

James W.H. McCord, J.D. Pamela R. Tepper

# LITIGATION PARALEGAL

A Systems Approach

Sixth Edition









# Options.

We understand that affordable options are important. Visit us at cengage.com to take advantage of our new textbook rental program, which can be bundled with our MindTap products!

Over 300 products in every area of the law: MindTap, textbooks, online courses, reference books, companion websites, and more – Cengage Learning helps you succeed in the classroom and on the job.

# Support.

We offer unparalleled course support and customer service: robust instructor and student supplements to ensure the best learning experience, custom publishing to meet your unique needs, and other benefits such as Cengage Learning's Student Achievement Award. And our sales representatives are always ready to provide you with dependable service.

# Feedback.

As always, we want to hear from you! Your feedback is our best resource for improving the quality of our products. Contact your sales representative or write us at the address below if you have any comments about our materials or if you have a product proposal.

Accounting and Financials for the Law Office • Administrative Law • Alternative Dispute Resolution • Bankruptcy Business Organizations/Corporations • Careers and Employment • Civil Litigation and Procedure • CP Exam Preparation • Computer Applications in the Law Office • Constitutional Law • Contract Law • Criminal Law and Procedure • Document Preparation • Elder Law • Employment Law • Environmental Law • Ethics • Evidence Law • Family Law • Health Care Law • Immigration Law • Intellectual Property • Internships • Interviewing and Investigation • Introduction to Law • Introduction to Paralegalism • Juvenile Law • Law Office Management • Law Office Procedures • Legal Research, Writing, and Analysis • Legal Terminology • Legal Transcription • Media and Entertainment Law • Medical Malpractice Law • Product Liability • Real Estate Law • Reference Materials • Social Security • Torts and Personal Injury Law • Wills, Trusts, and Estate Administration • Workers' Compensation Law



5 Maxwell Drive Clifton Park, New York 12065-2919

For additional information, find us online at: cengage.com

# LITIGATION PARALEGAL

A Systems Approach

Sixth Edition

James W.H. McCord, J.D. Pamela R. Tepper



Australia • Brazil • Mexico • Singapore • United Kingdom • United States





# The Litigation Paralegal: A Systems Approach, Sixth Edition James W.H. McCord, J.D. and Pamela R. Tepper

SVP, GM Skills & Global Product Management: Dawn Gerrain Product Director: Matthew Seeley Product Manager: Katie McGuire Senior Director, Development: Marah Bellegarde

Senior Product Development Manager: Larry Main

Senior Content Developer: Melissa Riveglia Senior Product Assistant: Diane Chrysler Vice President, Marketing Services: Jennifer Ann Baker

Marketing Manager: Scott Chrysler Senior Production Director: Wendy Troeger Production Director: Andrew Crouth

Senior Content Project Manager: Betty L. Dickson

Managing Art Director: Jack Pendleton Software Development Manager: Joe Pliss Cover image: iStockPhoto.com/mevans © 2017, 2008, 2002, 1997, 1992, 1988 Cengage Learning

WCN: 02-200-292

ALL RIGHTS RESERVED. No part of this work covered by the copyright herein may be reproduced, transmitted, stored, or used in any form or by any means graphic, electronic, or mechanical, including but not limited to photocopying, recording, scanning, digitizing, taping, Web distribution, information networks, or information storage and retrieval systems, except as permitted under Section 107 or 108 of the 1976 United States Copyright Act, without the prior written permission of the publisher.

For product information and technology assistance, contact us at Cengage Learning Customer & Sales Support, 1-800-354-9706

For permission to use material from this text or product, submit all requests online at www.cengage.com/permissions.

Further permissions questions can be e-mailed to permissionrequest@cengage.com

Library of Congress Control Number: 2015948381

ISBN: 978-1-285-85715-2

### **Cengage Learning**

20 Channel Center Street Boston, MA 02210 USA

Cengage Learning is a leading provider of customized learning solutions with office locations around the globe, including Singapore, the United Kingdom, Australia, Mexico, Brazil, and Japan. Locate your local office at: www.cengage.com/global

Cengage Learning products are represented in Canada by Nelson Education, Ltd.

