#### Pearson RENTAL EDITION

Save money up front. Want to keep it at the end of the term? That's an option too.

# Psychology of LEARNING FOR INSTRUCTION





Marcy P. Driscoll | Kerry J. Burner

### Psychology of Learning for Instruction

#### **FOURTH EDITION**

Marcy P. Driscoll

Florida State University

Kerry J. Burner

Florida State University



Please contact https://support.pearson.com/getsupport/s/contactsupport with any queries on this content

Cover Image Credit: Shulz/E+/Getty Images

Copyright © 2022, 2005, 2000 by Pearson Education, Inc. 221 River Street, Hoboken, NJ 07030.

All Rights Reserved. Manufactured in the United States of America. This publication is protected by copyright, and permission should be obtained from the publisher prior to any prohibited reproduction, storage in a retrieval system, or transmission in any form or by any means, electronic, mechanical, photocopying, recording, or otherwise. For information regarding permissions, request forms, and the appropriate contacts within the Pearson Education Global Rights and Permissions department, please visit www.pearsoned.com/permissions/.

Acknowledgments of third-party content appear on the appropriate page within the text.

PEARSON, ALWAYS LEARNING, REVEL, and MYLAB are exclusive trademarks owned by Pearson Education, Inc. or its affiliates in the U.S. and/or other countries.

Unless otherwise indicated herein, any third-party trademarks, logos, or icons that may appear in this work are the property of their respective owners, and any references to third-party trademarks, logos, icons, or other trade dress are for demonstrative or descriptive purposes only. Such references are not intended to imply any sponsorship, endorsement, authorization, or promotion of Pearson's products by the owners of such marks, or any relationship between the owner and Pearson Education, Inc., or its affiliates, authors, licensees, or distributors.

#### Library of Congress Cataloging-in-Publication Data

Names: Driscoll, Marcy Perkins, author. | Burner, Kerry J. (Kerry Jean), author. Title: Psychology of learning for instruction / Marcy P. Driscoll, Kerry J. Burner.

Description: Fourth edition. | Hoboken, NJ: Pearson, 2021. | Includes bibliographical references and index. | Summary: "This book is about learning, but it is also about instruction and how knowledge about the psychology of learning helps to ensure the quality and effectiveness of instruction"-- Provided by publisher.

Identifiers: LCCN 2020049225 (print) | LCCN 2020049226 (ebook) | ISBN 9780205578436 (casebound) | ISBN 9780136931522 (epub)

Subjects: LCSH: Learning, Psychology of. | Cognitive learning theory. | Teaching.

Classification: LCC LB1060 .D75 2021 (print) | LCC LB1060 (ebook) | DDC 370.15/23--dc23

LC record available at https://lccn.loc.gov/2020049225 LC ebook record available at https://lccn.loc.gov/2020049226

#### ScoutAutomatedPrintCode



ISBN 10: 0-20-557843-8 ISBN 13: 978-0-20-557843-6

#### To Robin, for his constant and unwavering support in all my endeavors

—Й. Р. D.

For my family, the generations before and those to come —K. J. B.

#### This page intentionally left blank

#### About the Authors



Marcy P. Driscoll is Dean Emerita of the College of Education at Florida State University, where she served as Dean from 2005 through June 2018. She was also the Leslie J. Briggs Professor of Educational Research and retired in December 2018 after a 37-year career at FSU. Dean Driscoll was coprincipal investigator on projects that established at FSU the Florida Center for Research in Science, Technology, Engineering & Mathematics (FCR-STEM) and FSU-Teach, a program for preparing science and math teachers with deep content knowledge combined with deep pedagogical knowledge. Her early research included a focus on learning and instruction in technology-rich learning environments. More recently, Dean Driscoll has written about leadership in higher education and leading for learning in educational technology. In 2018, the Florida Educational Research Association awarded her the Russell B. Kropp Award in recognition of exemplary use by a policymaker or administrator of educational research and evaluation in educational decision making.

Dean Driscoll received an A.B. Magna Cum Laude in Psychology from Mount Holyoke College and an MS and PhD in Educational Psychology from the University of Massachusetts Amherst. She lives in Tallahassee, Florida, where she and her husband are enthusiasts of flying radio-control airplanes.



