses were developed, and Job Coaches were hired to work 1:1 with students in a "real-life" work environment with real work assignments and expectations.

While some, but not all, of our students had to sit for exams, we found that the confidence they developed while at "work" and the work ethic they learned in that environment gave them the skills they needed to do their best in the testing situation. Job Coaches (interns) were invaluable in the "community classroom" not only because they taught our students the skills they needed to succeed, but also because they taught the community to recognize and appreciate our students for their capabilities rather than their disabilities. It is education that works two ways.

JENNIFER PINCOSKI—Learning Resource Teacher: K-12 Lee County School District, Fort Myers, FL

One of the advantages for teachers in this situation is that many of the strategies that are effective for students with learning disabilities are also effective for second-language learners. Even students who are meeting benchmarks will benefit from these supports. Some of these strategies include labeling items throughout the classroom for language/vocabulary acquisition, providing visual supports whenever possible, and using a variety of graphic organizers. Cooperative learning groups and the total physical response (TPR) method can also help in the development of both language skills and content knowledge. Activities can be tiered to match students' levels of understanding, and, to demonstrate their learning, students can be offered multiple assignment options from which to choose.

Exposing students to new vocabulary and content through auditory, visual, AND hands-on instruction will yield the best results. Broken down to its most basic level, this philosophy can be summarized by the proverb, "Tell me and I'll forget; show me and I'll remember; involve me and I'll understand." Students should be active participants in the learning process, not spectators.

JESSICA N. MAHTABAN—Eighth-Grade Math Teacher Woodrow Wilson Middle School, Clifton, NJ

The first thing to address is survival. Each student must learn his/her name, address, and phone number. It is crucial for all students to know this information in case of any type of emergency. Afterward, the students will become familiar with the classroom routines and expectations. Once the students are comfortable with the routines and expectations, they will be able to focus on language. The intern, administration, parents, and I must meet frequently to work cooperatively on making projects and goals for each student.

During any lesson I would provide visual cues (gestures, pictures, objects) with verbal instruction. I would speak to the