To learn more about Cengage Learning, visit www.cengage.com

Purchase any of our products at your local college store or at our preferred online store **www.cengagebrain.com** 

### Notice to the Reader

Publisher does not warrant or guarantee any of the products described herein or perform any independent analysis in connection with any of the product information contained herein. Publisher does not assume, and expressly disclaims, any obligation to obtain and include information other than that provided to it by the manufacturer. The reader is expressly warned to consider and adopt all safety precautions that might be indicated by the activities described herein and to avoid all potential hazards. By following the instructions contained herein, the reader willingly assumes all risks in connection with such instructions. The reader is notified that this text is an educational tool, not a practice book. Since the law is in constant change, no rule or statement of law in this book should be relied upon for any service to the client. The reader should always refer to standard legal sources for the current rule or law. If legal advice or other expert assistance is required, the services of the appropriate professional should be sought. The publisher makes no representations or warranties of any kind, including but not limited to, the warranties of fitness for particular purpose or merchantability, nor are any such representations implied with respect to the material set forth herein, and the publisher takes no responsibility with respect to such material. The publisher shall not be liable for any special, consequential, or exemplary damages resulting, in whole or part, from the readers' use of, or reliance upon, this material.

Unless otherwise noted, all items are © Cengage Learning

Printed in the United States of America Print Number: 01 Print Year: 2016

# To Sandy,

the love of my life, and in loving memory of my parents

Marks W. and Hazel C. McCord

J. McCord

AND

To my family, the Teppers, and my St. Thomas family, the Van Beverhoudts, all your support does not go unnoticed.

Thank you is never enough.

**Pamela** 

# BRIEF CONTENTS

CHAPTER 1 Welcome to the Law Office: Foundations for Litigation	1
CHAPTER 2 The Initial Interview	54
CHAPTER 3 Evidence and Investigation	98
CHAPTER 4 Drafting the Complaint	165
CHAPTER 5 Filing the Lawsuit, Service of Process, and Obtaining a Default Judgment	201
CHAPTER 6 Defending and Testing the Lawsuit:  Motions, Answers, and Other Responsive Pleadings	238
CHAPTER 7 Discovery and Electronic Discovery:  Overview and Interrogatories	291
CHAPTER 8 Discovery: Depositions	352
CHAPTER 9 Discovery: Document Production and Control, Medical Exams, Admissions, and Compelling Discovery	396
CHAPTER 10 Settlement and Other Alternative Dispute Resolutions	452
CHAPTER 11 Trial Preparation and Trial	503
CHAPTER 12 Post-Trial Practice from Motions to Appeal	548
APPENDIX A Systems Folder Contents	593
APPENDIX B The Substantive Law of Torts	603
GLOSSARY	614
INDEX	624

# CONTENTS

Introduction	2
Office Manual	5
The Paralegal Handbook: Office Orientation and Ethics	7
The Law Firm's Structure and Personnel Organization	7
Important Law Office Procedures: What You Need to Know	11
Techniques for Thriving in The  Law Office: Becoming a Team Player	17
The Training Procedure: What to Expect	20
Ethical and Other Professional Responsibilities	21
Your Professional Development	28
Courts and Jurisdiction	30
Introduction	30
Basic Components of a Court System	30
Jurisdiction: The Power of a Court to Hear a Case	31
Federal Courts and Their Jurisdiction	35
Specialized Federal Courts	40
State Courts and Their Jurisdiction	40
Venue: Where Can the Case Be Heard?	40
Transfer of Cases, Forum Non Conveniens	44
Choosing a Court: The Relationship between Jurisdiction and Venue	45
A Case Roadmap	48
Summary	49
Key Terms	49
Questions for Study and Review	50
Systems Folder Assignments	50

	Application Assignments	
	Case Assignments	53
CHAPTER 2		
The Initial Interv	<u>view</u>	54
	Introduction	55
	The Interview Plan	55
	The Interview Plan: A Checklist	55
	The Interview Plan: The Nuts and Bolts	55
	The Interview	85
	The Introduction	85
	Questions on Circumstances of the Accident	86
	The Issue of Comparative or Contributory Negligence	87
	The Extent of Injury and Sensitive Inquiry	88
	Dealing with Difficult Clients	
	Concluding the Interview	
	Confirming the Statute of Limitations	90
	Summarizing the Interview	92
	Keeping the Client Informed	94
	Summary	95
	Key Terms	95
	Questions for Study and Review	95
	Systems Folder Assignments	96
	Application Assignments	96
	Case Assignments	97
CHAPTER 3		
Evidence and In	vestigation	98
<u> Evidence dila ili</u>	Introduction	
		99
	The Relationship of Evidence Law to Investigation	99
	Introduction	
	Evidence in General: What Is It?	
	Admissible Evidence: The Relevancy Factor	101
	Inadmissibility of Relevant Evidence: The Exceptions	101