Kerry J. Burner is a faculty member at Florida State University where she serves in the Office of Distance Learning. For over 10 years, she has also taught graduate courses for the Instructional Systems and Learning Technologies program in FSU's College of Education. She has taught in higher education settings for over 20 years. After graduating in 2007, in an administrative capacity, Kerry helped to launch the FSU-Teach program. Prior to returning to FSU as faculty in 2013, Kerry taught and mentored doctoral students for fully online universities and did freelance instructional design. She has extensive instructional design experience in the academic and government sectors. Her research interests include teaching and learning in online environments in particular with a focus on authentic engagement and learner agency.

Kerry received a BA in World and Comparative Literature with a minor in Mathematics from San Francisco State University. Her MA in Rhetoric and Composition is from the University of South Florida, and her PhD in Instructional Systems is from FSU. She lives in Tallahassee with her spouse, two children, and three cats.

#### About This Book

Welcome to *Psychology of Learning for Instruction, Fourth Edition*. As the title suggests, this book is about learning, but it is also about instruction and how knowledge about the psychology of learning helps to ensure the quality and effectiveness of instruction. In other words, the focus of the book is not just on learning theory, it is also on the application of learning theory to instruction. Moreover, we are concerned not just about instruction in preK–12 schools, we are also concerned about instruction in a variety of formal and nonformal settings. Tattooed across our foreheads as we were writing this edition was the question, What do people *really* need to know about learning theory to inform their professional practice, wherever that happens to take place?

You could already be or on the way to becoming a classroom teacher, an instructional designer, a counselor or counselor educator, a professional educator, an educational technologist, or a faculty member, for instance. In any of these roles, you are helping others to learn and using various means to do it. You could be designing leadership training for a Fortune 500 company, teaching biology to high school students in a virtual school, or developing case problems for medical students learning diagnostic skills. These are among the myriad instructional situations the topics discussed in this book can help you to address.

In addition to having an applied focus, this book embodies a theme of reflexive practice. Reflexive means "to turn back on oneself" and involves continually reflecting on your own knowing and learning. We do not believe that a single learning theory is the answer to all instructional problems. Nor do we believe that scholars have yet discovered or figured out all there is to know about learning. As we updated our knowledge of the research on learning that was published since the last edition, we found ourselves rethinking some topics and changing some of our conceptions.

For instance, it is common to see contrasts made between three paradigms of learning: behaviorism (focus on behavior), cognitivism (focus on cognition), and constructivism (focus on knowledge building). But the emphasis in constructivism *is* cognitive. Moreover, both cognitivism and constructivism focus on the individual learner. What's different about them is their views of knowledge as something acquired versus something constructed. Social constructivism, as opposed to cognitive constructivism, eventually emerged to account for the influences of social context on learning.

However, the situative perspective puts learning squarely in a social, historical, and political context with a focus on the system within which individuals are situated, not on individuals alone. Hence, we believe the appropriate contrast is between the behavioral, cognitive, and situative perspectives, and you will see this contrast reflected in the book.

As you read this book, we hope you will use the questions and activities at the end of each chapter to reflect on your learning and how it fits with your prior knowledge and beliefs about learning and instruction. Consider the multiple perspectives discussed in relation to not only the problems of practice you encounter but also your personal learning goals. Doing so will help to inform your actions and guide your future goals.

This book is unique in its applied focus and theme of reflexive practice. We take a look next at what's new to this edition.

#### New to This Edition

It may be a bit cheeky to ask what's *not* new in this edition, but it would perhaps be more efficient. A 15-year span from the third edition means that much has changed. Because of this, we felt unfettered from the previous edition and free to rethink both the content and organization of the book. We reflected on advances in the research on learning and instruction, we talked with our colleagues who teach courses—some using the previous edition—on learning and instruction, and we dreamed of what we wanted to see in this book.

The result is a simplified organization (i.e., no parts, only chapters), more chapters to fit easily into a semester-length course, and an intentional interspersing of application chapters after every two theory chapters. We discuss instructional implications in every learning theory chapter, but the instructional application chapters allowed us to examine some well-established, well-researched applications in more detail. Here, then, is what's new to this edition:

- Four new application chapters. In Chapters 4, 7, 10, and 13, we describe specific instructional applications of the theories that were discussed in the two chapters preceding each application chapter. The application chapters provide additional opportunities for practice in using learning and instructional theories in professional settings. Application is a major strength of this book, and our experience has taught us the importance of articulating a few examples in detail to illustrate what learning theories look like in practice.
- A new chapter on learning and development. The new Chapter 5
  merges the two development chapters from the third edition and
  includes a new section on lifespan development. Questions concerning development have broadened from what makes children's learning
  different from adults to understanding how cognition and learning
  change over an individual's lifespan. Results from neuroscience are

