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SECOND EDITION



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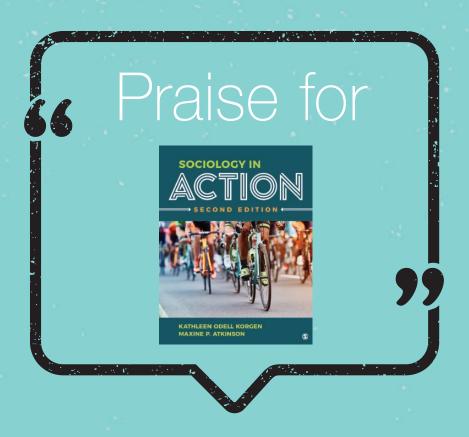
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## SOCIOLOGY IN ACTION SECOND EDITION



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SAGE Publications Ltd. 1 Oliver's Yard 55 City Road London EC1Y 1SP United Kingdom

SAGE Publications India Pvt. Ltd. B 1/I 1 Mohan Cooperative Industrial Area Mathura Road, New Delhi 110 044 India

SAGE Publications Asia-Pacific Pte. Ltd. 18 Cross Street #10-10/11/12 China Square Central Singapore 048423

Acquisitions Editor: Jeff Lasser

Content Development Editor: Tara Slagle

Editorial Assistant: Tiara Beatty
Production Editor: Tracy Buyan
Copy Editor: Jim Kelly

Typesetter: C&M Digitals (P) Ltd.
Proofreader: Alison Syring
Indexer: Kathy Paparchontis
Cover Designer: Gail Buschman
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Printed in Canada

ISBN (pbk): 978-1-5443-5641-9 ISBN (loose-leaf): 978-1-0718-0228-1

This book is printed on acid-free paper.

20 21 22 23 24 10 9 8 7 6 5 4 3 2 1

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## **PREFACE**

f you, like us, have found yourself searching for activities to bring into your classroom and engage your introductory sociology students, you know why we wrote this book. We knew we couldn't be alone in our quest to get students to do more than read the text—we want them to do sociology, to understand and apply the terms and concepts they read about and realize them in the real world. Over the course of writing and refining the manuscript, as well as reading the reviews of instructors excited to see activities many of us have been cobbling together over the years now residing within a textbook, we became even more convinced that our approach is one that offers instructors material for how they want to teach and offers students the foundational content they need in sociology, as well as engaging activities that will help them do sociology. The overwhelmingly enthusiastic response to the first edition provided further evidence that this is a book that can help all sociology instructors get their students excited about sociology and what they can do with it.

Sociology in Action puts all the tools instructors need to create an active learning course into one student-friendly text. Active learning teaching techniques increase student learning, retention, and engagement with course material, but they also require more creative effort than traditional lectures. No other sociology textbook works to ease this load by providing full coverage of introductory content and active learning exercises fully integrated into the text (with clear instructions on how to use and assess them available through the instructor resources). Sociology in Action provides instructors of small, medium, large, and online introductory courses with the material they need to create learning experiences for their students, including creative, hands-on, data-analytic, and community learning activities.

A group of gifted instructors who use active learning techniques in their own classrooms has written the book's chapters. The contributors, focusing on their respective areas of expertise, expertly weave together content material, active learning exercises, discussion questions, real-world examples of sociologists in action, and information on careers that use sociology. Together, we have created a book that requires students to *do* sociology as they learn it and creates a bridge between the classroom and the larger social world.

#### **Organization and Features**

The clear organizational style of each chapter helps students follow the logic of the text and concentrate on the main ideas presented. Each chapter opens with focal learning questions, and each major section ends with review questions to remind students of the emphasis in the presented material. In addition, the chapters contain an analysis of subject matter from both *major theoretical perspectives* and, where appropriate, *middle-range theories*. Chapters close with conclusions, and end-of-chapter resources include lists of key terms and summaries that address the focal learning questions. The active learning activities and *Consider This* marginal questions throughout each chapter help create a student-centered class that engages student interest.

The book's rich pedagogy supports active learning and engagement throughout each chapter.

- Learning Questions start off every chapter, introducing students to the focus of the chapter and preparing them for the material it covers. These questions are tied to the learning objectives provided in the instructor resources. Each main section of the chapter addresses a learning question.
- Check Your Understanding questions appear
   at the end of every major section in a chapter, providing students with an opportunity to pause in
   their reading and ensure that they comprehend and
   retain what they've just read.
- **Doing Sociology** activities appear multiple times in each chapter. These active learning exercises enable students to apply the sociological concepts, theories, methods, and so on covered in the text. Each chapter contains a variety of exercises so that instructors can use them in class, online, or as assignments conducted outside of class. Reference the *Doing Sociology* activities and the clear instructions on how to carry them out—and on how they relate to the chapter objectives—in the Activity Guide available through the book's instructor resources. Additional exercises can be found in the digital resources accompanying the text.

- *Consider This* questions are designed to spark deep thinking as well as classroom discussions.
- **Sociologists in Action** boxes feature a student or professional "sociologist in action" doing public sociology related to the material covered in the chapter. This feature provides examples of how sociology can be used to make a positive impact on society.
- **Key Terms** appear in boldface type where they are substantially discussed for the first time and are compiled in a list with page numbers at the end of their respective chapters. Corresponding definitions can be found in the Glossary.
- Every chapter concludes with a *Chapter Summary* that restates the learning questions presented at the start of the chapter and gives answers to them. This provides an important way for students to refresh their understanding of the material and retain what they've learned.

In addition, as appropriate, chapters include information on careers that relate to the chapter content. This allows students to recognize, even during their first sociology course, the wide variety of career options a sociology degree provides.

#### What's New in the Second Edition

After using *Sociology in Action* ourselves—and hearing from many instructors who also used it—we worked to make it even more useful for instructors and interesting for students. Key changes and additions we made include the following:

- More *Doing Sociology* exercises that take a short time in class.
- Adding *Doing Sociology* exercises that use SAGE Stats to allow students to access and use statistical information created from more than 400,000 government and nongovernment data sets.
- Creating two new chapters: "Experiencing Health, Illness, and Medical Care" and "Understanding Institutions: Politics and the Economy."
- Using an even more applied and student-friendly approach in our writing.
- Expanding the "Understanding Socialization" chapter to "Understanding Socialization and

- Interaction," with a new section on groups, organizations, and bureaucracies.
- Making better connections between theories and the rest of the chapter narratives by using only perspectives and midrange theories that relate directly to the subject matter.
- Adding new *Doing Sociology* exercises, *Consider This* questions, and *Sociologists in Action* features (each now including a discussion question).
- Thoroughly updating all chapters without adding to their length, including new or updated topics (in addition to the new chapters), such as
  - o the causes and ramifications of the 2016 election;
  - the latest issues facing the LGBT community, people of color, immigrants and refugees, and the shrinking middle class;
  - o student loan debt;
  - o class inequality;
  - o climate change;
  - sexuality;
  - sexual harassment;
  - o power and who writes history;
  - a more thorough explanation of racism and its systemic components;
  - o the connections among social position, place and health, and life expectancy; and
  - the relationship between public education and democracy.