Privileged Confidential Communications and	
Their Importance in the Investigative Process	
Evidence Admissible from a Party	105
Rules Regarding the Testimony of a Witness:	
What's Allowed and What's Not	
Rules Regarding Physical Evidence and Authentication	
Computer Evidence: The New Age	
Other Evidentiary Concepts	
Sources for Researching Evidence Law	
The Investigation Process	113
Introduction	
Planning the Investigation: How to Start	
Review the File and Other Available Information	114
Identify the Essential Elements of Proof	
Identify What Facts Will Be Needed	
Determine What Sources, Including Witnesses, May Provide F	acts114
Methods for Gathering Information or Evidence	120
Record the Investigation Plan	
Consult with the Supervising Attorney	
Ethical and Related Considerations	
Ethics: Your Moral Compass	124
Attorney's Work Product (Trial Preparation Materials): Knowing When It Applies	125
Revealing Information to a Witness	
Gathering the Evidence	
•	
Introduction	
Gathering Reports, Records, and Other Documents	
Investigating the Scene of the Accident	
Acquiring the Statements of Witnesses	
Preserving Evidence	149
Preserving Electronic Evidence	
Identification of Evidence: Where to Find It and How to Get It	150
Physical Evidence: How to Properly Acquire It	
Chain of Custody: Establishing a Process	
Storage and the Spoilage Problem	
Control and Retrieval of the Evidence	
Testing and Examination	
A Word about Surveillance and Activity Checks	
Documentary and Demonstrative Evidence	
The Trend: Videography	
Preservation of Electronic and Traditional Evidence	
Continuing Obligation to Investigate and Discover	159

	Summary	160
	Key Terms	161
	Questions for Study and Review	162
	Systems Folder Assignments	162
	Application Assignments	163
	Case Assignments	164
CHAPTER 4		
<b>Drafting the Cor</b>	mplaint	165
	Introduction	166
	Drafting a Complaint: The Basics	166
	Definition and Purpose	
	An Example	166
	The Complaint in Detail	168
	Caption	168
	The Body of the Complaint	
	Remedies and the Prayer for Relief (Demand for Judgment)	
	A Brief Guide to Causes of Action and Remedies	
	Demand for Jury Trial	
	The Signature Block (Rule 11)	
	Verification	
	Exhibits and Appendices	193
	System Checklist for Drafting a Complaint	193
	Preparation	
	Drafting	194
	Injunctions	196
	Conventional and Electronic Filings: Is There a Choice?	196
	Summary	198
	Key Terms	198
	Questions for Study and Review	198
	Systems Folder Assignments	199
	Application Assignments	200
	Case Assianments	200

xii CONTENTS

# **CHAPTER 5**

 vsuit, Service of Process, and Default Judgment	201
Introduction	202
The Tasks: Filing the Lawsuit, Serving the Summons, Obtaining a Default Judgment	
Preparing Documents for Filing an Action and for Service of Process	202
Determine What Documents Are Needed	
Obtain the Payment for the Filing Fees	
Filing the Lawsuit	
Traditional Methods of Filing E-Filing	215
Service of Process	218
Reference Guide and Checklist for Methods of Service	
Service on Individuals in a State or in a Judicial District of the United States  Service on Individuals in a Foreign Country [Rule 4(f)]  Service on Corporations and Associations [Rule 4(h)]  Service on the United States [Rule 4(i)]  Service on a Foreign, state, or Local Government  Service Outside the Geographical Boundaries of the State or Feder District Court/Long-Arm Statutes  Service in in Rem and Quasi in Rem Cases  Immunity from Service of Process  Locating "Invisible" Defendants  Other Service of Process  Filing and Service of Pleadings and Papers Subsequent to the Complaint.  Keep Good Records of Service	
Obtaining a Default Judgment	228
Introduction	
The Procedure and Necessary Forms	
Default and Multiple Defendants	