- also aligning with results from psychology to provide a more complete picture of development.
- A new chapter on learning and prior knowledge. The new Chapter 6 focuses on the learning of principled knowledge in subject-matter domains, including how learners revise implicit, intuitive theories about the world to align with canonical knowledge. Theories discussed in Chapter 4 of the third edition are revisited here, along with theories of conceptual change and the role of prior knowledge in comprehension, problem solving, and transfer.
- A new chapter on learning and situativity. As mentioned earlier, the situative perspective represents a significant departure from the behavioral and cognitive perspectives that preceded it. The new Chapter 8 incorporates situated cognition from Chapter 5 of the third edition as a core concept of the situative perspective and expands the discussion to the learning context as an activity system and knowing as successful situated participation.
- A new chapter on learning and (digital) technology. With shifts in perspectives on learning along with advances in computer tools and networking, technology can enhance learning in untold ways. The new Chapter 9 takes a look at the landscape of learning technology, including how technology supports learning, what technologies enhance learning, and what issues arise when technology is integrated into instruction.
- A new chapter on learning and neuroscience. The new Chapter 12 replaces Chapter 8 of the third edition, which focused on the biological bases of learning and memory. In the new chapter, we focus on the burgeoning field of educational neuroscience, which is bringing together scholars in neuroscience, psychology, and education to understand how the brain and mind together inform the learning process. We highlight the problem of neuromyths and examine the role of emotions in learning, showing that cognition and emotion are integrated in the brain, both contributing to the control of mental activities and behavior.
- A new chapter on learning and instruction: Toward a personal theory. The new Chapter 14 replaces Chapter 12 of the third edition. The overall focus of the chapter remains the same, that is, on developing a personal theory of learning and instruction. However, we elaborate in the new chapter on personal epistemology, including one's conceptions of knowledge and the ways one thinks about and evaluates knowledge. We also present a framework for epistemic reflexivity designed to guide you in being reflexive about your own learning and knowledge.
- Opening Chapter Scenarios at a Glance. Opening chapter scenarios provide a useful means of situating theoretical concepts in practical problems. Because the readers of this book come from different professional settings, we were intentional in the problems we chose for the scenarios to ensure that equivalent attention was given to K–12, higher education, and corporate examples. In some instances, scenarios cross settings, as when Anne in *Curricular Conundrum* (Chapter 7) relies on

her teaching experience in middle school to plan instruction for higher-education students. Similarly, *Sim Central* (Chapter 9) involves both nursing students and practicing nurses as participants in training to help them learn how to respond to respiratory emergencies. We provide an overview of all the chapter scenarios in *Opening Chapter Scenarios at a Glance* as part of the upcoming section on Pedagogical Features.

#### Key Content Updates by Chapter

- Chapter 1: Added a deeper discussion on learning theories and instructional theories; oriented readers to an epistemology of learning and instruction; moved historical approaches to other chapters of the book where they fit best; outlined the organization of the book
- Chapter 2: Added discussion of new behaviorism; added information about application of behaviorism in settings ranging from formal education to the workplace
- Chapter 3: Added a revised model of information processing; added discussions of new models of working and long-term memory; added new implications of information processing for instruction
- Chapter 4: (old Chapter 10, revised plus new content) Reoriented chapter to focus on instructional applications; added content on behavioral skills training; added discussion of the transtheoretical model of intentional behavioral change
- Chapter 5: (old Chapters 6 and 7, substantially revised plus new content) Added lifespan development theory; added implications of development theory for learning across the lifespan
- Chapter 6: (old Chapter 4, substantially revised plus new content) Added new work on conceptual change and knowledge revision; added discussion of the development of expertise in subject-matter domains
- Chapter 7: (old Chapter 11, substantially revised plus new content)
  Reoriented chapter to focus on instructional applications; added discussion of constructionism; added instructional design models that support constructivist learning; added an exploration of criticisms of constructivism
- Chapter 8: (old Chapter 5, substantially revised plus new content)
   Added exploration of the need for a situative perspective on learning;
   added discussion of the learning context as an activity system; added
   exploration of relevant learning concepts and processes; added discussion of instructional applications from a situative perspective
- Chapter 9: Entirely new chapter that discusses the learning technology landscape, what and how technology supports learning, and issues of learning technology for instruction
- Chapter 10: Entirely new chapter that focuses on technology-enhanced learning environments; discusses incorporating technology into instruction, computer-supported collaborative learning, game-based instruction, and open pedagogy