#### **Digital Resources**

We know how important good resources can be in the teaching of sociology. Our goal is to create resources that both support and enhance the book's themes and features. SAGE edge offers a robust online environment featuring an impressive array of tools and resources for review, study, and further exploration, keeping both instructors and students on the cutting edge of teaching and learning. SAGE edge content is open access and available on demand. Learning and teaching have never been easier! We gratefully acknowledge Sarah Calabi, Rachel Lovis, Rob Freeland, and Megan Glancy.

## **\$SAGE** vantage<sup>™</sup>

Engage, Learn, Soar with **SAGE vantage**, an intuitive digital platform that delivers Sociology in Action textbook content in a learning experience carefully designed to ignite student engagement and drive critical thinking. With evidence-based instructional design at the core, **SAGE vantage** creates more time for engaged learning and empowered teaching, keeping the classroom where it belongs—in your hands.

Easy to access across mobile, desktop, and tablet devices, **SAGE vantage** enables students to engage with the material you choose, learn by applying knowledge, and soar with confidence by performing better in your course.

#### **Highlights Include:**

- eReading Experience. Makes it easy for students to study wherever they are—students can take notes, highlight content, look up definitions, and more!
- Pedagogical Scaffolding. Builds on core concepts, moving students from basic understanding to mastery.
- *Confidence Builder*. Offers frequent knowledge checks, applied-learning multimedia tools, and chapter tests with focused feedback to assure students know key concepts.
- Time-saving Flexibility. Feeds auto-graded assignments to your gradebook, with real-time insight into student and class performance.
- **Quality Content.** Written by expert authors and teachers, content is not sacrificed for technical features.
- *Honest Value*. Affordable access to easy-to-use, quality learning tools students will appreciate.

#### **Favorite SAGE vantage Features:**

- 3-step course setup is so fast you can complete it in minutes!
- Control over assignments, content selection, due dates, and grading empowers you to teach your way.
- Quality content authored by the experts you trust.
- eReading experience makes it easy to learn and study by presenting content in easy-to-digest segments featuring note-taking, highlighting, definition look-up, and more.

- LMS integration provides single sign-on with streamlined grading capabilities and course management tools.
- Auto-graded assignments include:
  - formative knowledge checks for each major section of the text that quickly reinforce what students have read and ensure they stay on track;
  - dynamic, hands-on multimedia activities that tie real world examples and motivate students to read, prepare for class;
  - summative chapter tests that reinforce important themes; and
  - helpful hints and feedback (provided with all assignments) that offer context and explain why an answer is correct or incorrect, allowing students to study more effectively.
- Compelling polling questions bring concepts to life and drive meaningful comprehension and classroom discussion.
- Short-answer questions provide application and reflection opportunities connected to key concepts.
- Instructor reports track student activity and provide analytics so you can adapt instruction as needed.
- A student dashboard offers easy access to grades, so students know exactly where they stand in your course and where they might improve.
- Honest value gives students access to quality content and learning tools at a price they will appreciate.

### **\$SAGE** coursepacks

## Our content tailored to your LMS sagepub.com/coursepacks

The **SAGE** coursepack for *Sociology in Action* makes it easy to import our quality instructor materials and student resources into your school's learning management system (LMS), such as Blackboard, Canvas, Brightspace by D2L, or Moodle. Intuitive and simple to use, **SAGE** coursepack allows you to integrate only the content you need, with minimal effort, and requires no access code. Don't use an LMS platform? You can still access many of the online resources for *Sociology in Action* via the **SAGE edge** site.

Available SAGE content through the coursepack includes:

- Pedagogically robust assessment tools that foster review, practice, and critical thinking and offer a more complete way to measure student engagement, including:
  - Diagnostic chapter quizzes that identify opportunities for improvement, track student progress, and ensure mastery of key learning objectives
  - Test banks built on Bloom's taxonomy that provide a diverse range of test items
  - Activity and quiz options that allow you to choose only the assignments and tests you want
  - Instructions that are given on how to use and integrate the comprehensive assessments and resources provided
  - An Activity Guide that details all activities from the print book, as well as supplementary exercises, the learning objectives they address, and notes to instructors
  - Editable, chapter-specific PowerPoint slides that offer flexibility when creating multimedia lectures, so you don't have to start from scratch but you can customize to your exact needs

#### \$SAGE edge™

#### http://edge.sagepub.com/korgen2e

**SAGE edge** is a robust online environment featuring an impressive array of tools and resources for review, study, and further exploration, keeping both instructors and students on the cutting edge of teaching and learning. SAGE edge content is open access and available on demand. Learning and teaching has never been easier!

**SAGE edge for Students** at http://edge.sagepub.com/korgen2e provides a personalized approach to help students accomplish their coursework goals in an easy-to-use learning environment.

- Learning objectives reinforce the most important material
- Mobile-friendly flashcards that strengthen understanding of key terms and concepts and make it easy to maximize your study time, anywhere, anytime
- Mobile-friendly practice quizzes that allow you to assess how much you've learned and where you need to focus your attention
- An MCAT Guide that maps chapter content to sociology standards on the MCAT test and

connects you with free online MCAT study-andreview websites.

**SAGE** edge for Instructors at http://edge.sagepub.com/korgen2e supports teaching by making it easy to integrate quality content and create a rich learning environment for students.

- The **Test bank**, built on Bloom's taxonomy (with Bloom's cognitive domain and difficulty level noted for each question), is created specifically for this text.
- **Sample course syllabi** provide suggested models for structuring your course.
- Editable, chapter-specific PowerPoint® slides
  offer complete flexibility for creating a multimedia presentation for the course, so you don't have to
  start from scratch but can customize to your exact
  needs.
- **Lecture notes** feature comprehensive chapter outlines and learning objectives.
- A set of all the **graphics from the text**, including all the maps, tables, and figures in PowerPoint and JPG formats, are provided for class presentations.

#### **SAGE Premium Video**

Sociology in Action offers premium video, available exclusively in the **SAGE vantage** digital option, produced and curated spefor this text, to boost comprehension and bolster analysis.

#### **Acknowledgments**

We would like to acknowledge the many people who worked with us on *Sociology in Action*. Our thanks, first and foremost, go to the contributors who wrote the chapters and helped us create an active learning introductory sociology course in one text. Their exceptional ability to use active learning in the classroom has impressed and inspired us. We appreciate their willingness to share what they do so well and to collaborate with us on *Sociology in Action*.

The two of us would also like to extend our gratitude to the wonderful people at SAGE for their tremendous work on this project. Acquisitions editor Jeff Lasser believed in the need for this text, brought us together, and is the chief reason this book (and the entire *Sociology in Action* series) became a reality. Tara Slagle, our content development

editor, provided her great expertise in helping us shape this book. Jim Kelly made sure the book was copyedited beautifully, while production editor Tracy Buyan engineered the transformation of the manuscript into real book pages. Editorial assistant Tiara Beatty managed to keep everything on track and moving forward throughout this long process.

We are also deeply indebted to the following reviewers who offered their keen insights and suggestions.

#### First edition reviewers:

Deborah A. Abowitz, Bucknell University

Rebecca Barrett-Fox, Arkansas State University

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Joslyn Brenton, Ithaca College

Jess Butler, Butler University

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Lori Peek, University of Colorado Boulder

Edward Colin Ruggero, Community College of Philadelphia

Chandra Ward, University of Tennessee at Chattanooga

Finally, we offer our great thanks to our families for their support and patience as we devoted so much of our time to *Sociology in Action*.