	Summary	235
	Key Terms	235
	Questions for Study and Review	235
	Systems folder Assignments	236
	Application Assignments	236
	Case Assignments	237
CHAPTER 6		
	esting the Lawsuit: Motions,	
	ther Responsive Pleadings	238
	Introduction	
	Motions in General	
	Introduction	
	Purpose	
	Requirements and Components of the Motion	
	Procedure: Filing, Service, and Time Limits	
	Motion to Dismiss	
	Task	
	Purpose	
	Determining What to Attack	
	Drafting the Documents	
	Other Motions to Dismiss	246
	Other Motions Attacking the Complaint	248
	Ethics Reminder	251
	Response to Motions	251
	Removal of State Action to Federal Court	252
	Task	252
	Purpose	
	Cases That May Be Removed	
	Procedure	
	Computation of Time	
	Drafting the Answer, Counterclaim, and Cross-Claim	257
	Task	
	General Requirements	
	Structure of the Answer	
	Sample Answer, Counterclaim, and Cross-Claim	266

	Third-Party Practice (Impleader)	270
	Introduction	270
	Purpose	270
	Procedure	271
	Amending and Supplementing the Pleadings	273
	Purpose	273
	Procedure	273
	Motion for Judgment on the Pleadings	274
	Purpose	275
	Motion for Summary Judgment	275
	Purpose	276
	Procedure	277
	Keeping a Pleading Record	279
	Pleadings, Motions, and Time Limits	279
	Summary	287
	Key Terms	
	Questions for Study and Review	
	Systems Folder Assignments	
	Application Assignments	
	Case Assignments	
CHAPTER 7 Discovery and Ele	ectronic Discovery: Overview and Interrogatories	<b>29</b> 1
-	Overview of Discovery	292
	Introduction	
	Purpose of Discovery: Learning about the Case	
	Electronic Discovery: A New Age in Litigation	293
	Preserving Evidence for Discovery: The Preservation Letter	
	Mandatory Disclosure: What Is Required under the Rules?	
	Scope of Discovery and Its Limitations	
	Parties' Planning Meeting and Resulting Discovery Plan	
	Unique Issues in Electronic Discovery: The Ups and Downs	
	Supplementing Disclosure and Discovery: The Continuing Obligation  Ethical Considerations for Discovery and Disclosure	
	Disclosure Time Frame Summary (Federal)	
	International Discovery	
	Amendments to the Rules of Civil Procedure:  Constantly Moving the Bar	

	Interrogatories	314
	Task	314
	Purpose of Interrogatories	314
	Procedure	314
	Planning Interrogatories	315
	Drafting Interrogatories	321
	Defining ESI-Related Terms	323
	Drafting Techniques	332
	Concluding Material, Final Preparation, and	
	Service of Interrogatories	
	Answering Interrogatories	338
	Note Deadline, Review Case File	338
	Review Possible Objections	338
	Review Questions	340
	Gather and Record Information	340
	Review Techniques for Answering Interrogatories	
	Draft Answers and Have Them Reviewed, Signed, and Served	
	Update Answers	343
	Analyzing the Answer and Compelling a Response	345
	Motions to Compel	346
	Summary	347
	Key Terms	348
	Questions for Study and Review	348
	Systems Folder Assignments	349
	Application Assignments	349
	Case Assignments	351
CHAPTER 8		
<b>Discovery: Depo</b>	<u>sitions</u>	352
	Depositions	353
	Introduction	353
	Scope and Limits of the Deposition	353
	Types of Depositions	
	Procedure	355
	Preliminary Tasks	356
	Coordinate the Deposition: Easier Said than Done	357
	Prepare for Deposition	368
	Attend and Review the Deposition	377