- Chapter 11: (old Chapter 9) Added discussion of mindsets; added discussion of emotions in learning, motivation, and self-regulation
- Chapter 12: (old Chapter 8, substantially revised with mostly new content) Added discussion of educational neuroscience including neuromyths; added discussion of learning and the brain including the impact of adverse childhood experiences; added discussion of the neuroscience of cognition and emotion
- Chapter 13: Entirely new chapter that focuses on motivation and neuroscience for instruction, including a model of motivational design, selfregulated learning strategies, socioemotional learning, and culturally responsive teaching
- Chapter 14: (old Chapter 12, substantially revised plus mostly new content) Added discussion of personal epistemology; added exploration of a model of epistemic cognition; added discussion of reflexivity and epistemic climate

#### **Pedagogical Features**

**Concept Maps** orient the reader to the important concepts discussed in each chapter and visually display how they are related to one another.

**Content Outlines** provide a verbal means of orienting the reader to important content discussed in each chapter.

**Opening Scenarios** present learning and instructional problems that are used throughout each chapter to illustrate theoretical concepts and how they can be applied. An overview of the opening scenarios is provided in *Opening Chapter Scenarios at a Glance* immediately following this section.

**Reflective Questions and Activities** at the end of every chapter provide a means for readers to apply chapter concepts and make connections across chapters.

| 0   |   |  |  |       |
|---|---|--|--|-------|
| Chapter   | K-12  | Higher Ed  | Business and Industry  | Other |
| 2<br>Learning and<br>Behavior                   | Mr. Taheri's Class Mr. Taheri and his fourth-grade, ethnically diverse students discuss what behavior is expected of them during class. |  | Health Control Ethan decides he needs to change his eating habits and increase his physical activity rather than take medications for high cholesterol and high blood pressure.  Customer Loyalty Jayla earns points she can use for free room nights and other amenities by being a member of her favorite hotel's loyalty program. |       |
| 3<br>Learning and<br>Cognition                  |   | Medical Training Medical students Camila, Gabe, and Hana observe and attempt to interpret symptoms in a patient at a clinic under the guidance of an attending physician.  | Accounting Crunch Time Trainees Mason and Benjamin struggle to understand their workshop instructor, William, who, expert that he is in tax law, uses concepts they don't understand and works through examples faster than they can follow.   |       |
| 4<br>Behavioral<br>and Cognitive<br>Instruction |   | Continuing Education State University launches a training program on sexual misconduct. The mandatory training is intended to help employees understand the university's policies and treat their coworkers and students with respect. | Driver Change The goal of a 3-in-3 Driver Change Course is to help drivers who've had three crashes in 3 years to gain ownership over their unsafe driving behaviors and develop a realistic plan for change.  |       |

Learning and

Development

Huh?!

understand what it still see things that means to be alive are not alive (like Eliza struggles to and why she can Three-year-old statues).

### Math Whiz

States. She discovers already learned how are having difficulty Sixth-grade student that her classmates dividing fractions— Minhee attends school for the first time in the United problems she has to solve.

| Chapter                                 | K-12   | Higher Ed  | Business and Industry  | Other  |
|---|--|--|--|--|
| 6<br>Learning<br>and Prior<br>Knowledge |  | Misconceptions about Meteorites Professor Flores leads teacher education students in an activity designed to reveal students' misconceptions in science.   |  | Making Mayonnaise An elementary student and a psychology professor reveal differences in their schemas about mayonnaise. |
| 7<br>Constructivism<br>and Instruction  | Curr<br>Former middle schoo<br>collaborative learning<br>in her classes with ed<br>worked well with her<br>work with her college | New to Nursing First-year faculty member Eduardo wants to implement new approaches to nurse education based on constructivism.  Curricular Conundrum  Former middle school teacher Anne wants to incorporate collaborative learning and problem-solving approaches in her classes with education students. Those approaches worked well with her middle school students. Will they work with her college students as well? |  |  |
| 8<br>Learning and<br>Situativity        |  | The Research Assistant As a graduate student in educational psychology, Carlo is learning from his mentor and major professor how to develop and carry out a research agenda.  | Design Challenge Kylee and Sameer lead an interdisciplinary team working on a proof-of-concept for an unmanned aerial vehicle. The team has a lot to learn about aircraft design and flight. |  |

# Pandemic Possibilities

Schoolteachers and college professors had to move their Most had little previous experience with online learning instruction online when the coronavirus pandemic hit. and faced a myriad of instructional decisions.

and (Digital)

Learning

Technology

### Sim Central

Nurses JoJo, Shenita, Olivia, and Rae participate in training with a highfidelity simulation mannequin to learn how to respond to respiratory emergencies

#### Lauren plans a lesson High school teacher using the principles of CSCL (computer-Voting Rights Situated and Technology-Instruction Enhanced

supported collaborative learning).