-Kathleen Odell Korgen and Maxine P. Atkinson

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problems claims, such as her article on kudzu as a social problem and her book Baring Our Souls: TV Talk Shows and the Religion of Recovery (1999); and the scholarship of teaching and learning. She and Dr. Maxine Atkinson wrote In the Trenches: Teaching and Learning Sociology (2016) to help sociology teachers discover innovative ways to communicate the discipline we love to students. She has received several teaching awards at her university, from the University System of Georgia, and from the American Sociological Association.



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in sociology from Western Illinois University, where he taught for 11 years.



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interests include sociology of culture, memory, museums, and gender. She is the author of Exhibiting Atrocity: Memorial Museums and the Politics of Past Violence (2018) and a coeditor of Memory and the Future: Transnational Politics, Ethics and Culture (2010); Museums and Sites of Persuasion: Memory, Politics and Human Rights (forthcoming); and a special issue of Women's Studies Quarterly, "At Sea" (2017).



Richard A. Zdan is a member of the sociology faculty at Rider University. His current teaching and research interests are in the areas of political and community sociology and civic engagement. Recently, he spearheaded a revision of the Rider Sociology Department's introductory course for readoption as a part of the university's revised general education core curriculum. He is currently collecting data for a research project on the role played by funeral directors in local communities.



Rena C. Zito is an assistant professor of sociology at Elon University. She received her doctorate in sociology from North Carolina State University. Her research focuses primarily on family processes in the production of crime and delinquency. Specifically, her work uses a

life-course perspective to examine how family structure histories and family formation shape gender processes, adolescent role exits, and law violation.

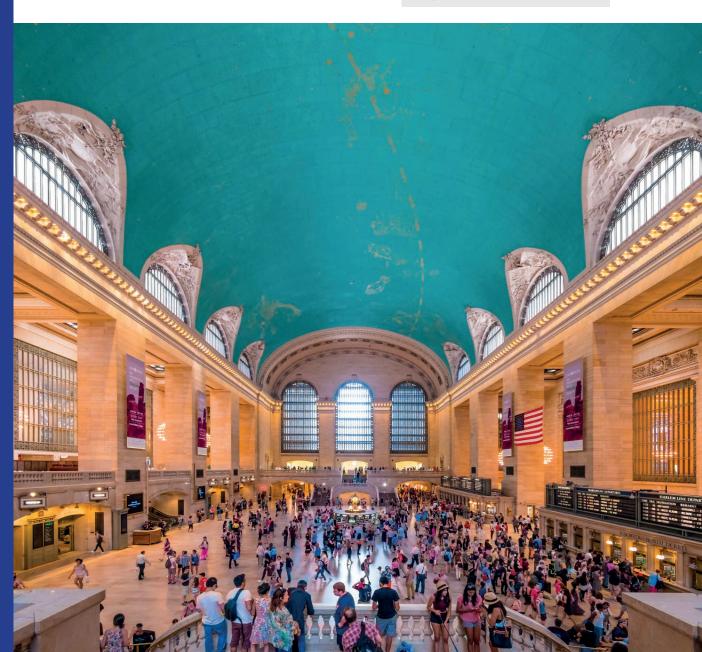


# TRAINING YOUR SOCIOLOGICAL EYE

Kathleen Odell Korgen

Looking at this picture of Grand Central Station in New York City from a sociological perspective can help us see how people both shape and are shaped by the cities in which they reside.

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# LEARNING **QUESTIONS**

- What is sociology?
- What do the sociological eye and the sociological imagination allow you to do?
- What key aspects of sociology make it a social science?
- How can you tell the difference between a good generalization and a stereotype?
- What are the core commitments of sociology?
- How can sociology benefit both individuals and society?

ave you ever wanted to know why more women than men graduate from college today? Why college tuition is so expensive? What you can do to improve your chances of landing a desirable job after college? Why the number of hate groups in the United States has increased by 30 percent since 2000? What types of jobs will be most available when you graduate? Why people vote for certain political candidates (or do not vote at all)? How you can make a positive impact on society? If so, you have chosen the right subject! Sociology can help you answer all these questions—and raise some new ones.

### What Is Sociology?

#### What is sociology?

So, what is sociology? **Sociology** is the scientific study of society, including how individuals both shape and are shaped by society. Notice in this definition that people are active beings, shapers of society, but they are also affected by society. It's important to remember that society influences us in myriad ways-how we think, what we notice, what we believe to be true, how we see ourselves, and so on. But it is simultaneously vital to realize that we help shape the society in which we live. This duality is at the heart of sociology and our daily lives whether we are aware of it or not.

### Shaping and Being Shaped by Society

The life of Malala Yousafzai, the youngest Nobel Prize winner in history, provides an excellent example of this duality. No one can deny that Malala is an extraordinary young woman. Her personal bravery and selflessness are awe inspiring. Just nine months after she was shot in the head by the Taliban for publicly promoting education for girls in Pakistan, Malala declared in an address to the United Nations Youth Assembly that "one child, one teacher, one book, and one pen, can change the world" (https://www.youtube.com/watch?v=3rNhZu3ttIU). Her organization, the Malala Fund, has provided the means for many other girls to gain an education. Clearly, Malala has shown the power of an individual to influence society.

Malala, however, just like the rest of us, is a product of her society. Imagine if, instead of growing up in the Swat Valley of Pakistan during the time of the Taliban, she grew up in the suburbs of New Jersey. Her life would have been very different. She would not have been shot by the Taliban, and she would not have created the Malala Fund. Indeed, the Malala raised in New Jersey may not have even been aware that girls in many areas of the world face violence for going to school. Sociology helps us understand



Malala Yousafzai was shot in the head and, later, awarded the Nobel Peace Prize for her work promoting education for girls. Her life helps us see how we both shape and are shaped by our societies. Nigel Waldron/Getty Images Entertainment/Getty Images

# HOW I GOT ACTIVE IN SOCIOLOGY

#### KATHLEEN ODELL KORGEN

I slept most of the way through the SOC 101 course I took in college. The professor lectured, and we took notes (or not).

That SOC 101 course was the last sociology class I took until I found a sociology graduate program in social justice and social economy that encouraged sociologists to put sociological tools into action. In that program, I learned that sociology could show me how I can change society. As a researcher, I have worked on issues related to race relations and racial identity, evaluated social justice efforts and

sociology programs, and helped create introductory textbooks that get students to do sociology as they learn it.

As a sociology teacher, I want students to know-right away-all that sociology offers them-and society. A major part of my work has been to help students use sociological tools to make a positive impact on society. In my classes, from SOC 101 to Public Sociology and Civic Engagement, students don't just learn about sociology-they become sociologists in action.

the impact of society on us and how we can work with others, as Malala is doing now, to solve the social issues facing our societies.

#### **CONSIDER THIS**

How have the time period and the nation in which you live influenced your life? How might your life be different if you lived during a different time period or in another nation?

### The Origins and Current Uses of Sociology

Sociology developed out of the need to understand and address social issues. The roots of sociology are based in efforts to understand and to help control the impact of major societal changes. In the eighteenth and nineteenth centuries, in Europe and the United States, organized people challenged monarchies and the dominance of religion. The Industrial Revolution dramatically changed where people lived and how they worked. Social change occurred everywhere, and philosophers and scientists offered new answers to life's questions. Many began to believe science could help leaders understand and shape society. Auguste Comte (1798-1857), the French philosopher who gave sociology its name, envisioned that sociology would be the "queen science" that could help steer society safely through great changes.