xvi CONTENTS

	Digesting Depositions and Other Documents	380
	Introduction and Definition	380
	Purposes for Digesting Depositions	380
	Techniques for Digesting Depositions	381
	Types of Deposition Digests and Indexes	
	Digest Aids for Complex Cases	384
	Automated Deposition Summaries	
	Other Follow-Up Tasks	
	Summary	393
	Key Terms	394
	Questions for Study and Review	394
	Systems Folder Assignments	394
	Application Assignments	395
	Case Assignments	395
· · · · · · · · · · · · · · · · · · ·	ocument Production and Control, Medical Exams,	007
Discovery: Do	ocument Production and Control, Medical Exams, and Compelling Discovery	
Discovery: Do	Introduction and Control, Medical Exams, Introduction	
Discovery: Do	Introduction of Documents and Things and Entry upon	397
Discovery: Do	Introduction of Documents and Things and Entry upon Land for Inspection and Other Purposes	397
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction	<b>397</b> <b>397</b>
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction	397 397 397 397
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure	397397397397397398
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request.	397397397397398398
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request  Drafting the Request for Production and Inspection	397397397397398398399400
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request.  Drafting the Request for Production and Inspection.  Service of the Request for Production.	397397397397398398399400403
Discovery: Do	Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request  Drafting the Request for Production  Service of the Request for Production  Preparing for Production of Documents and Things	397397397397398398399400403
Discovery: Do	Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request.  Drafting the Request for Production  Service of the Request for Production  Preparing for Production of Documents and Things.  Introduction	397397397397398398399400403
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request  Drafting the Request for Production and Inspection  Service of the Request for Production  Preparing for Production of Documents and Things  Introduction  Spoliation and the Duty to Preserve	397397397397398398399400403
Discovery: Do	Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request.  Drafting the Request for Production  Service of the Request for Production  Preparing for Production of Documents and Things.  Introduction	397397397397398399400403403
Discovery: Do	Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request.  Drafting the Request for Production and Inspection Service of the Request for Production  Preparing for Production of Documents and Things  Introduction  Spoliation and the Duty to Preserve Evidence: Protecting the Client from	397397397397398399400403403
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request  Drafting the Request for Production and Inspection  Service of the Request for Production  Preparing for Production of Documents and Things  Introduction  Spoliation and the Duty to Preserve  Evidence: Protecting the Client from  Sanctions	397397397397397398399400403403403
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction	397397397397398399400403403403403403
Discovery: Do	Introduction and Control, Medical Exams, and Compelling Discovery  Introduction  Production of Documents and Things and Entry upon Land for Inspection and Other Purposes  Introduction  Scope  Procedure  Initial Preparation for Production and Inspection Request  Drafting the Request for Production and Inspection  Service of the Request for Production  Preparing for Production of Documents and Things  Introduction  Spoliation and the Duty to Preserve  Evidence: Protecting the Client from  Sanctions  Task and Procedure  Production Procedure	397397397397397398398399400403403403403403407419

Request for Physical and Mental Examination	423
Purpose and Scope	423
Procedure	
Set Up the Exam	
Draft the Documents	
Inform the Client	
Request the Report	42/
Reviewing and Interpreting Medical Records and	40-
Other Technical Documents and Reports	
Introduction	
Medical Record Interpretation	
Request for Admission	
Purpose and Scope	
Procedure	
Preparing the Request for Admission	
Responding to a Request for Admission	
Amending Responses	
•	400
Objections, Compelling Discovery, and Sanctions	43/
Objecting to Discovery: Protective Orders	
Compelling Discovery Motion, Order, and Sanctions	
Procedure for Compelling Discovery	
The Freedom of Information Act	
Definition and Purpose	
Procedure and Limits	
The Role of the Paralegal	
Organizing Files	
Introduction	
Small Case File	
Large Case File	
Summary	448
Key Terms	
,	
Questions for Study and Review	
Systems Folder Assignments	449
Application Assignments	450
Case Assignments	451