### Development Professional Learning and

fenicia, a high school Decisions Motivation

certified in ESOL to English speakers in with the nonnative help her overcome language barriers chemistry teacher, wants to become

### Smarter City

city simulation game into training for city employees instructional design consultant Kevin incorporates a on sustainability issues and programs in the city of Perkinsburg.

## Workshop Worries

developing country, attends a workshop on action research, which has become a part of his job. He is anxious about his lack of prior knowledge and doesn't Ari, a field education officer in a want to look stupid in class.

| Chapter   | K-12  | Higher Ed | Business and Industry  | Other |
|---|---|-----------|--|-------|
| 12<br>Learning and<br>Neuroscience                      | Reading Riddle Alyssa's teacher thinks she might be dyslexic because she struggles to read texts that are easy for her third- grade classmates. Alyssa's parents reveal common misconceptions about dyslexia.                 |           | Talent Development In her evaluation of a client's leadership workshops, Tiana discovers a number of neuromyths embedded in the materials, revealing misconceptions about learning and the brain.  |       |
| 13<br>Motivation and<br>Neuroscience<br>for Instruction | Rural Hitches First-year teacher Rehn is at his wit's end. The third-grade students in his class are children of either local farmers or migrant farm workers, unlike each other and different from anyone in his experience. |           | Writing Woes  Izara is developing a technical writing and professional speaking class to be delivered online and taken by employees throughout the large corporation she works for. She considers what's needed to reduce dropout rates and increase completion. |       |

#### **Brief Contents**

| 1  | Introduction to Learning and Instruction 1                |
|----|---|
| 2  | Learning and Behavior 28                                  |
| 3  | Learning and Cognition 65                                 |
| 4  | Behavioral and Cognitive Instruction 103                  |
| 5  | Learning and Development 146                              |
| 6  | Learning and Prior Knowledge 177                          |
| 7  | Constructivism and Instruction 218                        |
| 8  | Learning and Situativity 238                              |
| 9  | Learning and (Digital) Technology 275                     |
| 10 | Situated and Technology-Enhanced Instruction 312          |
| 11 | Learning and Motivation 336                               |
| 12 | Learning and Neuroscience 370                             |
| 13 | Motivation and Neuroscience for Instruction 401           |
| 14 | Learning and Instruction: Toward a Personal<br>Theory 423 |
|    | References 439  |
|    | Index 485   |

#### **Contents**

| 4 4 1            | nat Is Learning Theory? 2   |
|------------------|---|
|                  | A Definition of Learning 9  |
|                  | A Definition of Learning Theory 9   |
| Wł               | nat Is Instructional Theory? 10   |
|                  | A Definition of Instruction 12  |
|                  | A Definition of Instructional Theory 12   |
| Th               | e Epistemology of Learning and Instruction 15   |
|                  | Epistemological Traditions 16   |
|                  | Personal Epistemology 20  |
| Th               | e General Plan of This Book 24  |
| Co               | nclusion 25   |
| Re               | flective Questions and Activities 26  |
| Su               | ggested Readings 27   |
|                  |   |
|                  |   |
|                  |   |
| Le               | arning and Behavior 28  |
| _                |   |
| _                | undations of Behaviorism 30   |
| _                | undations of Behaviorism 30   |
| Foi              | Pavlov's Classical Conditioning 30 Thorndike's Law of Effect 33   |
| For<br>Ear<br>Th | Pavlov's Classical Conditioning 30 Thorndike's Law of Effect 33   |
| For<br>Ear<br>Th | Pavlov's Classical Conditioning 30 Thorndike's Law of Effect 33 Ely Behaviorism 33 Experimental Analysis of Behavior: B. F. Skinner's |