Today, sociologists help us understand and address challenges like economic inequality, environmental racism, sexism, the social dimensions of global climate

change, war, terrorism, and so on. Sociologists work in a variety of settings, including colleges and universities, nonprofit organizations (e.g., environmental groups, public health programs, and community-based organizations), government, marketing, sales, social services, and the human resources departments of businesses and nonprofit organizations. People in every profession benefit from sociological training, and employers value employees with sociological skills.

A survey of hiring managers commissioned by the Association of American Colleges and Universities (2018) reveals that students who study sociology tend to gain precisely the skills employers seek. For example,

- 84 percent look for critical thinking and analytical skills in prospective hires,
- 85 percent noted that they seek employees who are proactive and can provide both ideas and solutions,
- 87 percent look to hire people who can work well in teams and apply knowledge in real-world settings.

In this course alone, you will have the opportunity to learn and use many of these skills. In most sociology undergraduate programs, you can gain and use all of them!

#### **Check Your Understanding**

- What is sociology?
- What is the duality at the heart of sociology?
- Out of what need did sociology develop?
- In what types of settings do sociologists work?

## **HOW CAN SOCIOLOGY BOOST YOUR CAREER?**

In this activity, you will consider the ways sociology can be a benefit in any workplace.

No matter what your major or what you intend to do after graduation, sociology can help you. Sociology is useful in any organization and any professional field. Gaining a sociological perspective will enable you to better understand how society, organizations, and groups work; interact effectively with people of different genders, sexual orientations, ages, races, cultures, and economic classes; make and use connections with other people and organizations; and recognize and address issues of inequality and privilege.

Write your answers to the following questions:

- 1. What career do you plan on pursuing? If you are not sure yet, think of any profession with which you are familiar (e.g., lawyer, marketing director, police officer, entrepreneur, Wall Street banker, environmental activist, social worker, teacher).
- 2. How can gaining a sociological perspective help you to succeed in that career?

### Changing How You View the World

What do the sociological eye and the sociological imagination allow you to do?

This sociology course will help you develop your sociological eye and your sociological imagination. Together, they allow you to notice and make sense of social patterns in ways that enable you to understand how society works and to help influence it.

#### The Sociological Eye

A sociological eye enables you to see what others may not notice. It allows you to peer beneath the surface of a situation and discern social patterns (Collins 1998). For example, there is a woman academic who conducts evaluations of various academic departments every year. Often, she does so as part of a team. She has noticed that whenever she is paired with a man, the clients always look at the man when speaking to them both. As a sociologist, she knows that what she is experiencing is gender bias. In general, both men and women tend to defer to men and pay more attention to them, particularly in business settings.

Once you start paying attention to gender patterns (e.g., who talks more

in classes or meetings, who interrupts whom) or racial patterns (e.g., who eats lunch with whom in the cafeteria, what student organizations tend to attract specific racial groups, who is more likely to be stopped by the police), you won't be able to stop noticing them. Noticing these patterns can make you more aware of how your campus and the larger society work. Once you have this awareness, you can then take steps to change these patterns—if you so choose. The woman we referred to earlier, for example, now often prepares herself to talk more (and more authoritatively) when paired with



You can use your sociological eye to notice racial, gender, and social status patterns in the cafeteria scenes in the classic film Mean Girls—and in most real-life cafeterias. A. F. Archive/Alamy

# SHOWING OFF YOUR SOCIOLOGICAL EYE

With a group of classmates or individually, choose an image from a book cover, an ad for a movie or a product in a magazine, or an album cover that depicts a scene that requires a sociological eye to fully comprehend.

After doing so, write your answers to the following questions:

1. What message does this image portray?

- 2. How does your analysis of the image demonstrate that you have a sociological eye?
- 3. How might you use your sociological eye to better understand a scene from life on your campus?

Be prepared to share your answers and determine the similarities between yours and your classmates'.

a man and teaches others to make an effort to pay as much attention to women as to men. You will learn more about why we tend to pay more attention to men in Chapter 8!

#### **CONSIDER THIS**

Why do you think we need a sociological eye to notice some social patterns? Why aren't social patterns obvious to everyone all the time?

#### The Sociological Imagination

Once you develop your sociological eye, you can also expand your **sociological imagination**, the ability to connect what is happening in your own life and in the lives of other individuals to social patterns in the larger society. In doing so, you can differentiate between a personal problem and a social problem that requires a societal solution. For example, you may be having a difficult time paying for college. This is a challenge for many individuals. You may address it by taking out loans (and more loans), working while going to school, transferring to a more affordable school, and so forth. So far, these are all individual responses to the problem of high tuition. Looking at the problem with a sociological eye, however, can help you see that this is not just a hardship for a few individuals but part of a social pattern. Many college students across the United States face the same issue, and to address it effectively, we need to make changes on the societal, rather than just the individual, level.

As Figures 1.1 and 1.2 show, the cost of college has increased dramatically over the past decade. Consequently, approximately 70 percent of college graduates accept student loans. As students reach the debt limit allowed by federal loan programs (\$31,000 for

dependent students and \$57,500 for independent students), parents have borrowed more money to pay for their children's college education. Debt among associate degree students has also risen, reaching \$18,501 in 2015-2016 (Kantrowitz 2018).

Once you begin to look at the high cost of college as a societal issue, you can investigate its causes. You can then work with other students and families across the nation to press elected officials to develop state and national solutions to this societal problem.

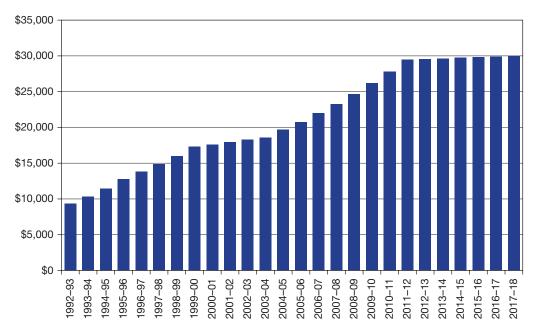
C. Wright Mills (1959, 1) developed the concept of the sociological imagination to describe how our individual lives relate to social forces. The sociological imagination gives us the ability to recognize the relationship between our own biographies and the society in which we live. Mills explained the impact of society on individuals this way:

When a society is industrialized, a peasant becomes a worker; a feudal lord is liquidated or becomes a businessman. . . . When wars happen, an insurance salesperson becomes a rocket launcher; a store clerk, a radar operator; a wife or husband lives alone; a child grows up without a parent. . . . Neither the life of an individual nor the history of a society can be understood without understanding both.