xviii CONTENTS

	_		
IA			

Settlement and	Other Alternative Dispute Resolutions	452
	Introduction	453
	Settlement	453
	Introduction	453
	Preparing for Settlement	454
	Presenting the Settlement Request	462
	Role of the Defendant's or Insurance Company's Paralegal	467
	Preparing for the Pretrial Conference	478
	Settlement Conference	482
	Settlement Forms	483
	Releases and Settlement Agreements	483
	Special Provisions to Consider in Settlement Agreements	485
	Stipulation and Order for Dismissal	488
	Consent Decree and Order	489
	Settlement Distribution Statement.	489
	Failure to Settle and the Rules of Evidence	490
	Other Alternative Dispute Resolutions:	
	Arbitration, Mediation, and Summary Trials	491
	Introduction	491
	Arbitration	492
	Mediation	496
	Early Case Assessment	497
	Summary Jury Trial	498
	Role of the Paralegal in Alternative Dispute Resolution	498
	Summary	499
	Key Terms	500
	Questions for Study and Review	500
	Systems Folder Assignments	501
	Application Assignments	501
	Case Assignments	
	3	
CHAPTER 11		
Trial Preparation	n and Trial	503
•	Trial Preparation	504
	Introduction and Trial Preparation Checklist	
	Preliminary Trial Preparation Tasks	
	Subpoena Witnesses: Don't Assume Your Witness Will Show Up!	

	Jury Investigation	510
	Preparing Demonstrative Evidence	518
	Trial Notebook	523
	Preparing the Client and Witness for Testifying at Trial	530
	Additional Preparation	
	Stages in the Trial Process	533
	Assistance at Trial	538
	Introduction	538
	Research Your Judge	538
	Decorum at Trial	538
	Jury Selection	539
	Shadow Jury: Another Tool for Information	541
	Witness Control	
	Documents and Exhibits	
	Exhibit and Witness Logs	
	Trial Notes	
	Trial Day Review Meetings	
	When the Paralegal Must Testify	
	Verdict	
	Findings of Fact and Conclusions of Law	544
	Summary	545
	Key Terms	545
	Questions for Study and Review	545
	Systems Folder Assignments	546
	Application Assignments	546
	Case Assignments	547
CHAPTER	· <del></del>	
Post-Trial P	ractice from Motions to Appeal	<u>548</u>
	Introduction	549
	Post-Trial Motions	549
	Judgment and Bill of Costs	550
	Enforcement of the Judgment	552
	Introduction	552
	Locating the Assets of the Judgment Debtor	555
	Searching for Assets: Formal Methods	560
	Collecting a Judgment: Obtaining	
	the Assets of the Judgment Debtor	
	Garnishment	565

xx CONTENTS

Appeal	574
Introduction	574
Appellate Procedure Checklist	576
Assisting in the Appeal	578
Summary	589
Key Terms	590
Questions for Study and Review	590
Systems Folder Assignments	591
Application Assignments	592
Case Assignments	592

APPENDIX A Systems Folder Contents 593
APPENDIX B The Substantive Law of Torts 603
GLOSSARY 614
INDEX 624

# **PREFACE**

itigation is a vital and often dramatic component of our system of dispute resolution. *The Litigation Paralegal: A Systems Approach*, Sixth Edition provides students and faculty with learning resources written specifically for them—resources combining the theories and principles of law with practical paralegal skills, paralegal ethics, and a sensitivity toward the goals and needs of the paralegal profession, all in the context of the law office.

Like the *Fifth Edition* of this text, the *Sixth Edition* is a comprehensive revision impacting every chapter. Although the changes are numerous, the most significant changes are the additions of new features, which include Technology Update, Trade Secrets, Ethical Considerations, and Case Study: Understanding the Law. Each new feature provides important information that can be used in the paralegal's daily practice.

The "Technology Update" focuses on advances in technology relating to the civil litigation arena. Such areas as cloud computing and predictive coding are highlighted in this section.

The feature titled "Trade Secrets" includes practical tips and suggestions that will help paralegals in their day-to-day job assignments. How to use social media in civil litigation is just one of the areas discussed in the Trade Secrets feature.

The "Ethical Considerations" feature concentrates on the many ethical issues paralegals encounter. These sections are intended to offer some guidance on the distinction between the role of the attorney and the role of the paralegal in the legal profession.

Previous editions discussed important cases throughout the text. In the *Sixth Edition*, important or precedential cases are analyzed in Case Study: Understanding the Law. For some, this may be their first introduction to case analysis and review. In this section, cases are summarized and digested with review questions posed at the end for critical review of the concepts discussed in the featured case.