| Strengthening or Weakening of Operant Behaviors 39                  |
|---|
| Positive Reinforcement 40 / Negative                                |
| Reinforcement 42 / Punishment 43 / Reinforcemen<br>Removal 46       |
| Learning New Behaviors 49   |
| Shaping 49 / Chaining 50 / Discrimination<br>Learning and Fading 51 |
| Maintaining Behavior 52   |
| Predicting and Controlling Behavior 54                              |
| The Special Case of Verbal Behavior 55                              |
| A New Behaviorism 56  |
| Contributions of Behaviorism to Instruction 58                      |
| Applied Behavior Analysis 59  |
| Self-Change 59  |
| Classroom Instruction 60  |
| Performance Improvement in Organizations 61                         |
| Conclusion 63   |
| Reflective Questions and Activities 63                              |
| Suggested Readings 64   |
| ouggested Redunigs 01   |
|   |
| Learning and Cognition 65   |
| Learning and Cognition 65   |
| Early Conceptions of Information Processing 70                      |
| A Revised Model of Information Processing 74                        |
| Sensory Memory and Perception 77                                    |
| Working Memory 80   |
| Working Memory Capacity 81  |
| Working Memory Duration 83  |
| How Working Memory Works 84   |
| Working Memory and Encoding 86                                      |
| Long-Term Memory 88   |
| Representation and Storage of Information 89                        |
| Retrieval of Learned Information 93                                 |
| Recall 93 / Recognition 94 / Encoding                               |
| Specificity 95  |

| Providing Organized Instruction 98   |
|--|
| Arranging Extensive and Variable Practice 98   |
| Enhancing Learners' Encoding and Memory 99   |
| Enhancing Learners' Self-Control of Information Processing 100   |
| Conclusion 101   |
| Reflective Questions and Activities 102  |
| Suggested Readings 102   |
|  |
| Behavioral and Cognitive Instruction 103   |
| Early Approaches to Instructional Theory 105   |
| The Tyler Rationale 106  |
| Carroll's Model of School Learning 106   |
| Bloom's Mastery Learning 107   |
| Summary 108  |
| Behavioral Skills Training 109   |
| Components of BST 110  |
| Implementation of BST 112  |
| Define the target behavior 113 / Develop the BST components 114 / Conduct a baseline assessment, implement BST, and record results 114 / Evaluate progress and revise as necessary 115 |
| Transtheoretical Model of Intentional Behavior Change 116  |
| Stages of Change 117   |
| Processes of Change 119  |
| Implementation of TTM 123  |
| Robert M. Gagné and the Conditions of Learning 125   |
| A Taxonomy of Learning Outcomes 126  |
| Conditions for Learning 136  |
| The Nine Events of Instruction 140   |
| Implementing Gagné's Instructional Theory 143  |
| Conclusion 144   |
| Reflective Questions and Activities 145  |
| Suggested Readings 145   |

Implications of Information Processing for Instruction

193

| Learning and Development 146   |
|--|
| Contributions of Jean Piaget 150   |
| Piaget's Stage Theory 150  |
| Piaget's Constructivism 152  |
| Post-Piaget Theories of Cognitive Development 154                                    |
| General Mechanisms of Development 154  |
| Domain-Specific Developmental Processes 157  |
| Interaction, Culture, and Cognitive Growth: Contributions of Bruner and Vygotsky 159 |
| Social Origins of Thought 160  |
| Learning as Internalizing the Tools of a Culture 164                                 |
| Development over the Lifespan 167  |
| Development as a Life-Long Process 167   |
| Development as Growth and Decline 169  |
| Development as Co-determined by Multiple Influences 170                              |
| Implications of Development Theory for Instruction 171                               |
| Structuring Active Learning Environments 171   |
| Assessing and Exploiting Prior Knowledge 172   |
| Facilitating Conceptual Development 174  |
| Supporting Adult Learning 175  |
| Conclusion 175   |
| Reflective Questions and Activities 176  |
| Suggested Readings 176   |
|  |
|  |
| Learning and Prior Knowledge 177   |
|  |
| Organization of Knowledge 181  |