Our lives are shaped by the societies in which we live. Yet we can also help shape those societies. If a few thousand people in the United States voted a different way in 2016, Hillary Clinton would have become president. On a more personal level, your experience in this class depends a lot on how your professor chooses to teach it. Your behavior will also influence it. Imagine how different this class will be for everyone if you choose to prepare for each class and actively participate or if you choose to blow off the reading

▼ FIGURE 1.1

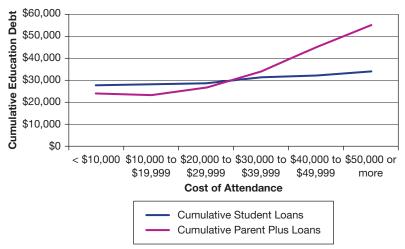
#### Average Student Loan Debt at Graduation for Bachelor's Degree Recipients



Source: Copyright © 2019 by Saving for College, LLC (savingforcollege.com). All rights reserved. Reprinted with permission. (https://www.savingforcollege.com/article/growth-in-student-loan-debt-at-graduation-

▼ FIGURE 1.2

#### Average Student Loan Debt at Graduation for Bachelor's Degree Recipients, 2015–2016



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and groan every time one of your classmates says anything. Individuals choose how to behave within their social environments—and those choices affect the environments.

The Fallacy of the Individualist Perspective. We often forget, however, that our choices are limited. In the United States today, the myth that we, as individuals, determine our own lives permeates society. From this individualist perspective, whether we succeed or fail depends primarily on our own efforts. For example, you have probably heard of the saying that in the United States, anyone who works hard enough can "make it." A sociological eye quickly sees that this individualist perspective is flawed. Some people have fewer hurdles and more opportunities in life than others. For example, take two students with the same level of innate intelligence. Both work hard, but

# **DISTINGUISHING INDIVIDUAL AND SOCIAL PROBLEMS**

In this exercise you will use your sociological imagination to distinguish between an individual problem and a social problem.

Briefly describe, in writing, two major problems a friend or a family member has experienced. Then, answer the following questions:

- 1. Are they personal problems or social problems?
- 2. Why do you categorize each the way you did?

Choose one of the social problems (or come up with one, if you did not think of one already) and explain why it should be addressed on the societal, rather than just the individual, level. Be prepared to share your work with vour class.

one goes to a school that offers many AP courses, where students are expected and encouraged to apply to selective colleges. The other student goes to a school with few AP courses, where teachers and administrators focus on preventing kids from dropping out of high school rather than on getting them into selective colleges. Chances are, the second student may not even be aware of all the schools to which the first student applies. The two students' chances of "making it" are not the same—no matter how hard they both work.

#### **CONSIDER THIS**

How would you address a lack of affordable healthy food for low-income people (a) from an individualist perspective and (b) using your sociological imagination? Which would be more effective for the most people?

The sociological eye gives us the ability to recognize the impact society has on us and how the individualist perspective works to prevent people from noticing that impact. Having a sociological eye, therefore, gives us advantages over those who cannot yet see societal forces and recognize social patterns. Those blind to the influence of society are unknowingly shaped by it. Those with a sociological eyeand therefore a sociological imagination—recognize the impact society has on them and how they can work most effectively to shape society.

#### **Check Your Understanding**

- What does a sociological eye allow you to do?
- What can you do with a sociological imagination?

- According to C. Wright Mills, what do you need to understand the life of an individual?
- How does the sociological eye help us to see the fallacy of the individualist perspective in the United States?

### Sociology as a Social Science

1.3 What key aspects of sociology make it a social science?

Sociology is a social science, a scientific discipline that studies how society works. As social scientists, sociologists follow rules to make sure our research is transparent and replicable and that others can confirm or refute our findings. For example, as we seek to better understand how society operates, sociologists use theories and the scientific research process to formulate research questions and collect and analyze data.

### **Theoretical Perspectives**

Theoretical perspectives are paradigms, or ways of viewing the world. They help us make sense of the social patterns we observe, and they determine the questions we ask. Each perspective has its own foci and asks different questions about the social world. Some ask questions about social order and cohesion (e.g., How do the various parts of society work together?), some ask questions about problems in society (e.g., Why is there inequality?), and some ask questions about the ways we see ourselves in relation to others (e.g., How do our interactions with others influence how we see ourselves?). You will learn more about the most important theoretical perspectives sociologists use in Chapter 2 and about topic-specific (middle-range) theories that fall under their respective umbrellas throughout the book.

#### The Scientific Research **Process**

To understand how society operates and to test our perspectives and theories about how society works, sociologists must collect and analyze data. We do so in systematic ways that we clearly describe and offer for critique from other social scientists and the general public. The purpose of sociological research is to constantly learn more about how society works. Doing so in open, systematic ways allows others to replicate our research process and to support our conclusions or reveal flaws in our data-gathering process and findings. Together, we gain a better, scientifically sound understanding of our society.

Sometimes, our findings are unexpected. For example, a sociologist who uses a theoretical lens that focuses on inequality and group conflict may be surprised to learn that a corporation she is studying has a high level of camaraderie and evidence of strong teamwork among workers at all status levels. If our findings consistently diverge from our theoretical explanations, we need to adjust out theories accordingly. Sociologists are in the business of creating useful theories on the basis of good generalizations.

#### **Check Your Understanding**

- What makes sociology a social science?
- How do sociologists use theoretical perspectives and theories?
- Why do sociologists collect data in open, systematic ways?

### **Differentiating between Good** Generalizations and Stereotypes

1.4 How can you tell the difference between a good generalization and a stereotype?

Has anyone said to you that "you shouldn't generalize"? That was probably right after you made some disparaging remark about all the people from a particular town, all the movies starring a particular actor, or all roads in New Jersey. What you were doing (and they were right that you shouldn't) was stereotyping or making a bad generalization. Sociologists generalize all the time as they recognize and point out social patterns in society.



Does this guy look like someone who just wants to crunch numbers all weekend? The movie Harold and Kumar Go to White Castle put a spotlight on some racial stereotypes about Asian Americans

AF Archive/Alamy Stock Photo

However, we aim to make good generalizations and avoid stereotyping. Good generalizations are statements, backed by evidence, used to describe groups of people or things in overall terms, with the understanding that there can always be exceptions.

#### **Stereotypes**

**Stereotypes** are predetermined ideas about particular groups of people (e.g., all Irish are drunks, all Asians are good at math) based on hearsay or personal experience and held regardless of contrary evidence. Often used to promote or excuse discriminatory treatment, stereotypes can spark irrational fear or favor. Some may be closer to the truth than others, but none are based on solid evidence. Stereotypes are bad generalizations.

Movies and television shows can both expose and promote stereotypes. For example, in one scene in the film Harold and Kumar Go to White Castle, the White, male boss hands Harold, a Korean American, a bunch of his workso he can start his weekend early. The boss holds a stereotype of Asians that makes him think Harold (and all other Asians) "live for" crunching numbers. Of course, however, movie viewers know that work is the last thing Harold wants to do that weekend. On the other hand, in most movies. East Asian characters tend to be either sidekicks to the White stars or villains. How many shows can you name that feature a young Korean or Chinese American girl as the glasses-wearing, nerdy friend of the main White character (e.g., Gilmore Girls, Gossip Girl, Awkward)?

# STEREOTYPES AND GENERALIZATIONS **ABOUT COLLEGE STUDENTS**

In this exercise, you will examine the differences between stereotypes and good generalizations. Your instructor will assign you to groups of four. Together, answer the following questions. You may be asked to share your responses with the rest of the class.