Additionally, the *Sixth Edition* continues exploring the ever changing area of *electronic discovery* and the associated ethical and practical responsibilities of the lawyer and the paralegal in that area. Since the *Fifth Edition*, more revisions to the *Federal Rules of Evidence and Civil and Appellate Procedure* have occurred and are examined further, as are the practice requirements of the *Health Insurance Portability and Accountability Act*. Relevant new forms have been added or substituted and others revised to reflect current practice.

xxii PREFACE

Similarly, new features have been added to assist the student in applying and understanding the information discussed in the chapter. These features are "Apply Your Knowledge" and "Internet Exercises." Both features assist the student in reinforcing the concepts addressed in the chapter as well as learning how to locate information on the Internet. Many of the exercises encourage the student to understand the differences in the federal and state systems, including forms and rules of court.

There are also new exercise and assignment features at the end of each chapter. The newest addition is the Case Assignments. This feature assists the student in following one case—the *Forrester* case—from interview to appeal. Drafting all the key litigation documents is the mainstay of this exercise and will assist the student in building a portfolio that can be used as future examples of how to draft a particular document, or to be used as a sample of the student's abilities when interviewing for prospective jobs. The Case Assignment is intended as a skill builder and a practical way for the student to see the development of the concepts in the course of study and, in turn, real life. Additionally, many of the Systems Folder Assignments and Application Assignments from the *Fifth Edition* Workbook have been updated and incorporated into the end-of-chapter questions.

Finally, the attention to the application of state rules and practice is continued in the *Sixth Edition*. The *Sixth Edition* encourages students through many of the exercises and features to review state rules and practice and note the differences and similarities to federal practice.

This text is suited to several types of litigation students: the traditional college classroom student, the student in an online course, and the paralegal being trained in the law office as a litigation paralegal.

# **ORGANIZATION OF TEXT**

The Litigation Paralegal: A Systems Approach, Sixth Edition remains true to its origins. It continues to introduce students to the law office and takes them chronologically through the steps and tasks involved in litigation, from the facts of the cases they will be working on to judgment enforcement and appeal. Chapter by chapter they build proficiency in the specific tasks or competencies that are required of them as paralegals. The text places the student in a law office setting where the instructor assumes the role of the paralegal's supervising attorney. This office training procedure uses a systems approach in which the student develops a litigation systems folder complete with forms, documents, checklists, rules, relevant websites, and practice tips. The folder, completed by the end of the course, provides the student with a valuable resource.

Use of the systems approach enhances the process of both teaching and learning litigation paralegal skills. Because a good systems folder helps the student on the job and maybe even in securing a job, the systems folder provides an extra incentive to do the accompanying assignments at the end of each chapter thoroughly and accurately. It teaches the benefits of being organized and develops the confidence to create a system in any area of law. Utilization of the systems approach also reinforces the skills presented in the text. The text, its exercises, and instructor's manual, however, are flexible and designed to accommodate approaches other than a systems approach.

PREFACE xxiii

# FEATURES OF THE TEXT

In each chapter the student is given the following:

- 1. Learning objectives
- **2.** One or more specific litigation tasks
- **3.** Substantive and procedural background on the task.
- **4.** Guidelines and directions on how to perform the task
- **5.** Examples from a sample case on how to perform the task
- 6. Practical application of concepts discussed
- 7. Helpful websites
- **8.** Study questions to review and reinforce learning
- **9.** Key terms for vocabulary building
- **10.** Case Assignments for drafting and skill building

# **Application of Knowledge**

Each chapter, according to its focus, contains a varying balance of exercises for in-class or out-of-class assignments and discussions.

*Systems Folder Assignments* structure the building of an impressive practice system of topically arranged forms, legal principles, rules, checklists, and other material. An outline of the systems folder contents is in Appendix A.

Application Assignments require the application of legal principles to new fact situations or to practice skills. They test the student's understanding of the concepts presented within the chapter.

Internet Exercises encourage familiarity with electronic research on relevant websites.

Other features of the text include:

# Professional Associations and Resources

References to numerous relevant professional organizations, associations, and related websites, publications, standards, and other resources are provided.

# Case Law and Other Authority

Citations refer to pertinent case law, statutes, rules, and American Bar Association standards. The Case Study: Understanding the Law feature provides the student with precedential or relevant cases on the topics covered in the chapter. Questions for Review test the student's understanding of the legal precepts presented in the case identified.

## Sample Practice Forms

Many practice forms, pleadings, motions, and other documents are included to provide familiarity with forms and to give a basis from which to work with state forms or to draft forms.