Cognitive Structure and Anchoring Ideas Schemas, Scripts, and Mental Models

**Knowledge Activation in Learning and Transfer** 

191

Activating Prior Knowledge

Summary

Intuitive Theories and Knowledge-in-Pieces

193

5

| Prior Knowledge in Problem Solving 195   |
|--|
| Prior Knowledge and Learning Transfer 197  |
| Conceptions of transfer 197 / Processes of transfer 200  |
| Knowledge Revision 203   |
| Knowledge Revision Through Refutation 203  |
| Conceptual Change Through Knowledge<br>Restructuring 206   |
| Countering Misinformation 207  |
| The Impact of Subject Matter 209   |
| Implications for Instruction: Development of Expertise 210   |
| The Model of Domain Learning 210   |
| Enhancing Knowledge Organization 212   |
| Promoting Understanding 214  |
| Facilitating Transfer and Use of Prior Knowledge 215   |
| Conclusion 216   |
| Reflective Questions and Activities 217  |
| Suggested Readings 217   |
|  |
| Constructivism and Instruction 210   |
| Constructivism and Instruction 218   |
|  |
| Constructivism 221   |
| Constructivism 221 Constructionism 224   |
| Constructivism 221   |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229   |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229   |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236 Suggested Readings 237   |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236 Suggested Readings 237 Learning and Situativity 238  |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236 Suggested Readings 237  Learning and Situativity 238 The Case for Situatedness 242                               |
| Constructivism 221 Constructionism 224 4-CID: Four Component Instructional Design Model 226 ICAP Theory of Instruction 229 Criticisms Associated with Constructivism 233 Conclusion 236 Reflective Questions and Activities 236 Suggested Readings 237  Learning and Situativity 238  The Case for Situatedness 242 Situativity and Learning 244 |

| Dynamic Affordance 249  |
|---|
| Cognition as Situated 250   |
| Participation in Communities of Practice 253                                      |
| The Role of History and Culture in Activity<br>Systems 258                        |
| Summary 259   |
| Implications of the Situative Perspective for Instruction 261                     |
| Apprenticeship 263  |
| Communities of Practice as Instructional Strategy 265                             |
| Instruction Anchored in Authentic Problems 271                                    |
| Situative Assessment 271  |
| Assessing Individual Learning 271 / Assessing CoLs and CoPs 272                   |
| Conclusion 273  |
| Reflective Questions and Activities 274   |
| Suggested Readings 274  |
|   |
|   |
| Learning and (Digital) Technology 275   |
| The Learning Technology Landscape 278   |
| How Technology Supports Learning 281  |
| Enabling Repetition and Practice 283  |
| Supporting Autonomy and Self-Regulation 285                                       |
| Facilitating Conceptual Knowledge and Knowledge<br>Creation 287                   |
| Promoting Collaboration Through   |
| Communication 289   |
| What Technology Supports Learning 290   |
| Multimedia Learning 292   |
| Simulation Learning 295   |
| Virtual Applications 297  |
|   |
| Game-Based Learning 298   |
| Game-Based Learning 298 Tools for Communication, Collaboration, and Community 302 |
| Tools for Communication, Collaboration, and                                       |
| Tools for Communication, Collaboration, and Community 302                         |

**Situative Learning Concepts and Processes** 

|    | Digital Divide/Digital Inclusion 306 Privacy in Digital Learning Environments 307  |
|----|--|
|    | Preparation for Technology Integration 308   |
|    | Conclusion 310   |
|    | Reflective Questions and Activities 310  |
|    | Suggested Readings 311   |
| 10 | Situated and Technology-Enhanced Instruction 312   |
|    | Incorporating Technology into Instruction 315  |
|    | Computer-Supported Collaborative Learning 317  |
|    | Finding and Building Groups and Communities 318  |
|    | Establishing a Joint Task, Communicating, and Sharing Resources 323  |
|    | Engaging in Productive Processes and Co-Construction 323   |
|    | Monitoring and Regulating 324  |
|    | Game-Based Instruction 325   |
|    | Open Pedagogy 330  |
|    | Conclusion 334   |
|    | Reflective Questions and Activities 334  |
|    | Suggested Readings 335   |
| 11 | Learning and Motivation 336  |
|    | Motivation 339   |
|    | Self-Efficacy Beliefs 341  |
|    | Enactive Mastery Experiences 343 / Vicarious<br>Experiences 343 / Verbal Persuasion 346 /<br>Physiological States 346 / Integration of Efficacy<br>Information 347 |
|    | Curiosity and Interest 347   |
|    | Goals and Goal Orientation 348   |
|    | Satisfying Expectancies and Intrinsic and Extrinsic Motivation 351   |
|    | Making Attributions 353  |
|    | Mindsets and Self-Determination Theory 356   |
|    | Self-Regulation 359  |