- 1. Explain the difference between a stereotype and a generalization.
- 2. List three stereotypes you have heard describing the characteristics of students at your own school.
- 3. Go to your college or university's web site. Compare the stereotypes you had heard about

- with data you found on the web site. Can you confirm any of the stereotypes you had?
- 4. Using information on the web site, create some valid generalizations about the students at your school.
- 5. Can you generalize to all college students on the basis of the data about students at your school? Why or why not?
- 6. How does this research help you distinguish between a stereotype and a good generalization?

#### **Good Generalizations**

Good generalizations, unlike stereotypes, are based on social scientific research. For example, one common stereotype is that women are "chatty Cathys" and talk incessantly. A good generalization, on the contrary, is that in mixed-sex conversations, men tend to talk and interrupt more than women. Women ask more questions than men and tend to work harder at fostering conversation, but it is men who tend to dominate verbal interactions (Gamble and Gamble 2015).

Did you notice how the generalizations in the paragraph above are phrased? Unlike the stereotype about "chatty Cathys," they describe what social scientists have found about speaking patterns without denigrating one sex or the other. Good generalizations are used to describe rather than judge groups of people.

Good generalizations must change when new data counter them. For example, the generalization that "most people in the United States oppose same-sex marriage" was once true but no longer qualifies as a good generalization. As our generalizations change with new data, so do our research questions. For example, we may now want to ask, What led to the change in attitudes toward same-sex marriage? And will this acceptance of same-sex marriage also lead to national legislation to protect lesbian, gay, bisexual, and transgendered people from discrimination?

#### Check Your Understanding

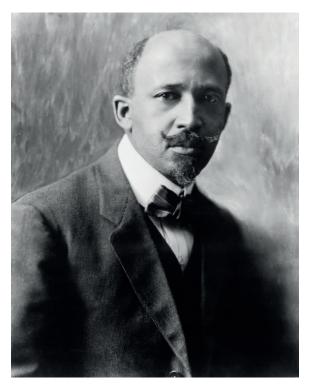
- On what are stereotypes based?
- How do sociologists create good generalizations?
- How does new information affect (a) stereotypes and (b) good generalizations?
- For what purpose do sociologists use generalizations?

### The Obligations of Sociology

#### What are the core commitments of sociology? 1.5

The earliest sociologists used sociology to find ways to understand and improve society. In 1896, Albion Small, the founder of the first accredited department of sociology in the United States (at the University of Chicago), implored his fellow sociologists to do so with these words:

I would have American scholars, especially in the social sciences, declare their independence of do-nothing traditions. I would have them repeal the law of custom which bars marriage of thought with action. I would have them become more profoundly and sympathetically scholarly by enriching the wisdom which comes from knowing with the larger wisdom which comes from doing. . . . May American scholarship never so narrow itself to the interests of scholars that it shall forfeit its primacy among the interests of men! (Small 1896, 564, 583)



W. E. B. Du Bois, one of the founders of sociology, used sociological tools to show how society works and to fight racism. Underwood Archives/Archive Photos/Getty Images

W. E. B. Du Bois, one of the key founders of sociology, whom many White sociologists of his era ignored because of their racism, needed no prodding. An African American, Harvard-trained scholar, Du Bois faced rejection when applying for tenured faculty positions at White colleges and universities because of his race. Undaunted, he spent his career leading research studies at Atlanta University, writing prolifically, and organizing civil rights efforts.

Throughout his long career, Du Bois carried out a combination of research and activism, achieving groundbreaking work in both areas. In the late nineteenth century, Du Bois conducted the first large-scale, empirical sociological research in the United States, with the clear goal of refuting racist ideas about African Americans (Morris 2015). Later, he helped found the National Association for the Advancement of Colored People (NAACP) and tirelessly promoted civil rights for African Americans.

Jane Addams, the cofounder of the settlement house movement in the United States and one of the other major early sociologists, worked with—and helped inspire—Du Bois. Just as Du Bois faced racism, however, Addams had to deal with sexism. Although Addams and her colleagues carried out numerous community research projects while



Jane Addams Hulton Archive/Getty Images

living and working with low-income people in poor, urban neighborhoods, they also faced discrimination and did not receive the recognition they deserved.

The research Addams and her colleagues conducted helped guide that of Du Bois and many of the male faculty at the University of Chicago in the late 1800s and early 1900s (Deegan 1988). It also helped create such social goods as child labor laws, a juvenile court system, safer conditions for workers, and mandatory schooling for children. Addams cofounded both the NAACP (along with Du Bois, among others) and the American Civil Liberties Union.

#### The Two Core Commitments

In the spirit of Addams, Du Bois, and Small, Randall Collins (1998) has described two core commitments of sociology. The first core commitment of sociology is to use the sociological eye to observe social patterns. The second requires noticing patterns of injustice and taking action to challenge those patterns. Collins and the sociologists who have authored this book believe that sociology should be used to make a positive impact on society. If you have developed a sociological eye, you are obligated to use it for the good of society. For example, if we perceive that in more than half of the states in the United States, it is still legal to fire people on the basis of their

# DOING SOCIOLOGY 1.5 WITH SAGE STATS\*

# SUICIDE RATES AND THE SOCIOLOGICAL IMAGINATION

Suicide is one of the most personal and intimate of matters. But a sociological eye looks for larger social forces and patterns that influence individual lives and personal decisions.

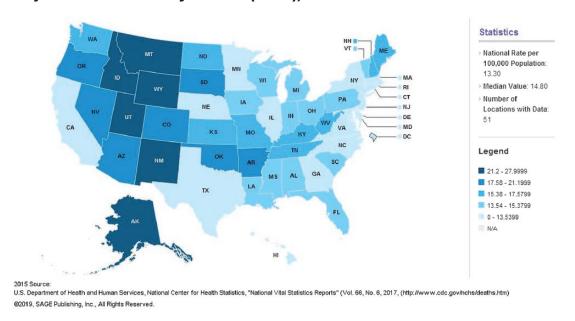
In this online activity, you will explore data from the U.S. Department of Health and Human Services in

order to examine how suicide rates vary from state to state.

\*Requires the Vantage version of Sociology in Action.

#### ▼ FIGURE 1.3

#### Age-Adjusted Death Rate by Suicide (State), 2015



Note: N/A = not available

sexual orientation (in nonreligious institutions as well as in religious organizations), we should work to address that injustice.

#### **Check Your Understanding**

- For what purpose did the earliest sociologists use sociology?
- Why did W. E. B. Du Bois conduct large-scale empirical research in the United States?
- What were some of the ways Jane Addams used sociological research to help create social goods?
- What are the two core commitments of sociology?

# The Benefits of Sociology

1.6 How can sociology benefit both individuals and society?

Developing a sociological eye and gaining a sociological perspective will benefit both you and society. You will notice social patterns that many others cannot see. Even if these patterns are unpleasant (sexism, racism, ableism, etc.), noticing and understanding them will help you develop ways of dealing with them in your own life. Forewarned is forearmed. You can also see patterns that you can proactively use to your advantage (e.g., what careers will be most in demand soon, how to gain social capital useful in the job market). Through gaining a

# SOCIOLOGISTS IN ACTION

# THE CLOTHESLINE PROJECT

#### **WILLIAM EDMUNDSON**

helped lead the Clothesline Project on Virginia Wesleyan College's campus. I was able to do so through Dr. Alison Marganski's Family Violence: Causes, Consequences, and Responses course. The Clothesline Project is a community education campaign on the issue of violence against women-see www .clotheslineproject.info (note that our class also extended this to include other forms and types of family violence to be more inclusive of other victimization experiences).

Part of my contribution to the Clothesline Project were "Myth versus Facts" bookmarks; one focused on the victim while another focused on the abuser, and both displayed common myths with corresponding facts as well as local resources available both on and off campus. My classmates and I distributed them to students, staff, and faculty who stopped by the weeklong event to make a T-shirt to support the project. Through creating and distributing the bookmarks, I educated myself as well as others to recognize myths about domestic violence and to replace them with the facts they serve to mask.

Throughout our class, my classmates and I learned of the need for education with respect to family violence, including violence against women. The Clothesline Project enabled those directly affected by such violence to tell their stories through T-shirts they created and provided a form for the community to learn more about—and take a stand against—domestic violence. One victim both created a shirt and came into our class to share her story. Additional course-related activities included advertising the event, running the T-shirt

creation table, and displaying the created T-shirts at the end of the event.

Toward the end of the project, our class took all of the almost 100 T-shirts created during the weeklong event and hung them up across a walkway on campus. Hanging up the shirts served to both raise awareness and provide a medium for participants' voices to be heard. The strategic placement of these shirts allowed the entire campus community to gain exposure to the messages created by the participants.

My experience as a leader in the Clothesline Project taught me the extent of planning and networking required for such community outreach events. As a class, we were able to form connections with local organizations, such as the Samaritan House and the YWCA, whose members also distributed materials at the event. Hosting the Clothesline Project provided me with valuable organizing experience and helped me to create valuable networks with local organizations for potential volunteering positions, internships, or even jobs in the future. Perhaps the most important lesson I learned from the Clothesline Project was just how big of a role I could play in educating Virginia Wesleyan College about societal issues from a sociological perspective.

Discussion Question: How does William show that using sociological tools to make a positive impact on your community can benefit you, as well as your community?

William Edmundson is a criminal justice major at Virginia Wesleyan College in Norfolk, Virginia.

sociological perspective, you will learn how to act more effectively in groups and with members of different cultures. You will also gain the ability to collect, analyze, and explain information and to influence your society.

#### **CONSIDER THIS**

Can you see yourself fulfilling the two core commitments of sociology in response to a particular issue? If yes, both or only one? Why? If not, why not? Do you think most of your peers would be able and willing to do so? Why?

The last points concerning what you, personally, will gain from a sociological perspective relate to how sociology can help you contribute to society. Just knowing how society operates and how individuals are both shaped by and shapers of society can make you a more effective member of your community. You can learn how to work with others to improve your campus, workplace, neighborhood, and society. As seen in the above Sociologists in Action box, William Edmundson provides an excellent example of how sociology students can use sociological tools to benefit both individuals and society.

#### Sociology and Democracy

In democratic societies, it is particularly important for citizens who vote in elections to understand how society works and to develop the ability to notice social patterns. It is also vital that they be able to understand the difference between good information and fake news. Can you tell what news to trust? Checking to see if the data described in a news source were gained through the scientific research process and knowing how to tell the difference between good generalizations and stereotypes will help you discern real news from fake news.

Fake news became increasingly common during the 2016 presidential campaign. One piece, "BREAKING: 'Tens of Thousands' of Fraudulent Clinton Votes Found in Ohio Warehouse," was shared more than 6 million times on social media before the election. Cameron Harris, a recent college graduate, created a fake news site, ChristianTimesNewspaper.com, and included a picture of some ballot boxes in a warehouse (no one could tell that the warehouse was in England, not Ohio) to make his story appear "real" to viewers, who were unaware of the need to look into the veracity of the news source or the information described in the story (Shane 2017). The completely fabricated story took off. It's hard to know how much this one story influenced the election, but it was far from the only fake news story sweeping across social media before Americans went to vote (you may remember "Pizzagate," one of the more famous of the fake news stories leading up the election) (Fisher, Cox, and Hermann 2016).

The same people who believed and promoted fake news stories like "Pizzagate" show up at Trump rallies with "Q" (for QAnon) signs, indicating their allegiance to "an interactive conspiracy community" that views President Trump as a hero battling "anti-American saboteurs who have taken over government, industry, media and various other institutions of public life." Alarmingly, this "paranoid worldview has crossed over from the internet into the real world several times . . . On more than one occasion, people believed to be followers of QAnon have shown up—sometimes with weapons in places that the character told them were somehow connected to anti-Trump conspiracies." In April 2018, the app QDrops was one of the ten most downloaded paid apps in the Apple Store. In this dark world, baseless conspiracy theories are facts, and facts are "fake news" propagated by the news media, which President Trump describes as "the enemy of the American people"

(Bank, Stack, and Victor 2018; Brooks 2018). Today, a sociologically informed public is more necessary than ever for a democratic society.

#### **CONSIDER THIS**

Give an example of how you can use sociology to understand how society works and to help shape society.

#### Sociology and Careers

Finally, as noted earlier, sociological knowledge is useful in any career you can imagine—including teaching, business management, politics, human resources, medical administration, social work, nonprofit management, and marketing. For example, to be effective, social workers need to understand the populations they serve and the structural and cultural forces affecting them. A marketer must have the research skills to learn what appeals to different groups and how to advertise to each most persuasively. Managers need cultural competency to create a motivated and engaged workforce. From knowing what job to apply for, what degree you need to gain it, and how to conduct yourself in the workplace to advance, sociological skills can help you succeed in the workforce. In each of the chapters that follow, take note of the sociological skills you gain and in what professions you might use them.

#### Check Your Understanding

- How can sociology benefit individuals?
- How can sociology benefit society, particularly democratic societies?
- How might you use sociology in your career?

#### Conclusion

In this introductory chapter, you learned that sociology, the scientific study of society, provides myriad benefits to both individuals and society. We now turn to how sociologists make sense of how society operates by looking at the different major sociological perspectives. As you will see, each perspective views the world in distinct ways. As you read the chapter, think about which perspective(s) make the most sense to you.

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#### **REVIEW**

#### 1.1 What is sociology?

Sociology is the scientific study of society, including how individuals both shape and are shaped by society.

#### 1.2 What do the sociological eye and the sociological imagination allow you to do?

A sociological eye enables you to see what others may not notice. It allows you to peer beneath the surface of a situation and discern social patterns. The sociological imagination gives you the ability to connect what is happening in your own life and in the lives of others to social patterns in the larger society.

#### 1.3 What key aspects of sociology make it a social science?

Sociologists use theories and the scientific research process to formulate research questions and collect and analyze data to better understand how society operates.

#### 1.4 How can you tell the difference between a good generalization and a stereotype?

Good generalizations, unlike stereotypes, are based on social scientific research, used to describe rather than judge groups, and change or are discarded with new information.

#### 1.5 What are the core commitments of sociology?

The first of the two core commitments is to use the sociological eye to observe social patterns. The second commitment requires us to notice patterns of injustice and take action to challenge those patterns. Sociology should be used to make a positive impact on society.

#### 1.6 How can sociology benefit both individuals and society?

Through gaining a sociological perspective, you will learn to notice and deal with patterns others do not recognize; act more effectively in groups and with members of different cultures; collect, analyze, and explain information; and influence your society.

Sociological knowledge is useful in any career you can imagine.

In democratic societies, it is particularly important for citizens to develop the ability to notice social patterns and how to tell the difference between good generalizations and stereotypes.

#### **KEY TERMS**

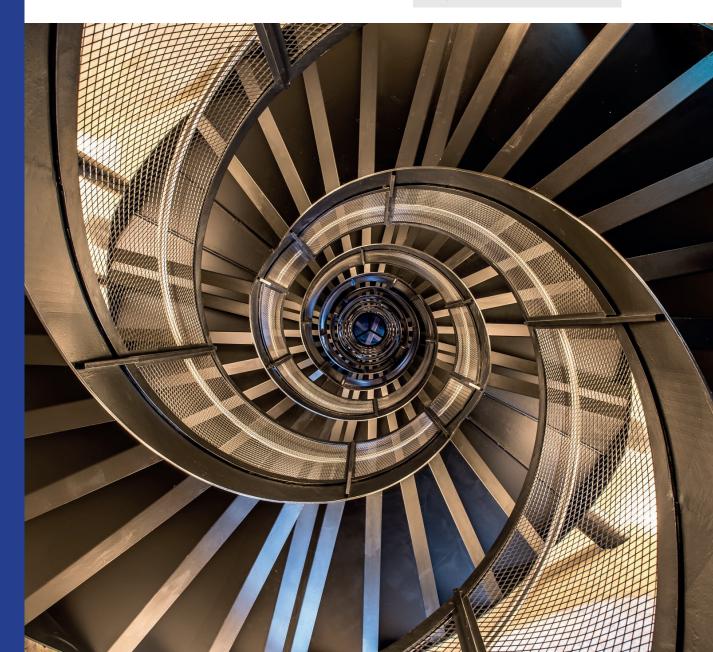
core commitments 11 sociological eye 5 sociology 3 generalizations 9 sociological imagination 6 stereotypes 9

# **UNDERSTANDING THEORY**

Kathleen S. Lowney

We all have perspectives or ways of seeing the world, but few of us are aware of alternative points of view.

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# LEARNING **QUESTIONS**

- Why and how do sociologists use theoretical perspectives?
- What is structural functionalism?
- What is a conflict perspective?
- What is symbolic interaction?
- How do structural functionalism, conflict perspectives, and symbolic interaction work together to help us get a more complete view of reality?

### What Is Theory?

Why and how do sociologists use theoretical perspectives?

Children often will try on another person's glasses. Sometimes they will see worse—things look out of focus and fuzzy—but other times, they will see better. Imagining theory as a pair of glasses we put on to look at the social world can be a helpful metaphor. A theory can help us see some aspects of society more clearly, while obscuring

Sociologists develop and use **theories**, explanations for various social patterns within society. Groups of theories that share much in common are what sociologists call the**oretical perspectives**. This chapter focuses on the three main theoretical perspectives in sociology—structural functionalism, conflict theory, and symbolic interaction and how each of them "sees" or explains the social world.

#### **Check Your Understanding**

- What is theory?
- What is the difference between a theory and a theoretical perspective?

### Understanding the Structural **Functionalist Perspective**

#### What is structural functionalism?

The view of modern societies as consisting of interdependent parts working together for the good of the whole is known as **structural functionalism**. Individuals work for the larger society's interests, rather than their own, because of social solidarity, or the moral order of society. Families, religion, education, and other institutions teach individuals to help society function smoothly.

#### **CONSIDER THIS**

Do you believe anyone can "make it" in society if they just work hard enough? Or do you think some have more advantages than others? How have your life experiences influenced the "glasses" you use to see the world?

#### **Durkheim and Types of Societies**

Émile Durkheim, writing in the early 1900s, examined social solidarity throughout history. In smaller, preindustrial societies, social solidarity derived from the similarity of its members, what Durkheim referred to as mechanical solidarity. Most did similar types of labor (working the land) and had similar beliefs (based on religion).

As societies evolved, science gained predominance over religion, and jobs became differentiated during the industrial era, a different type of solidarity, an organic solidarity, formed. These societies operated more like a living organism, with various parts, each specializing in only certain tasks but dependent on the others for survival (e.g., the circulatory system and the digestive system perform different functions, but if one does not do its job, the other will not survive). Durkheim argued that for a society based on organic solidarity to be "healthy" (i.e., in social harmony and in order), all the "parts" of the society had to be working well together, in an interconnected way, just as in a human body. Thus, sociologists who use this theoretical perspective tend to focus on social harmony and social order. They often overlook issues such as conflict and inequality. Instead, structural functionalists emphasize the role of the major social institutions and how they help provide stability to society.

#### **Social Institutions**

What are **social institutions**? They are sets of statuses and roles focused around one central aspect of society (think of social institutions as similar to the different organ systems in a human body). A status is the position a person occupies in a particular institution. For example, you occupy the status position of college student. But you are also a son or daughter, a former high school student, and a member of many other groups. So, you have multiple status positions. A role is composed of the many behaviors that go into occupying

# HOW I GOT ACTIVE IN SOCIOLOGY

#### KATHLEEN S. LOWNEY

I went to college knowing that I wanted to study religion. But then I took Introduction to Sociology - 799 other students and me (yes, the course had 800 students!)—and I was hooked. Learning about structure, agency, and sociological theories gave me a language and intellectual framework to see the social world that I still use today. So on the third day

of that first quarter of college, I added sociology as another major. The questions that consume me still focus on the intersection of religion and sociology, be they about the new religion I studied for my doctoral dissertation or for the past nineteen years when I have studied adolescent Satanism. I welcome each of you to the study of the academic discipline that I love.

a status. So, part of your role as a college student is to come to class on time and prepared. If sociologists were to examine the educational institution as a whole, they would have a macro-level focus. If, however, they were to look at how you and your friends fill the role of college students, they would be working at the micro level of analysis.

The statuses individuals occupy and the roles they play come together to form the unique social structure of a group, an organization, an institution, or a society. Once the group becomes large enough, social institutions form around accomplishing the tasks central to the survival of the group. Thus, while social institutions are made up of individuals fulfilling their roles, they are much more than these individuals—they are societal in nature. When sociologists examine large-scale social processes, like institutions, they use a macro level of analysis.

Structural functionalists note that there are seven primary social institutions: family, religion, economy,

education, government, health care, and media. These seven institutions cover nearly all the major aspects of a modern society. Each social institution fulfills tasks on behalf of society. Structural functionalism calls these tasks functions. There are two types of functions. Let's talk about them one at a time.

Manifest Functions. The obvious, stated reasons that a social institution exists are known as manifest functions. Structural functionalists maintain that manifest functions of each institution fulfill necessary tasks in society. For example, let's look at the social institution of the family. One function the family performs is to encourage individuals to procreate—to have children. Otherwise, a society would likely die after one generation, wouldn't it? So, a manifest function of the family institution in any society is reproduction. But institutions can have more than one manifest function. Families are also responsible for

> raising and instructing their children. For example, families teach children the cultural norms (rules for behavior) and values of their particular society, a process known as socialization.

> Consider education as a social institution. What tasks does the education institution do for society? It teaches those in school the knowledge that society says is important to know to become a contributing adult member of that society. In the United States today, that includes grammar, spelling, mathematics, U.S. and world history, and basic computer skills.

> Latent Functions. Manifest functions are only the first type of function structural functionalists use to



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